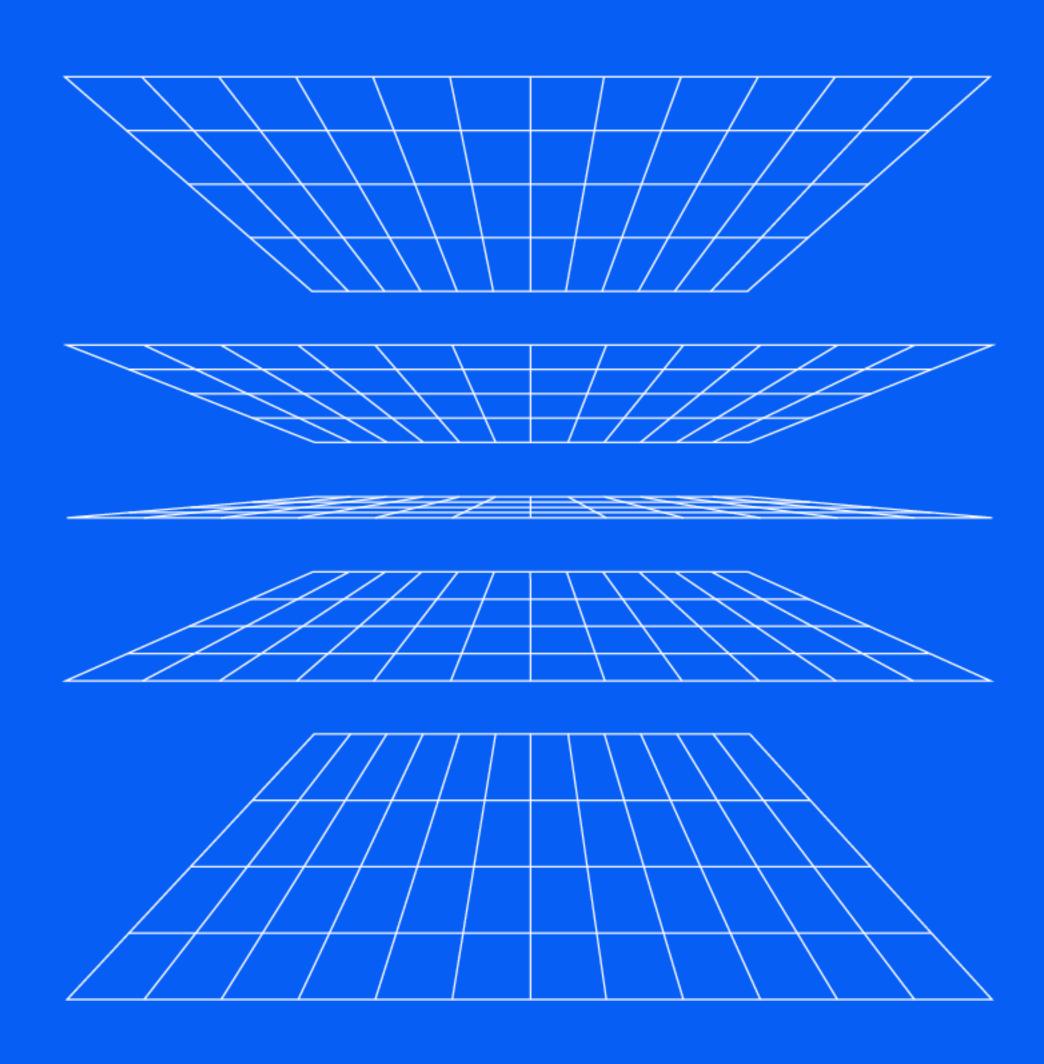
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PRESENTATION

Foundations of Al

—— CCCTA Annual Tourism Summit 2025



Contents

O1	What's AI?
02	Work Transformation
03	What We're Working On
04	Q&A



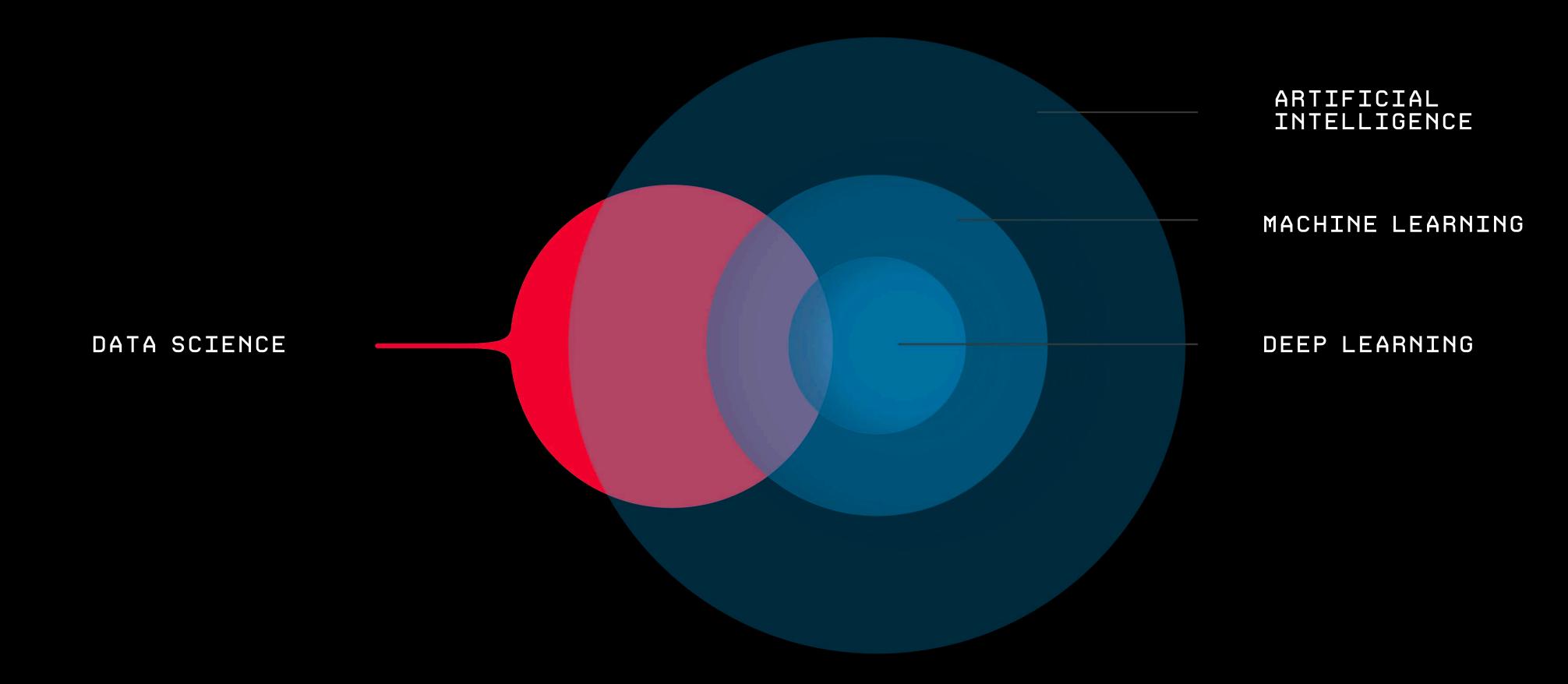
SECTION 01

What is Al



A Brief History of Al

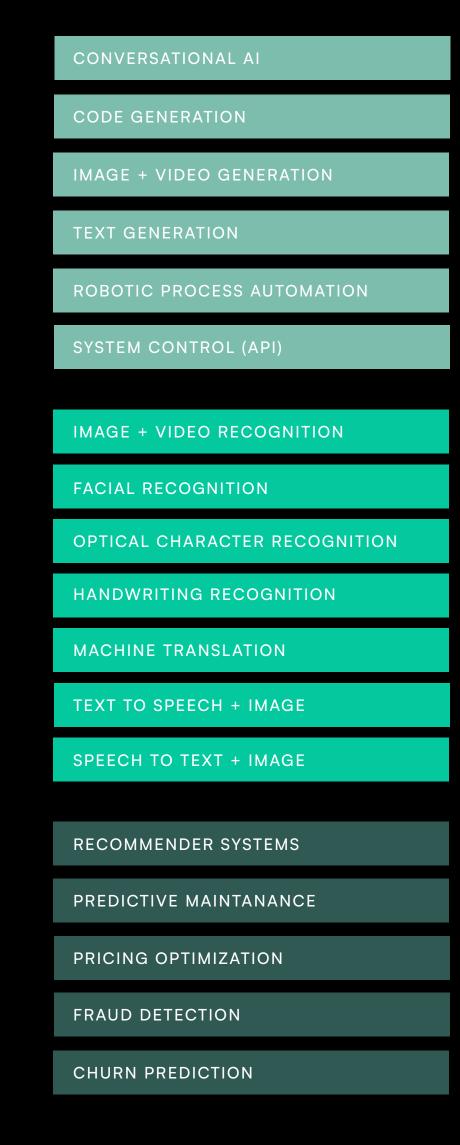
1950 1997 2022 THE TURING TEST NATURAL LANGUAGE PROCESSING CHATGPT Human evaluator engages with Teaches computers to Launched by OpenAl and natural language conversation understand and use human breaks the internet: 1M users in with a machine 5 days language using techniques like machine learning 1980 2018 2025 **NEURAL NETWORKS GPT** GPT-4 Machine learning models that Google invents Generative Pre-Multi-modal generative Al Trained Transformers with BERT. mimic the brain, learning to trained on 1T parameters recognize patterns and make This technology is used to predictions via artificial neuron's interpret intent behind keywords and phrases typed into the connections search bar

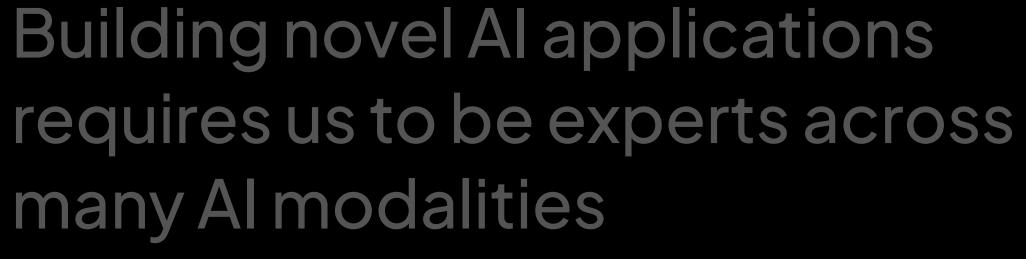


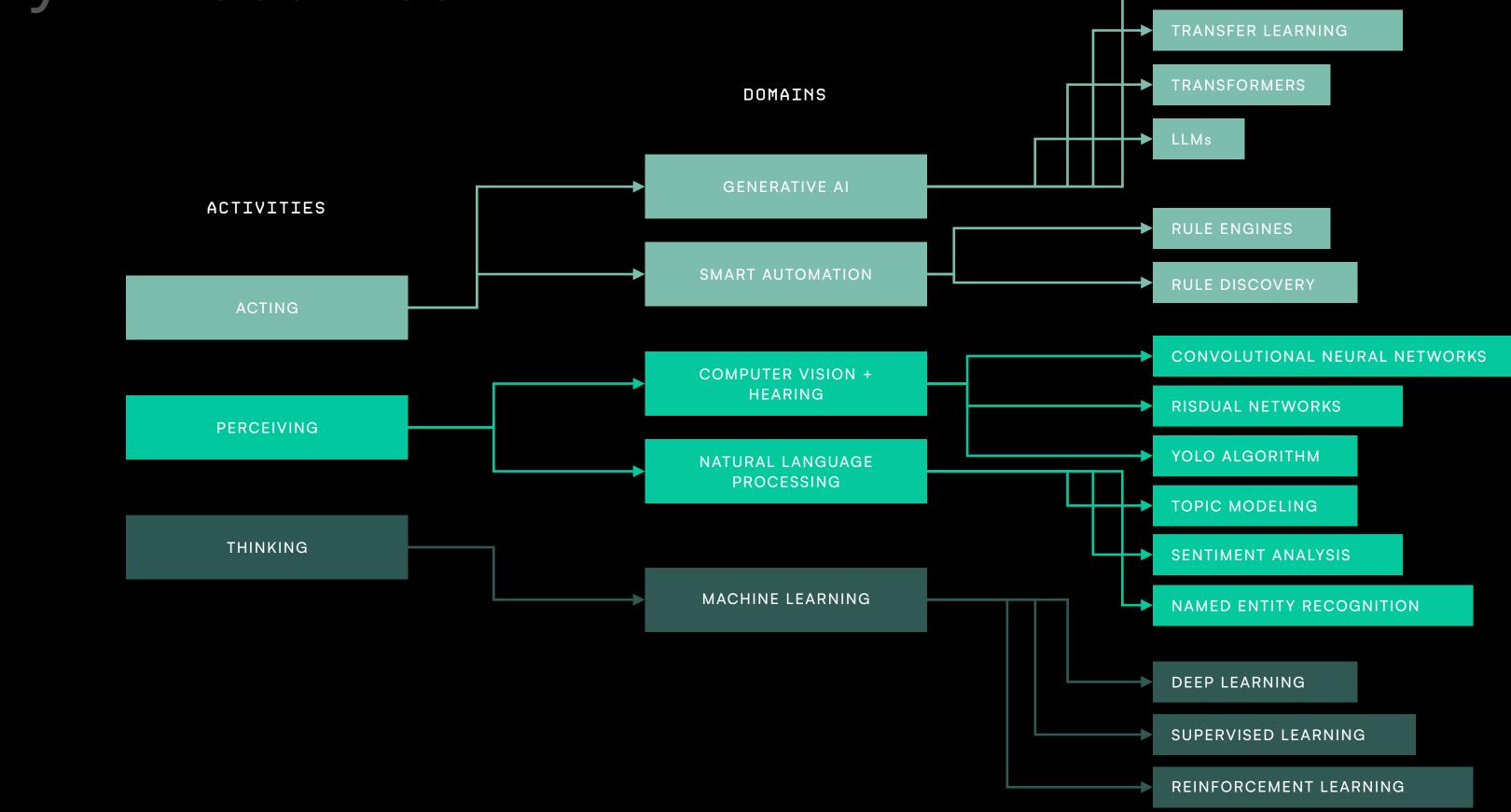
APPLICATIONS

MODELS + TECHNIQUES

MULTIMODAL FOUNDATIONAL MODEL







Convolutional Neural Networks

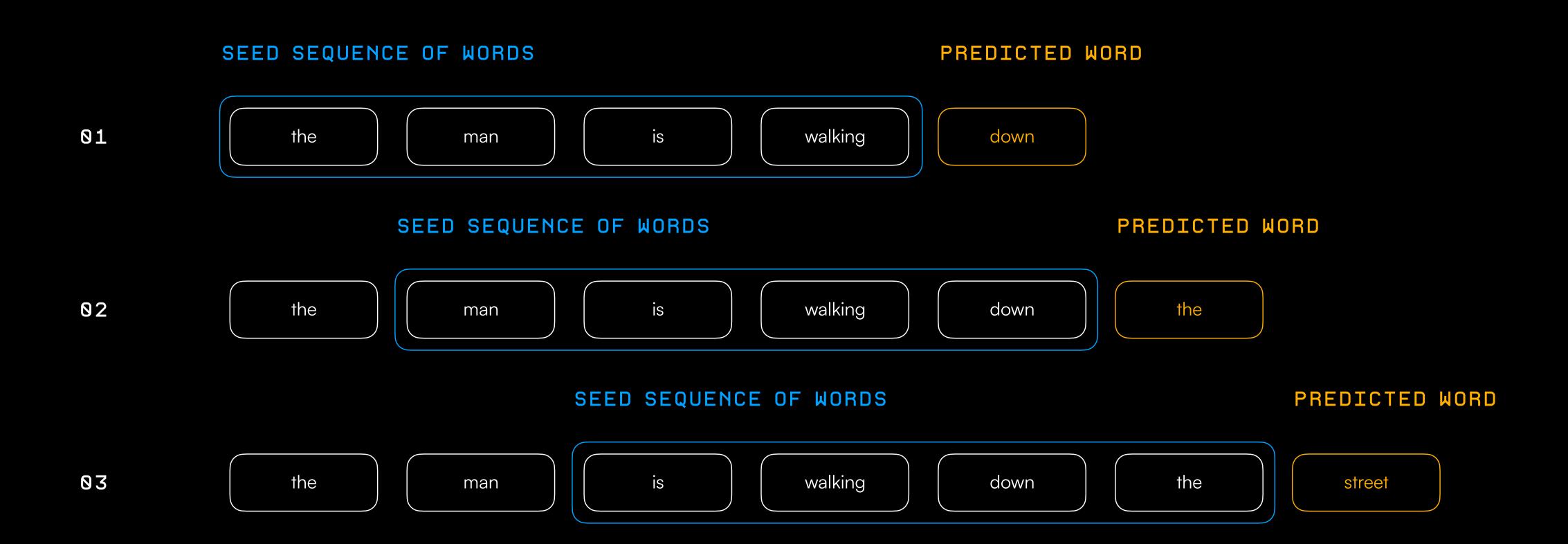


OBJECT RECOGNITION



GENERATIVE ADVERSARIAL NETWORKS (GAN)

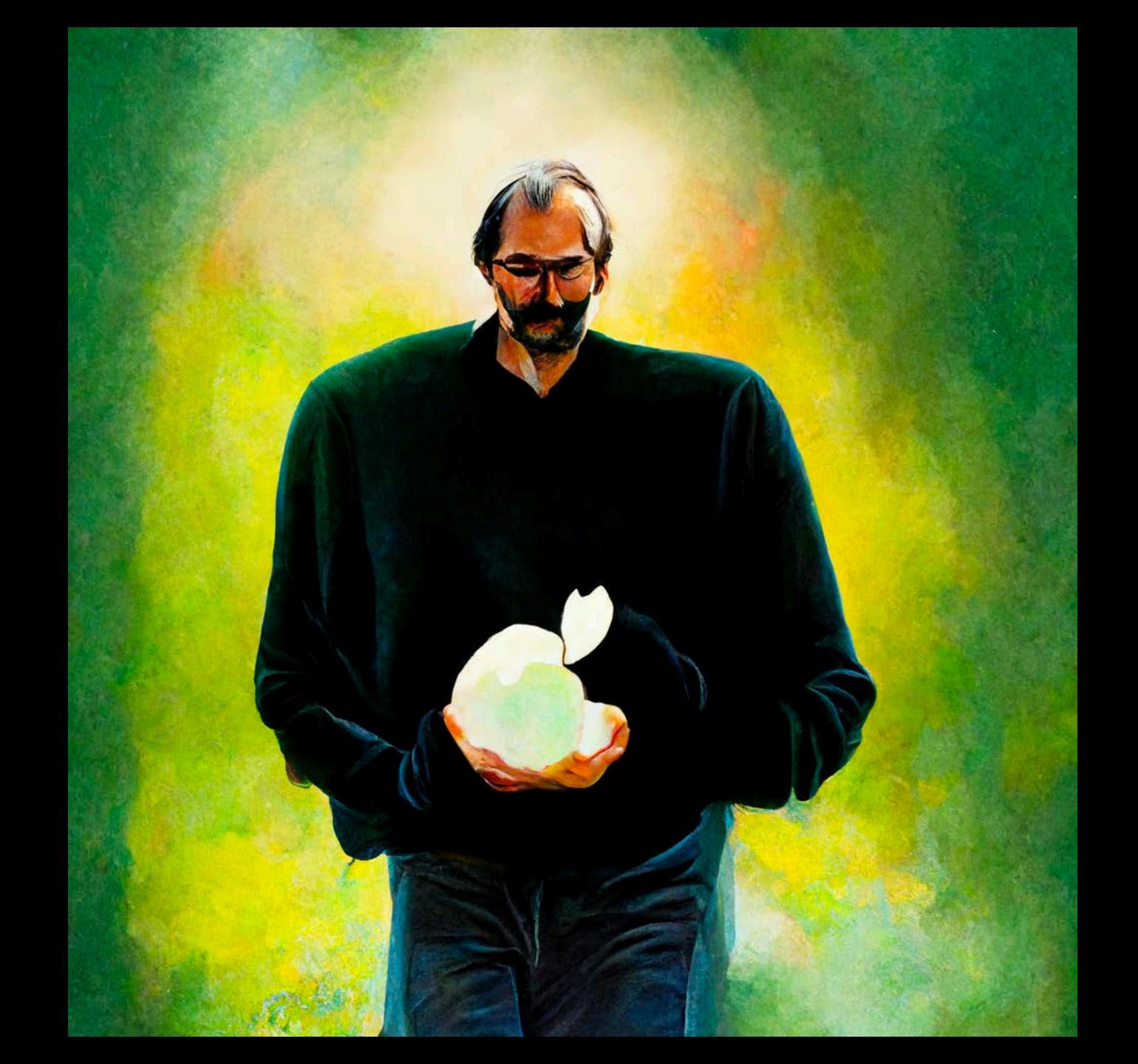
RNN, LSTMs, & Transformers



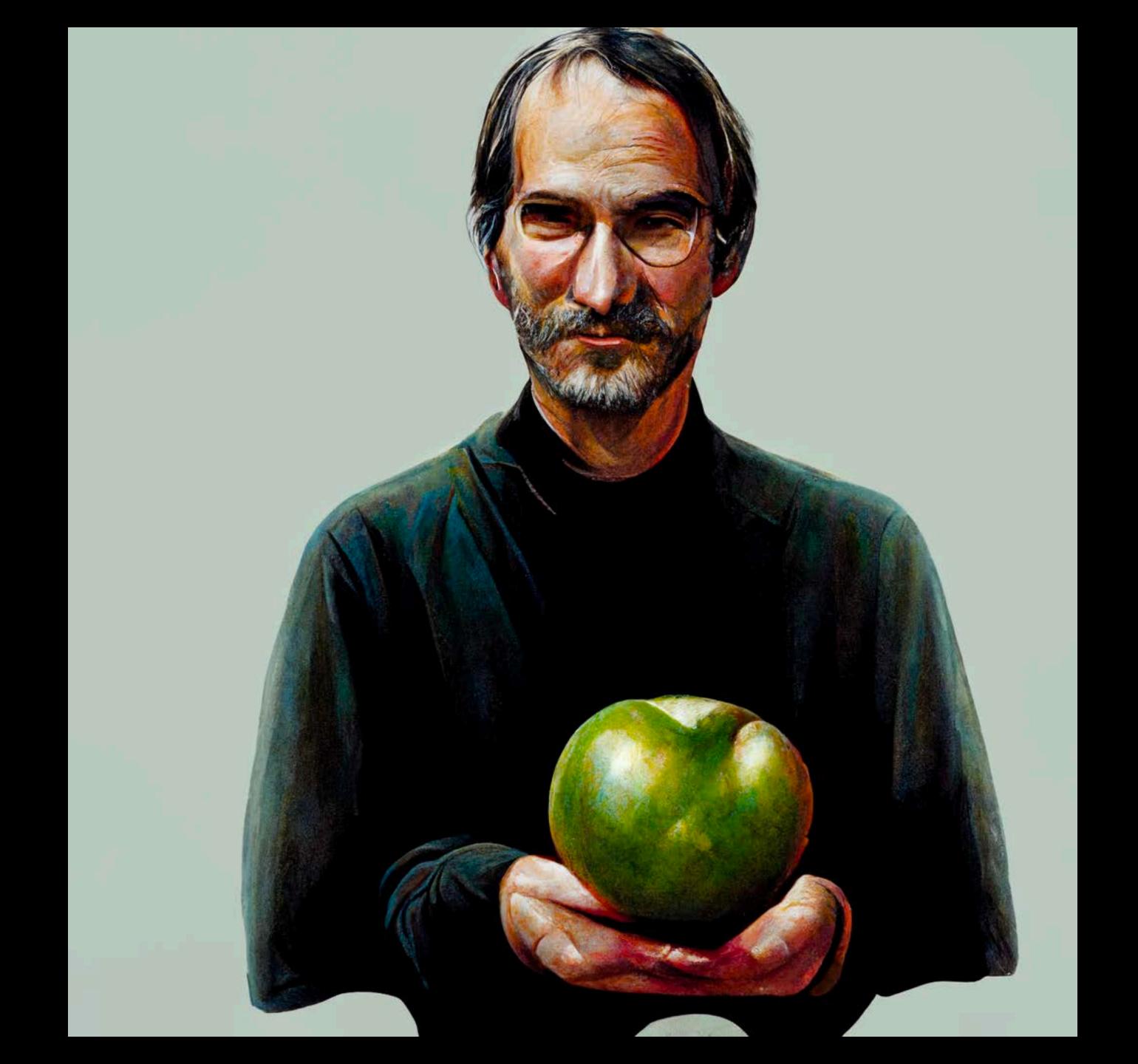
Parameters

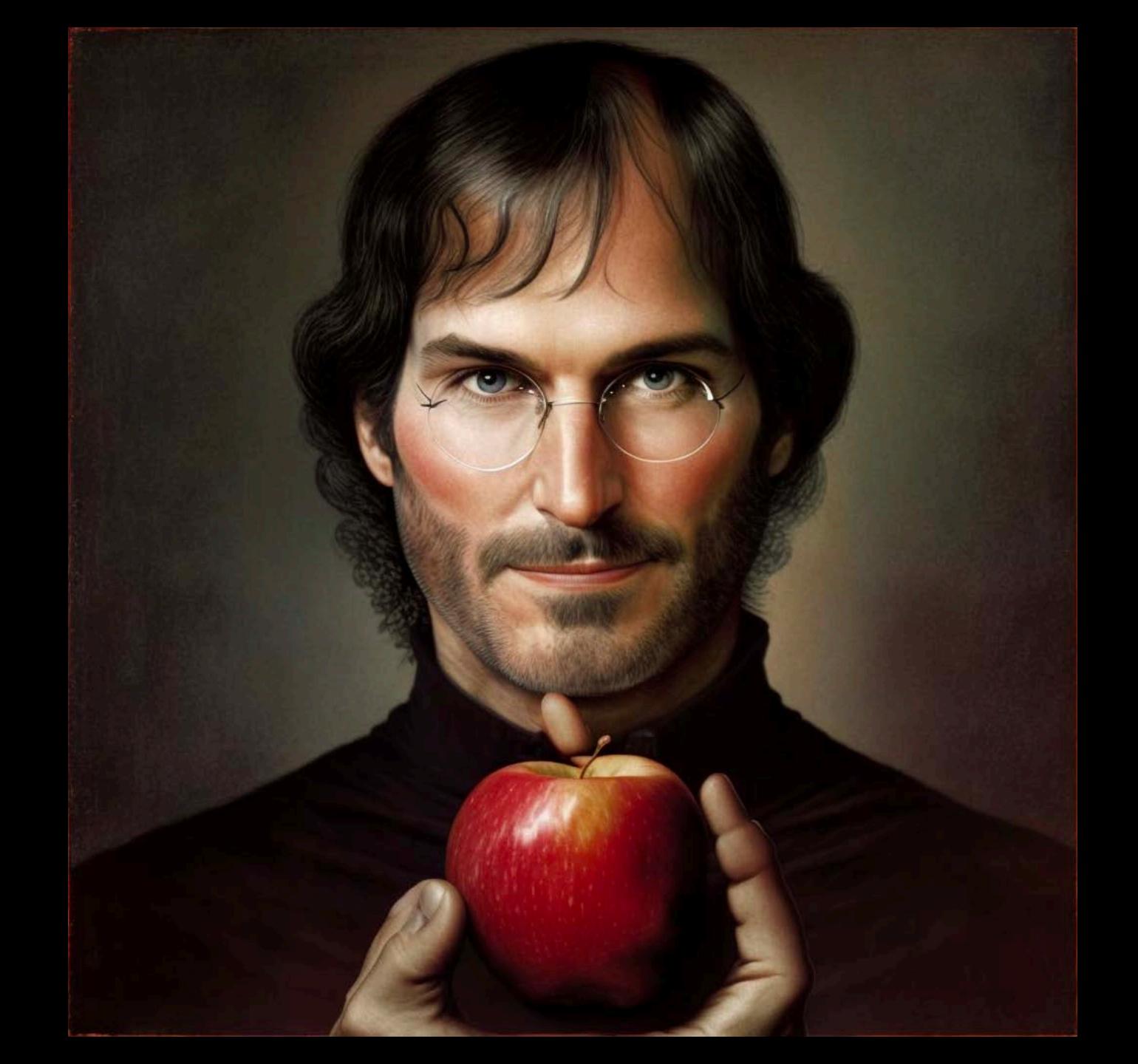


GPT-1 117M GPT-2 1.5B

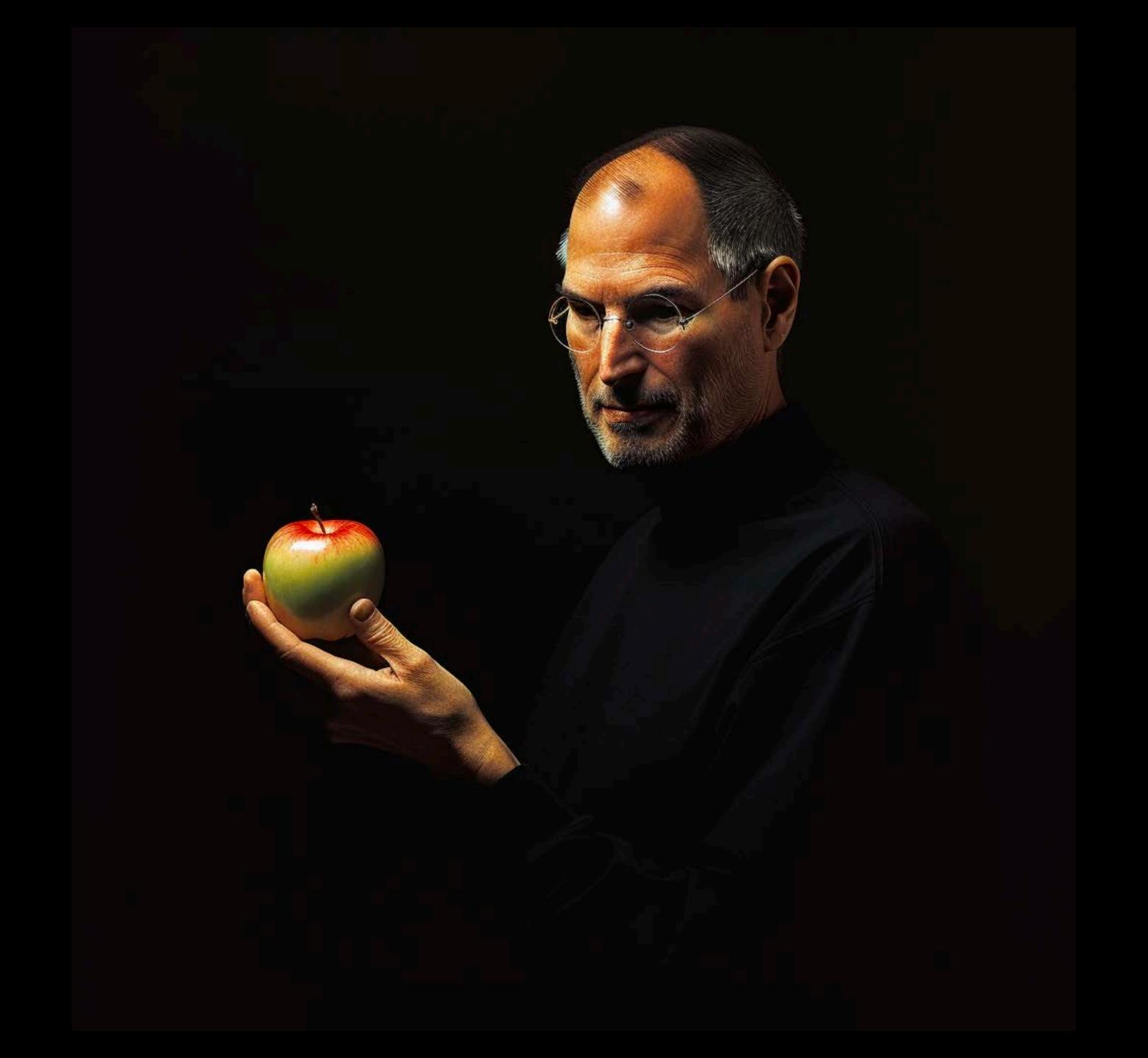


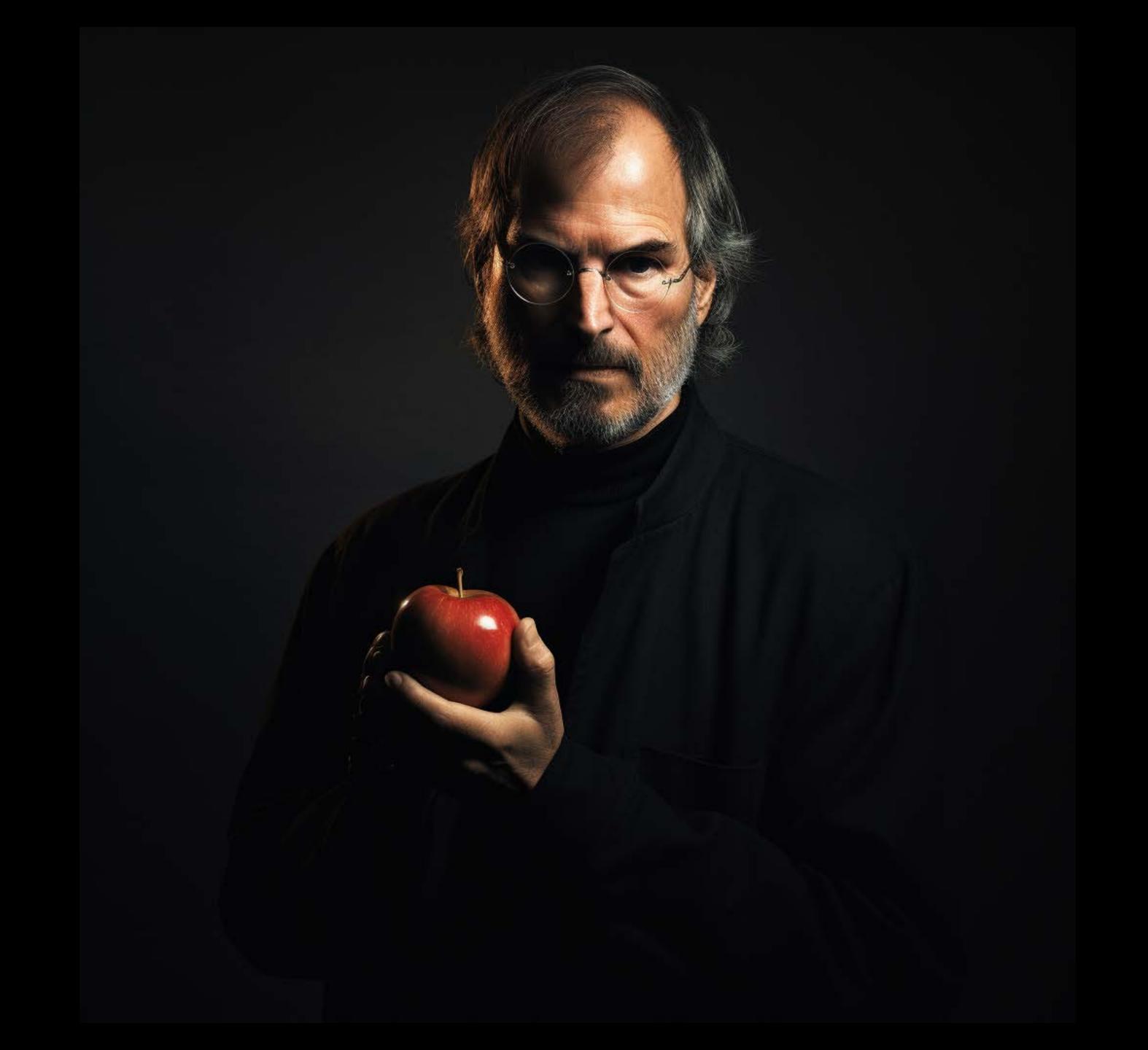








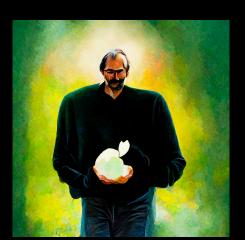




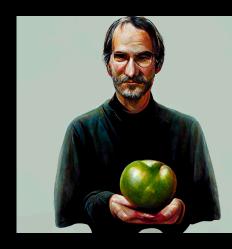


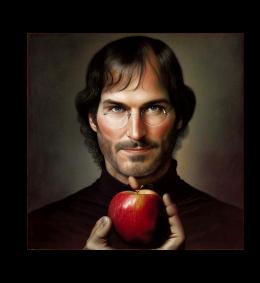




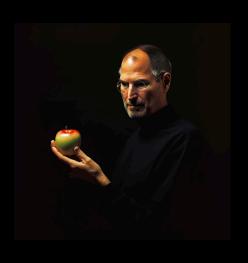




















02.22

04.22

07.22

11.22

03.22

05.23

06.23

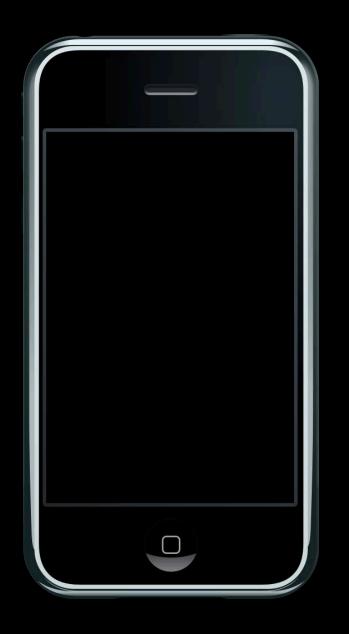
12.23

03.25

04.25

CURRENT EVOLUTION TIMEFRAME

628 days



EVOLUTION TIMEFRAME

15+ years



2007



YOU'RE GOING TO BE REPLACED BY AI

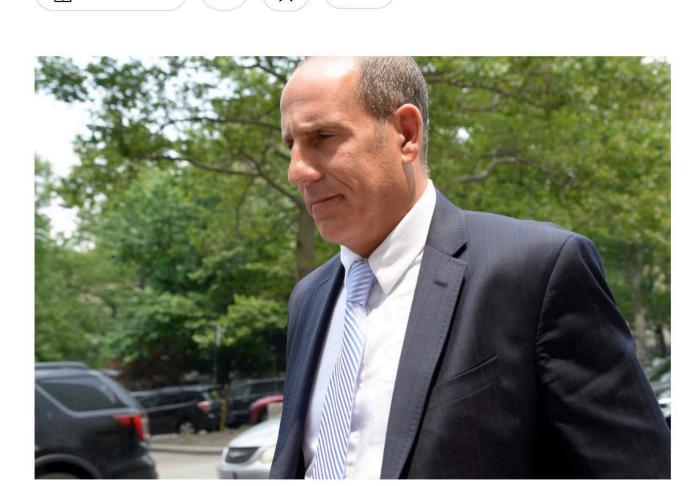
YOU'RE GOING TO BE REPLACED BY AI

YOU'RE GOING TO BE REPLACED BY SOMEONE WHO USES AI



The ChatGPT Lawyer Explains Himself

In a cringe-inducing court hearing, a lawyer who relied on A.I. to craft a motion full of made-up case law said he "did not comprehend" that the chat bot could lead him astray.



Steven A. Schwartz told a judge considering sanctions that the episode had been "deeply embarrassing." Jefferson Siegel for The New York Times







WE NEED AN AI PRODUCT *TAAFT.com for short

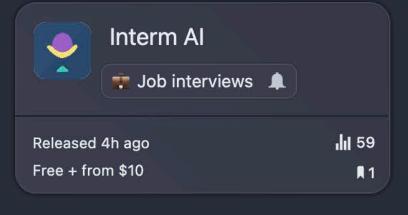
THERE'S AN AI FOR THAT®

35,443 AI tools for 13,637 tasks and 4,993 jobs

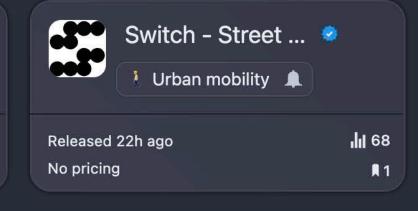
Spotlight: Korbit (Code reviews)



র Just released



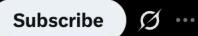




WE NEED AN AI PRODUCT WE NEED AN AI PRODUCT

WE NEED AN AI FEATURE PROMPT ENGINEERING IS A JOB





Anthropic AI is looking for a Prompt Engineer.

Salary: \$250K - \$335k.

The job listing is starting, get into AI space now.

ANTHROP\C

Prompt Engineer and Librarian

APPLY FOR THIS JOB

SAN FRANCISCO, CA / PRODUCT / FULL-TIME / HYBRID

Anthropic's mission is to create reliable, interpretable, and steerable AI systems. We want AI to be safe for our customers and for society as a whole.

Anthropic's AI technology is amongst the most capable and safe in the world. However, large language models are a new type of intelligence, and the art of instructing them in a way that delivers the best results is still in its infancy — it's a hybrid between programming, instructing, and teaching. You will figure out the best methods of prompting our AI to accomplish a wide range of tasks, then document these methods to build up a library of tools and a set of tutorials that allows others to learn prompt engineering or simply find prompts that would be ideal for them.

Given that the field of prompt-engineering is arguably less than 2 years old, this position is a bit hard to hire for! If you have existing projects that demonstrate prompt engineering on LLMs or image generation models, we'd love to see them. If you haven't done much in the way of prompt engineering yet, you can best demonstrate your prompt engineering skills by spending some time experimenting with Claude or GPT3 and

PROMPT ENGINEERING IS A JOB PROMPT ENGINEERING IS A JOB

PROMPT ENGINEERING IS A SKILL

Work Transformation













3 WEEK AVERAGE SHOOT

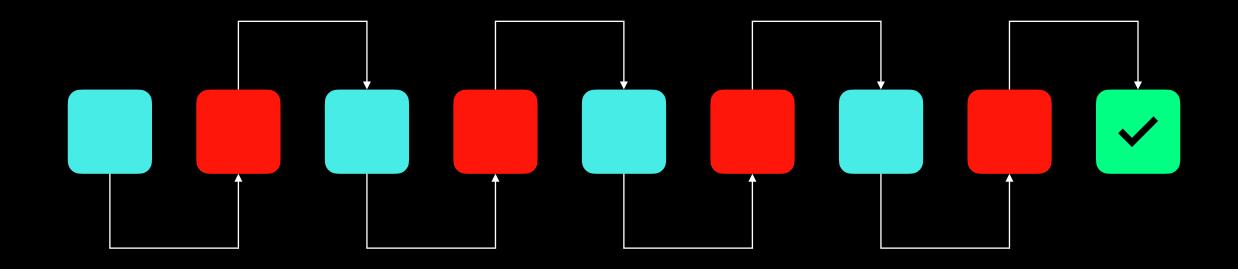




CAR COMMERCIAL: ~\$108K

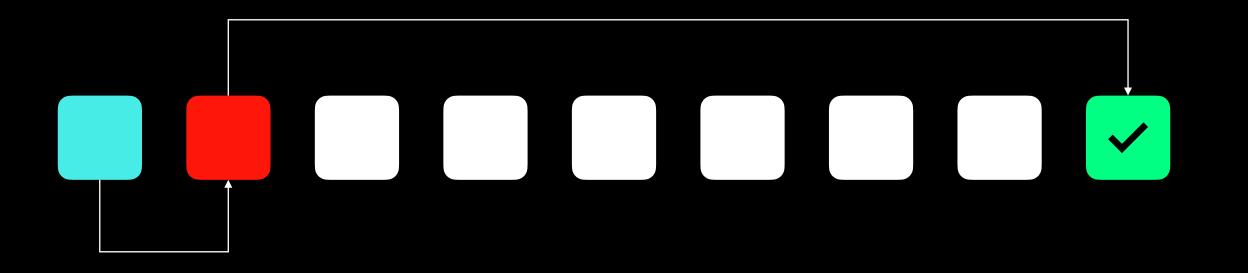
SOFTWARE THEN:

point and click



WITH AI:

describe and done



HU

HUMAN

COMPUTER

WorkToday

18%

Of knowledge workers spend less than one hour on core job functions.

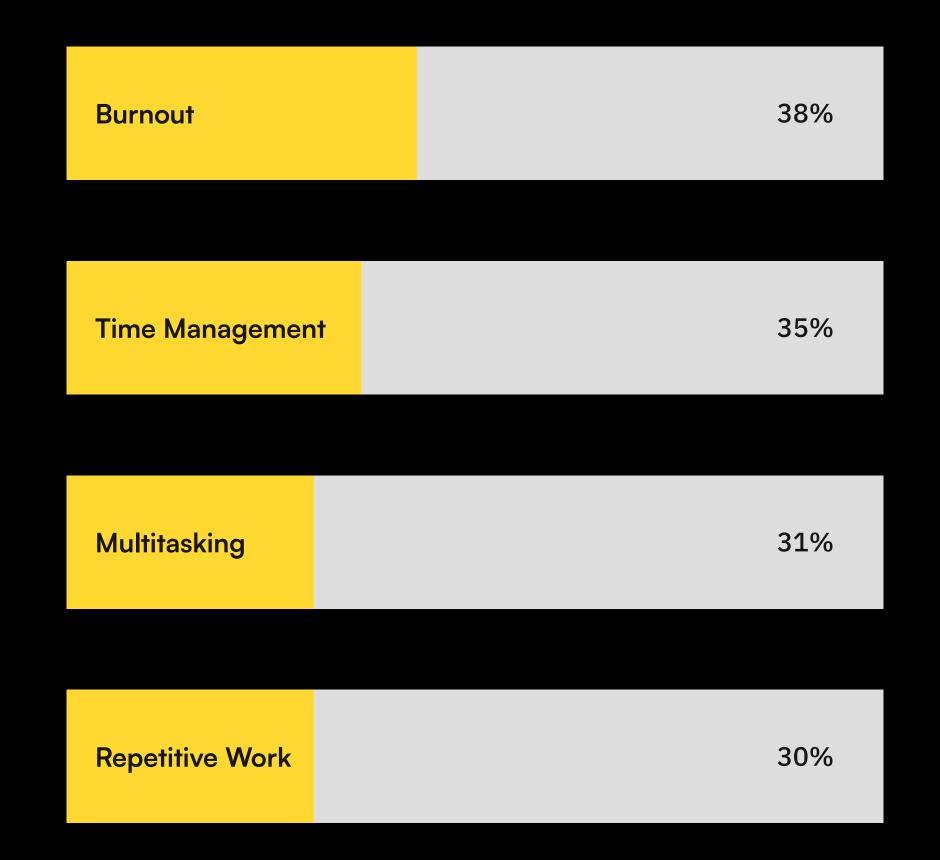
81%

Spend less than three hours a day on creative work.

Spend up to five hours checking messenger apps each day.

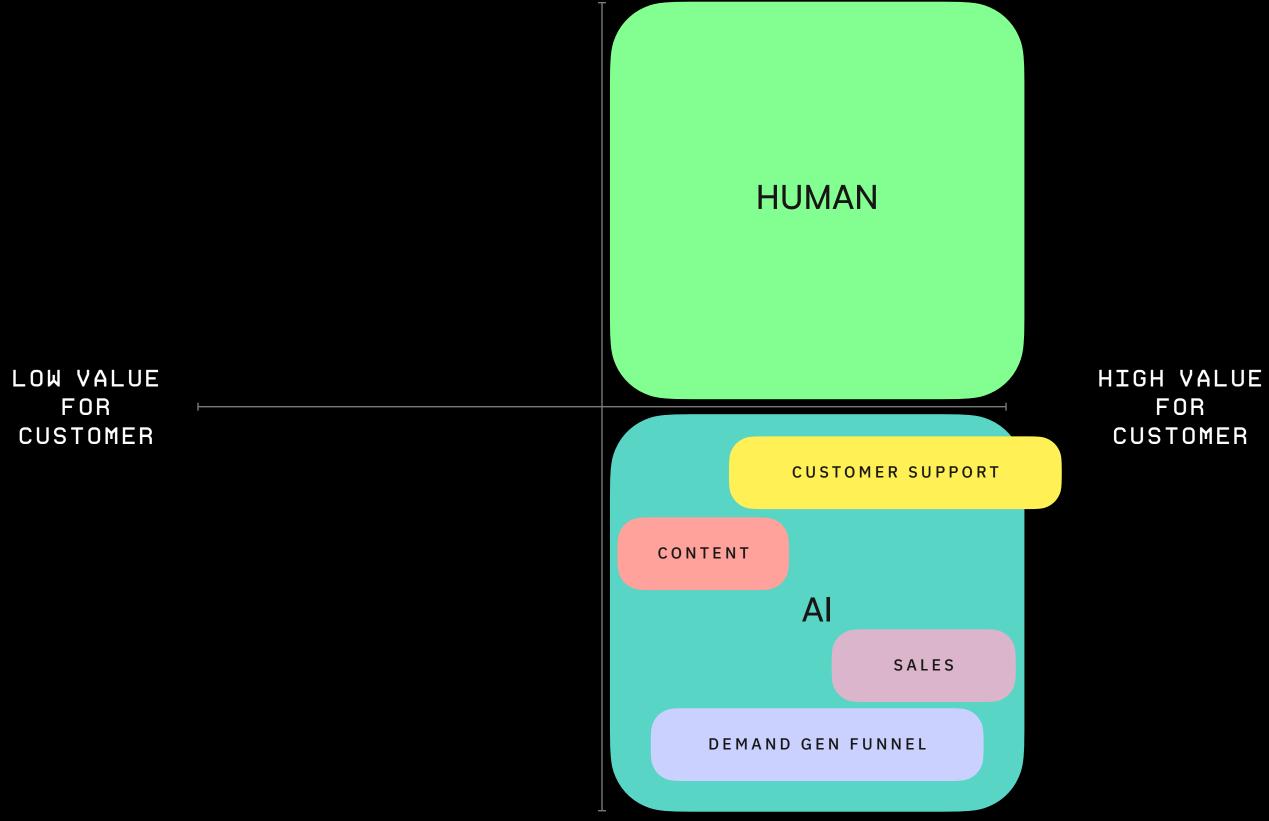
Spend up to three hours a day on data

TOP BARRIERS TO PRODUCTIVITY



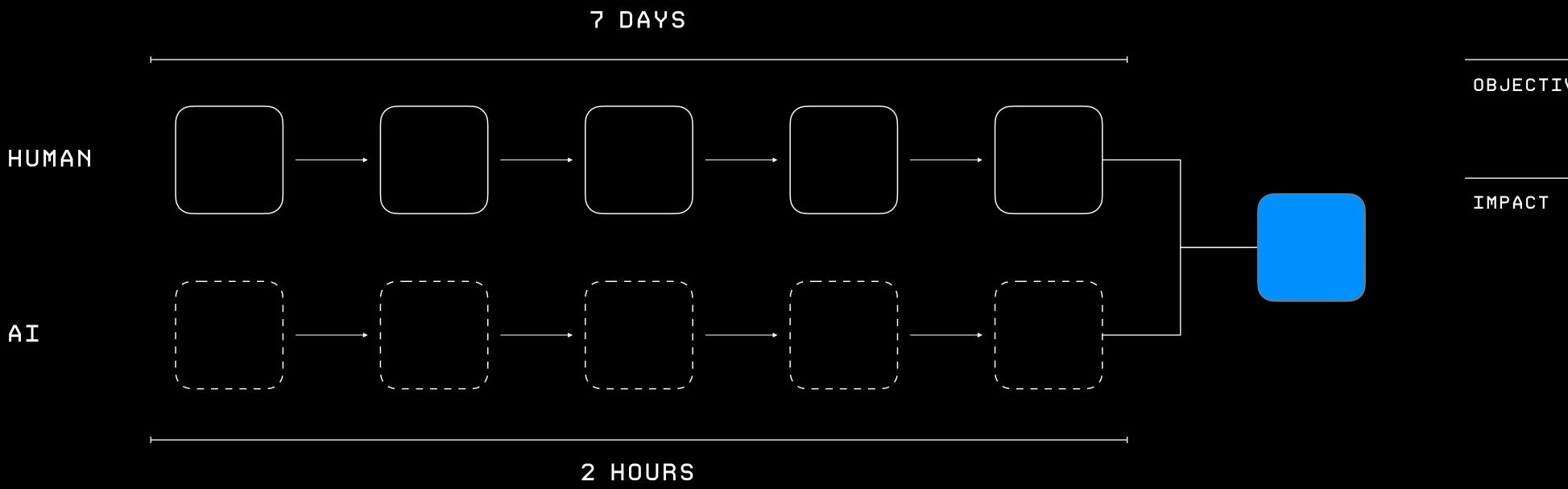
Transforming Work

JOBS HUMANS LOVE TO DO



JOBS HUMANS HATE TO DO

Speed is the New Scale

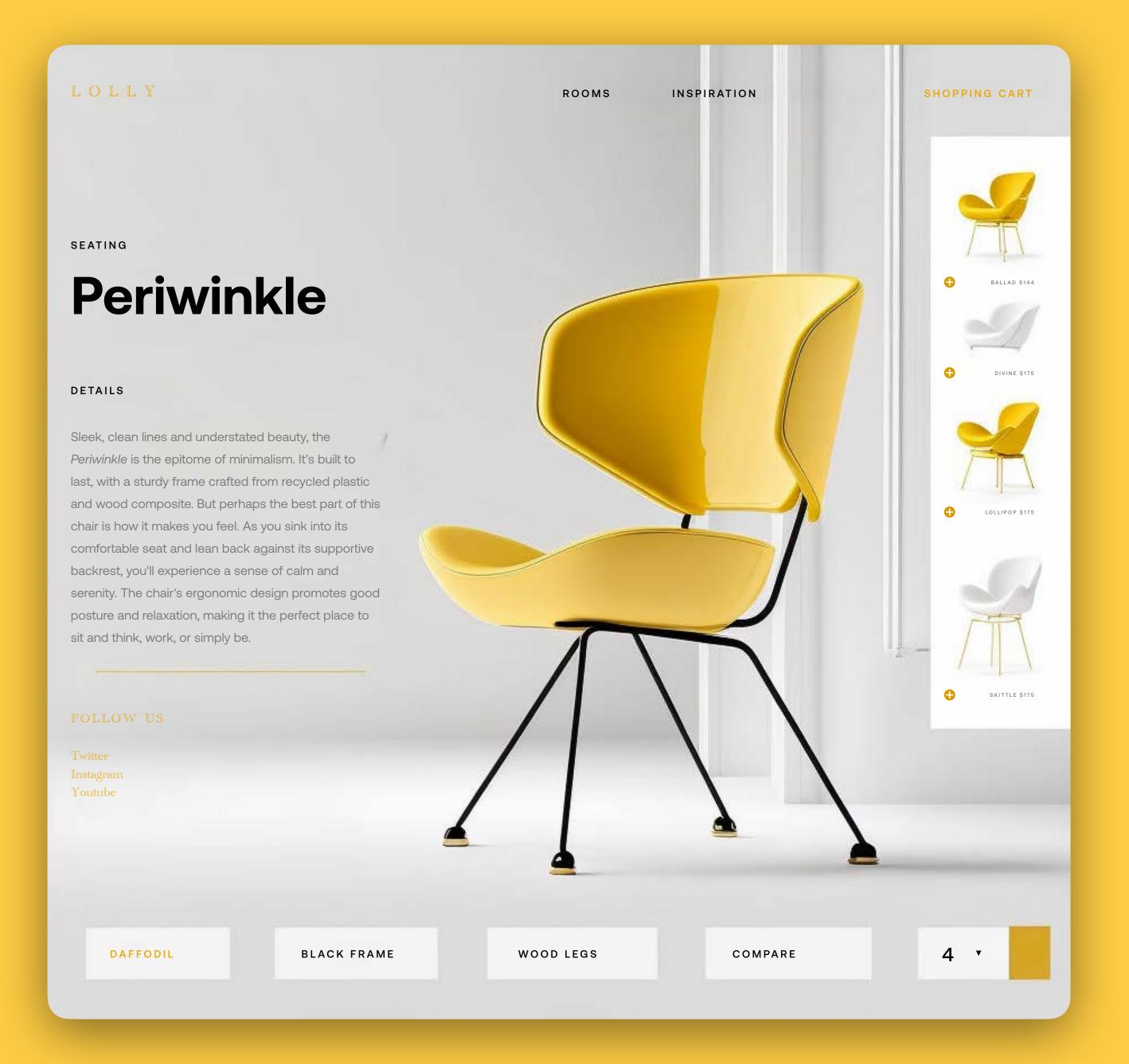


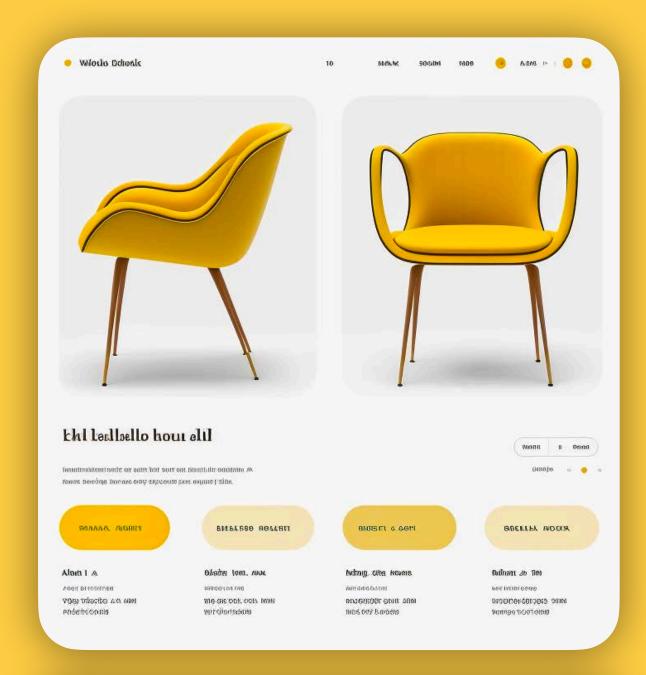
To replicate repetitive tasks and activities with Al-assisted automation

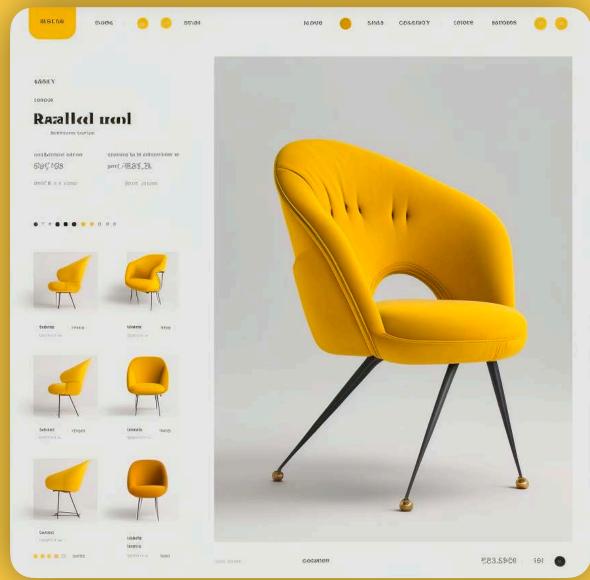
IMPACT

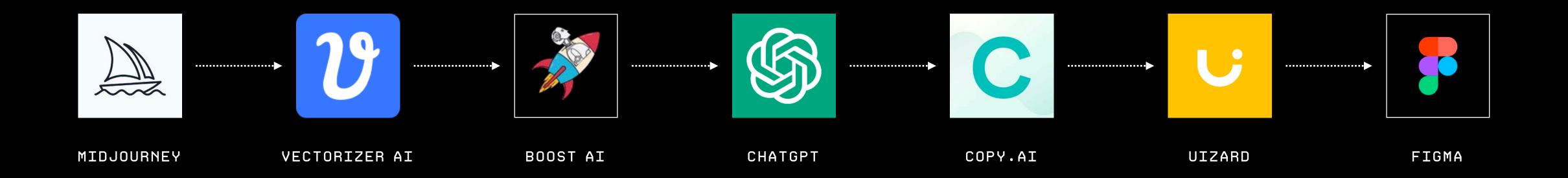
Improved quality of output
quantity

Return of time focused towards higher impact work









#1 KIDS APPLICATION

Bedside Tales

A children's app designed to help kids wind down at night with fun and engaging stories featuring characters they already know and new ones they'll love.

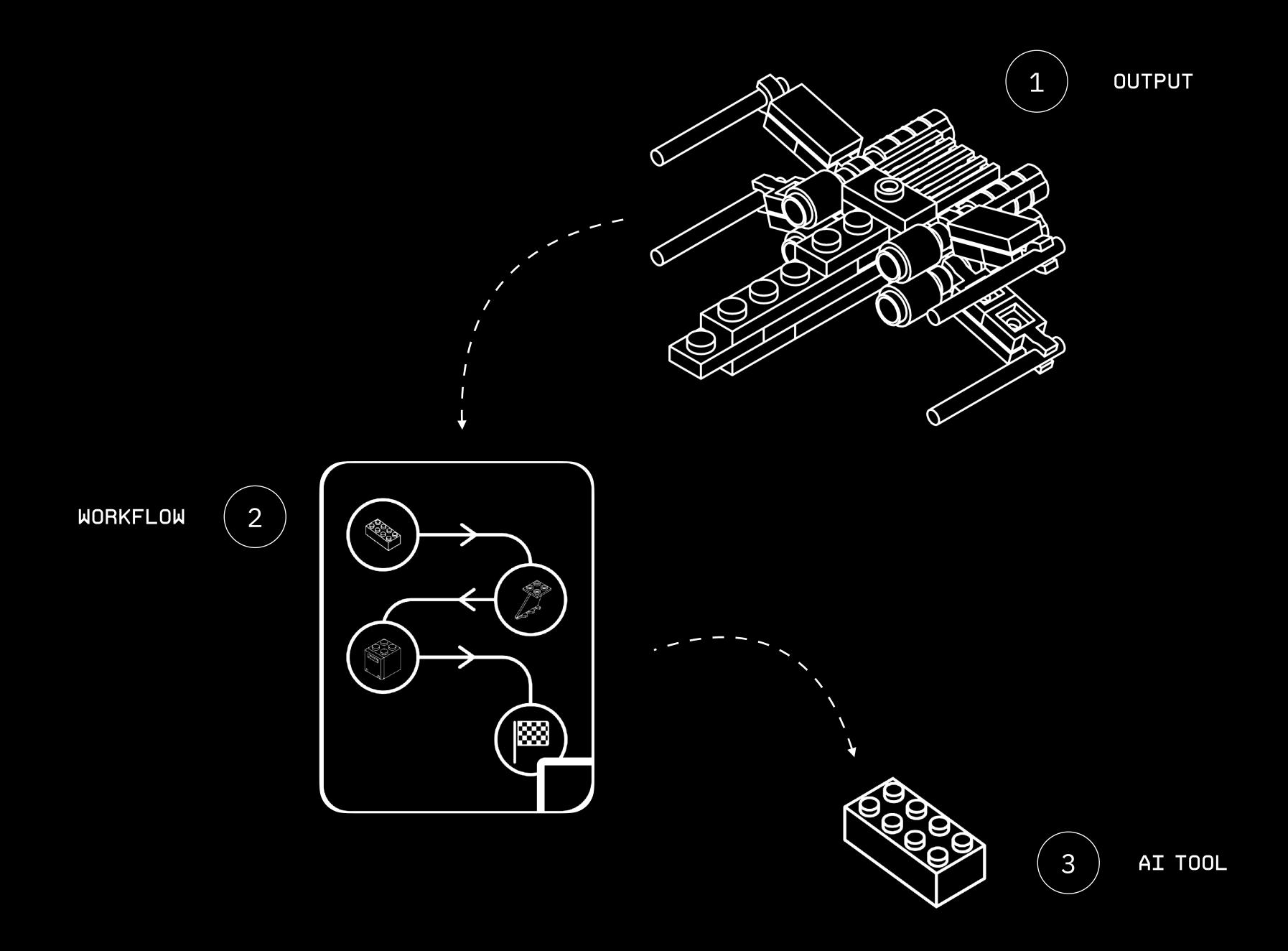


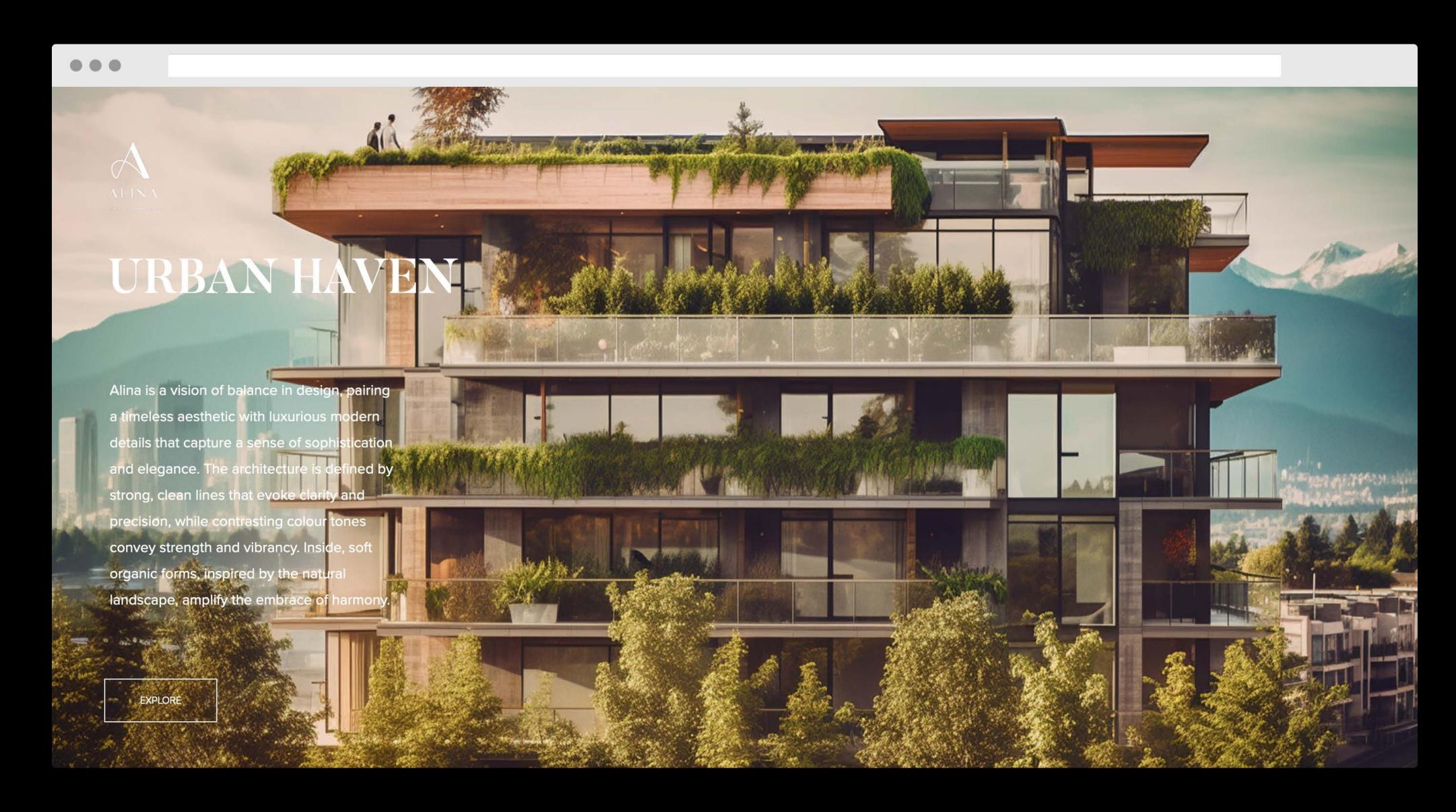
Designed for children from 5 years old. Includes in-app purchases.

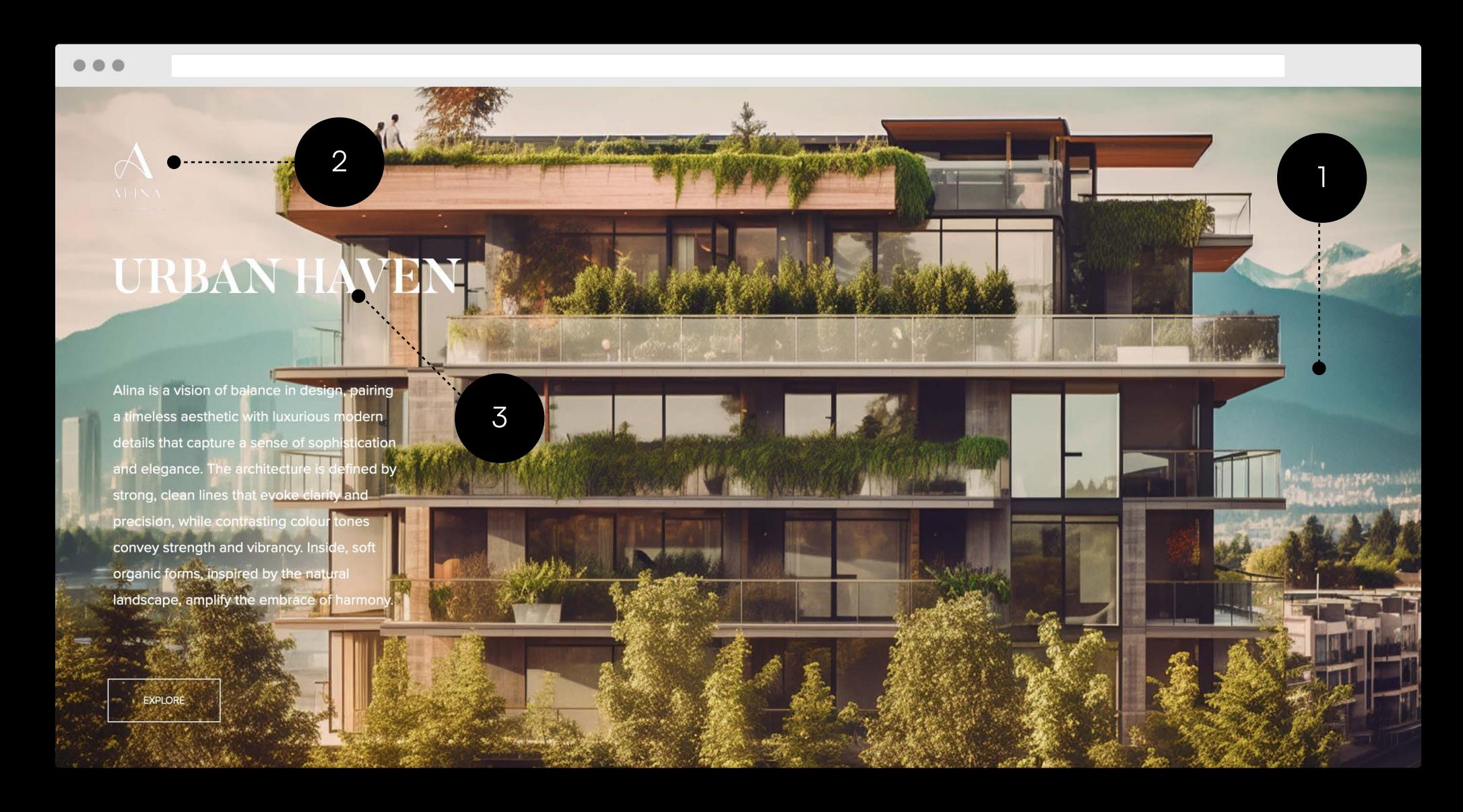






























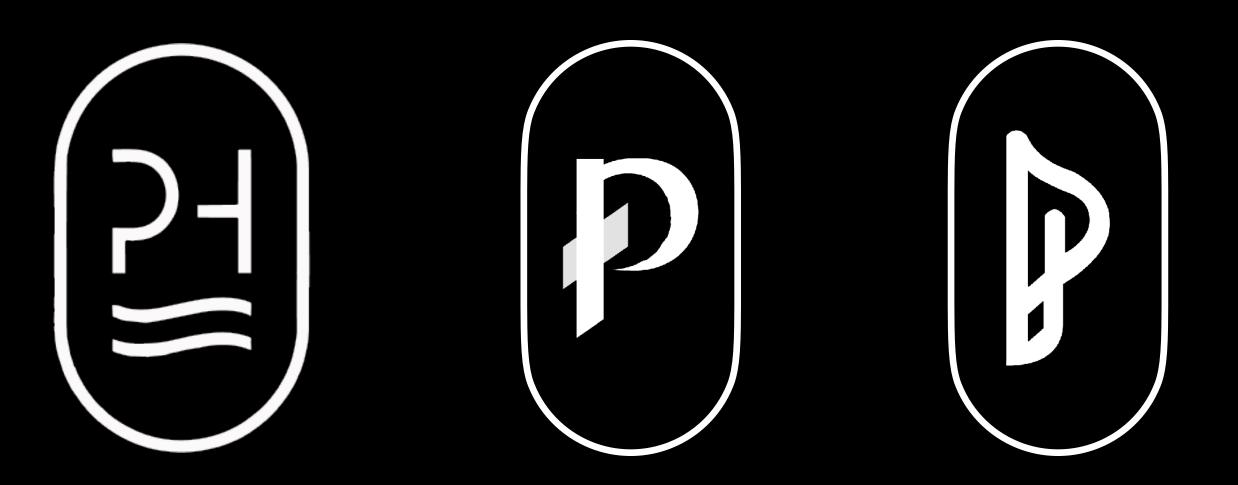


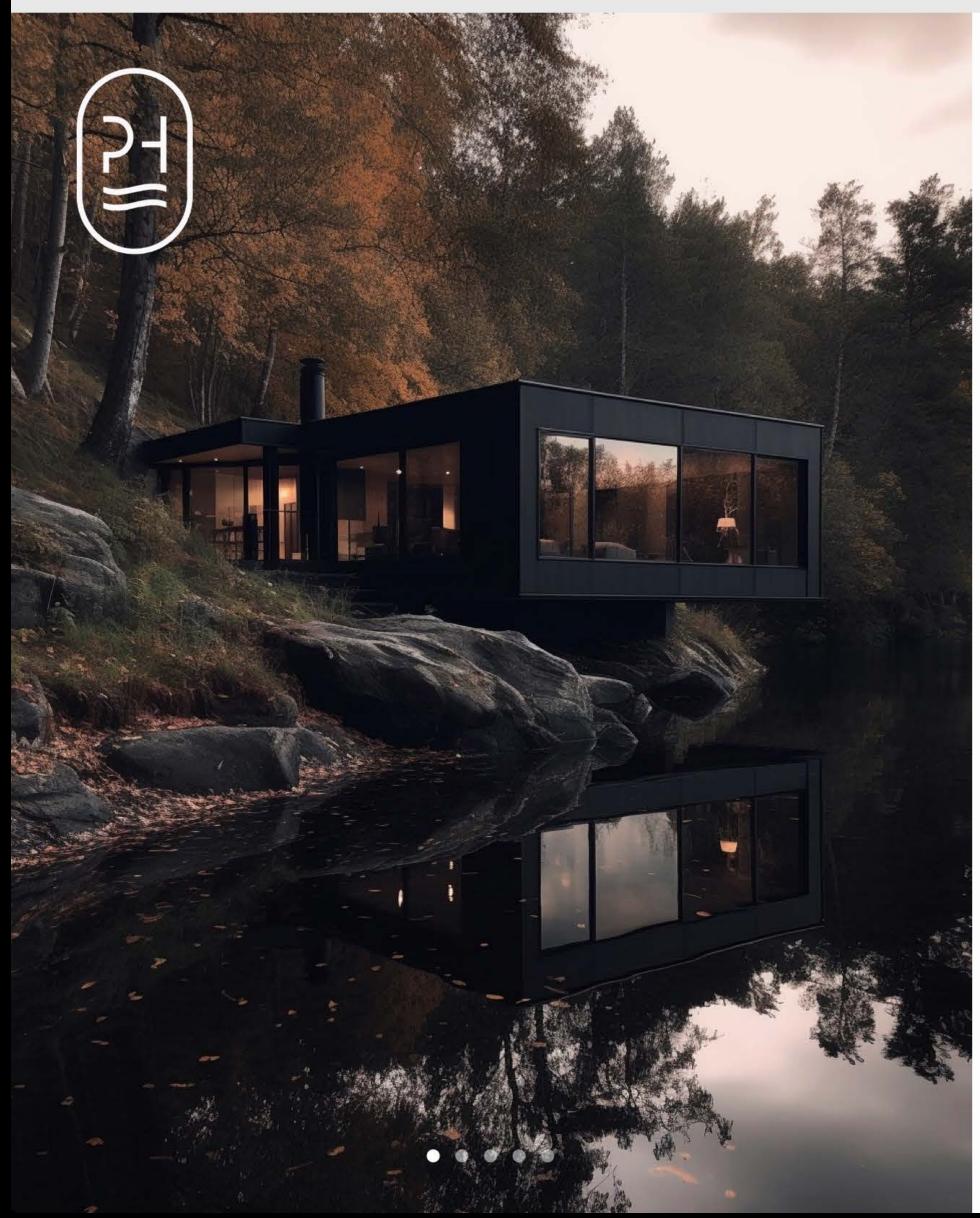












HOMES

PLANS

TEAMS

REGISTER

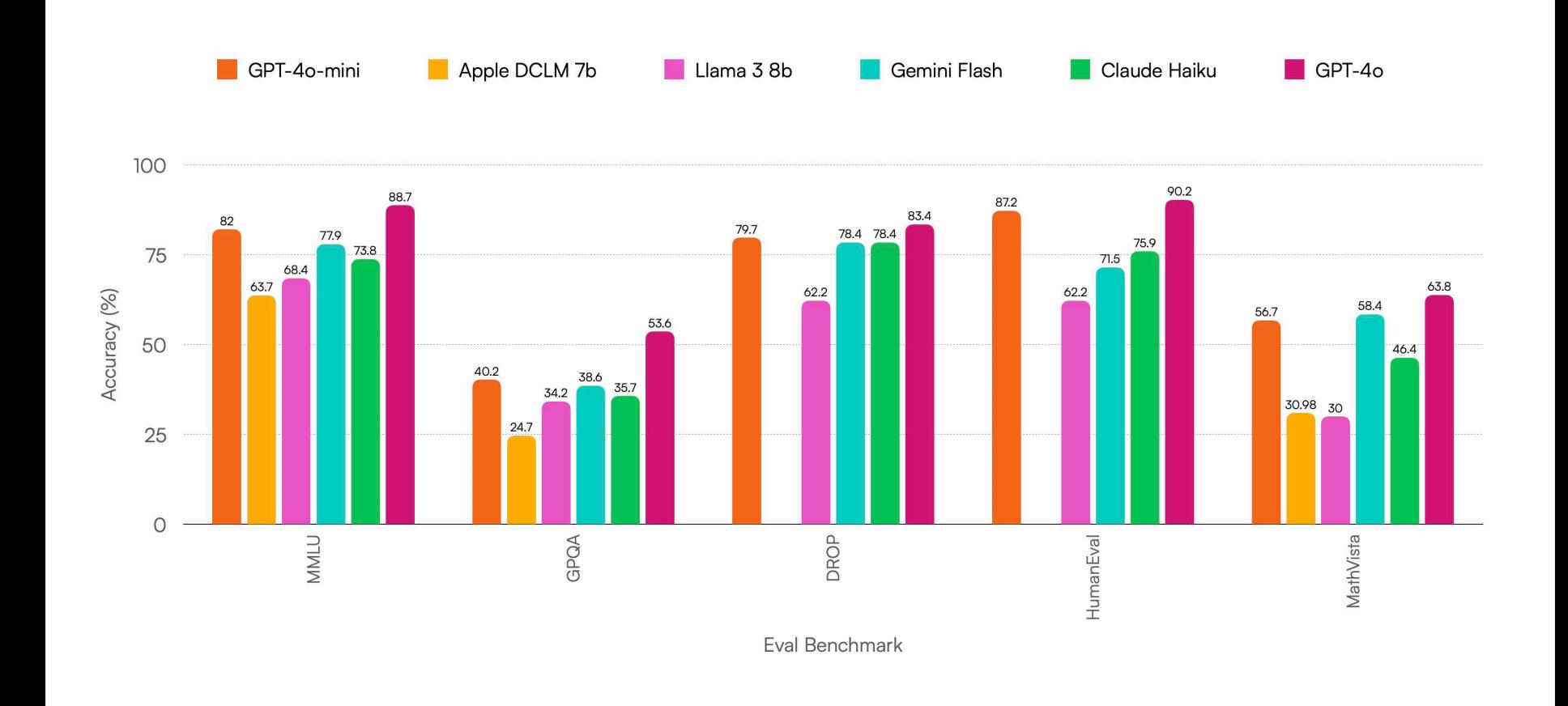
PACIFIC HOUSE

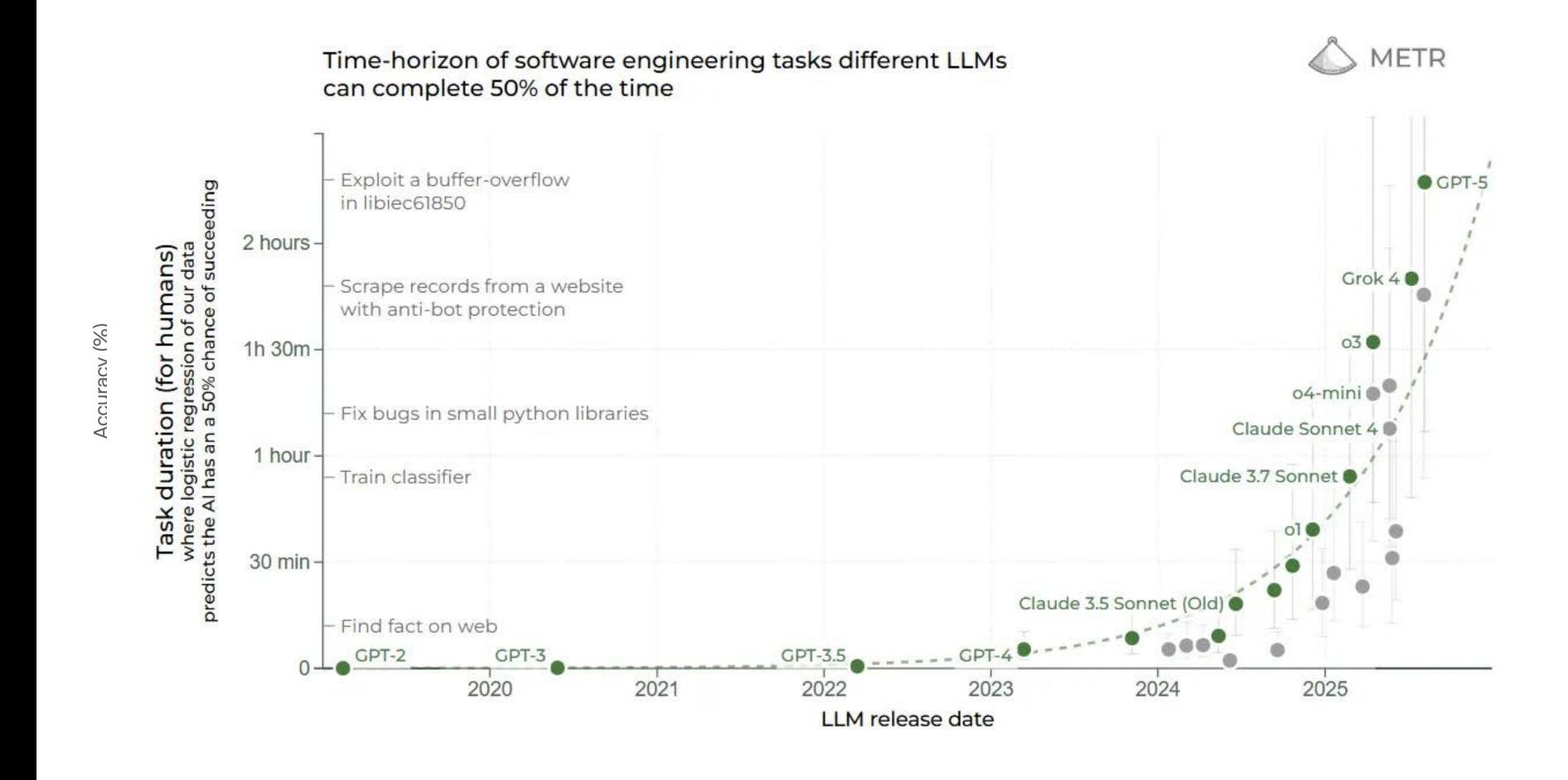
Introducing a transformative living experience at Pacific House, nestled in the quiet waterfront of Esquimalt. Situated at the intersection of Head Street and Esquimalt Road, this distinguished pavilion redefines contemporary living in an emerging community. Merely moments away from the bustling downtown Victoria, Pacific House seamlessly blends modern convenience with a private quiet serenity.



What We're Working On

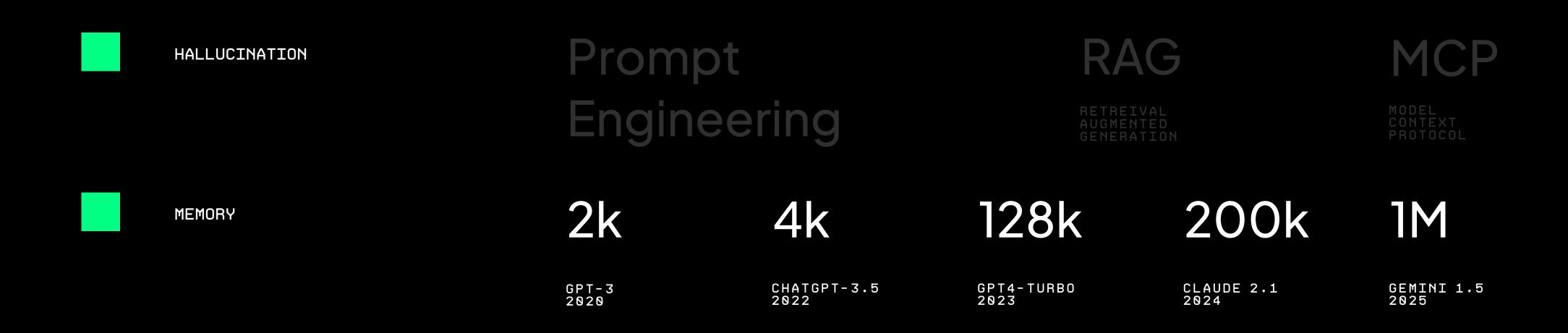


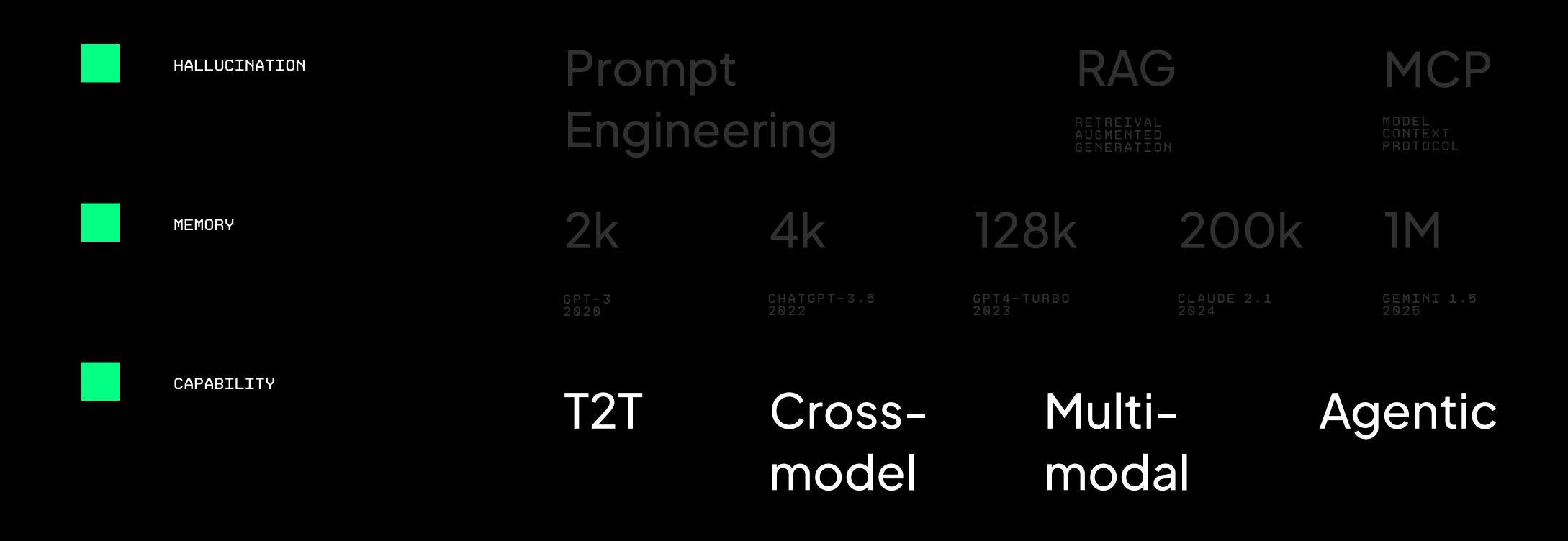






Prompt Engineering RETREIVAL AUGMENTED GENERATION MODEL CONTEXT PROTOCOL





The question today isn't "how can we afford to adopt AI"

The question today isn't "how can we afford to adopt Al"

The question is "how can we afford not to?"

Average Enterprise Spend on LLMs (Actual and Expected)





Al competency through Al maturity

Exploration

Develop a preliminary understanding of Al

- Educate key stakeholders in the organization via tailored training
- Define your Al strategy
- Identify AI champion(s)

Scaling

Elevating the use of Al across the organization

Piloting

Launch first Al initiatives in your organization



Pilot projects to solve isolated business problems

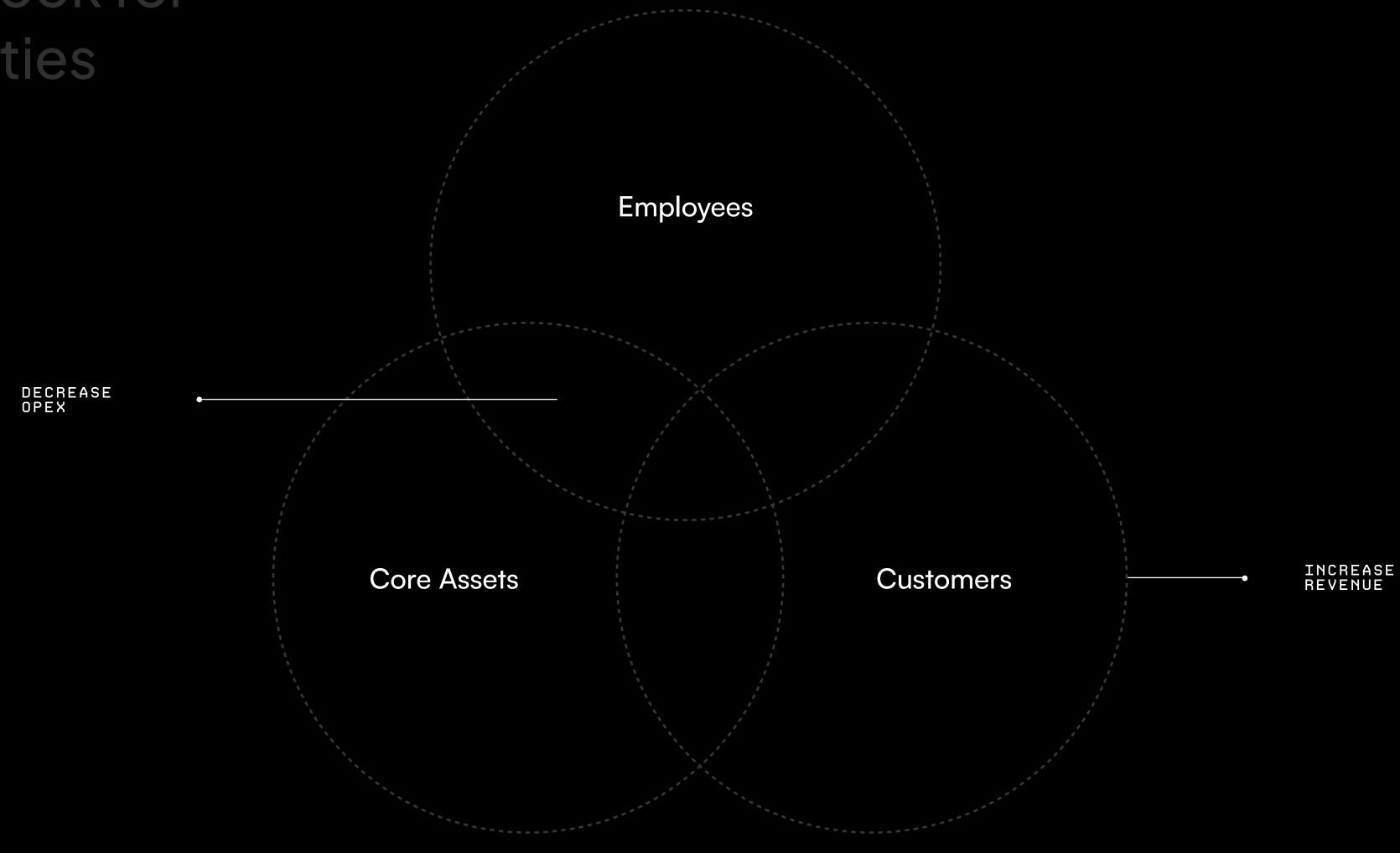
- Invest in data infrastructure and governance
- Partner with AI experts



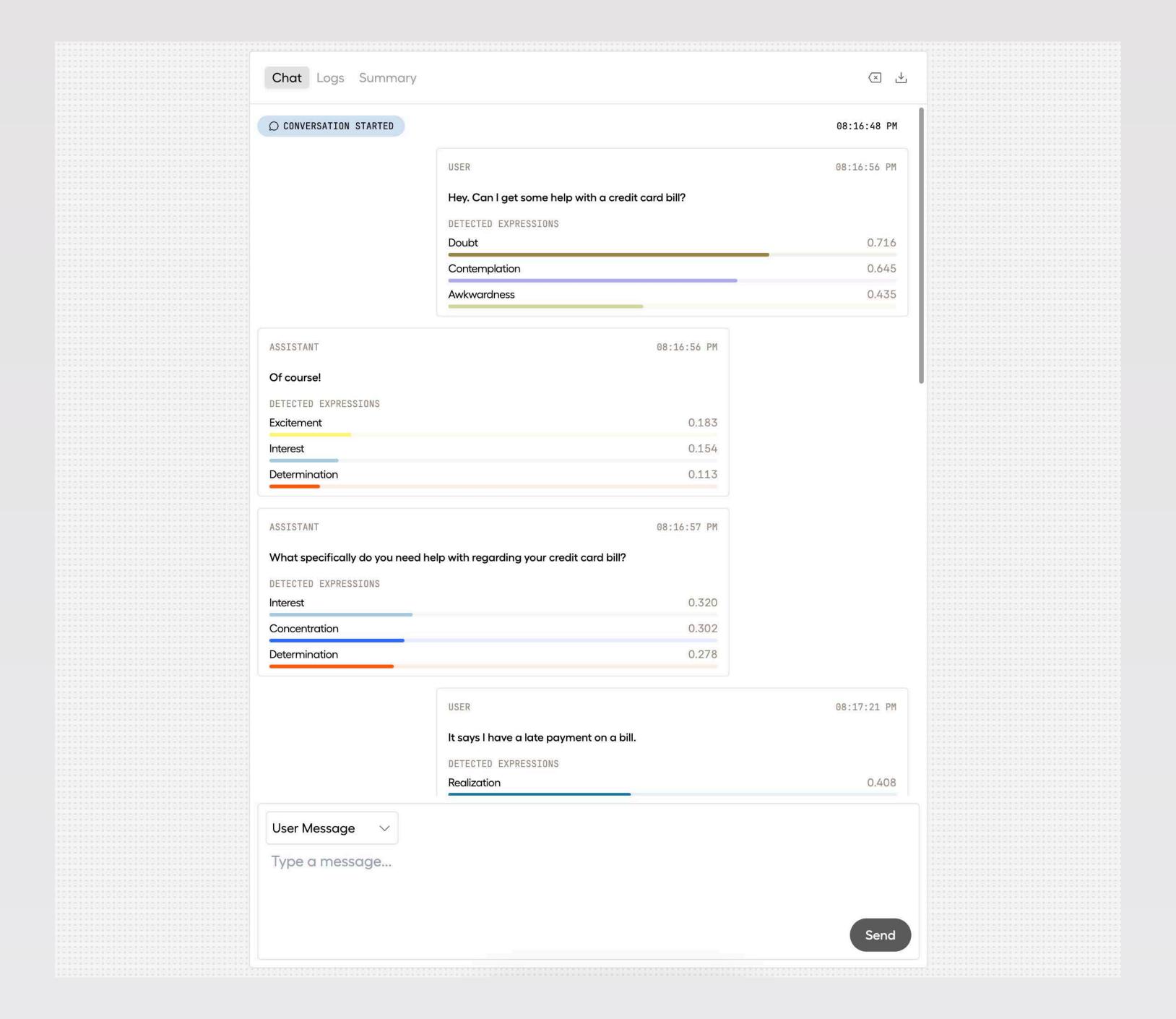
Scale pilots and identify more use cases

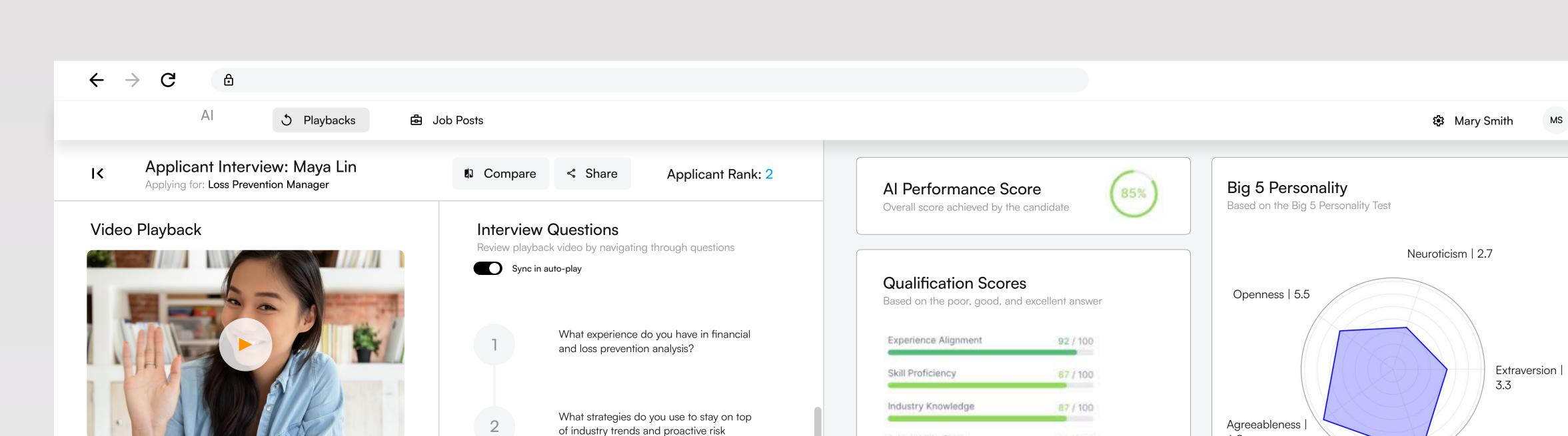
Hire critical mass of in-house talent to build and maintain

Where to look for opportunities









management education?

Can you describe a recent loss prevention

initiative you led? What was your role in it,

methodologies are you familiar with? How

do you adapt your approach based on the

Give an example of a situation where you

delivering new features. How did you strike

had to prioritize technical debt versus

a balance between these competing

and how did you ensure the project met

technical requirements and deadlines?

What software development

dynamics?

priorities?

project's requirements and team

Info

Ask Al

What experience do you have in leading software

My software development management experience started in

development company wherein we hired, run a company that

project managers along the way. I trained them. I also led the day-to-day operations of the company. I was the one who led

services clients from the U.S., Canada, and Australia and by

around 2000, early 2000 when I started a company

together with a few friends of mine. I co-founded a web

doing that I hired a few developers, designers, and the

the teams in the development of our projects. One of my roles in recent years was an engineering director, software

Netrepeneurs Inc., I was the one who led several teams

currently while managing some projects both local and

manage, about two or three teams that composed those 15

abroad. We would have about 15 people that I would

engineering director over at Netrepeneurs. With

people and it will grow to about 25 people with augmentation from other teams outside of the

Transcript

development teams?

00:00

Maya Lin

Farpoint:

Adaptability Skills

Leadership Skills

Innovative Skills

Behavioural Scores

Language Choice

Solution Oriented

How candidates behave and respond to different situations

90 / 100

85/100

B3 / 100

6.8

Applicant Ranking

ML

Based on applicant performance scores for this role

John Louie

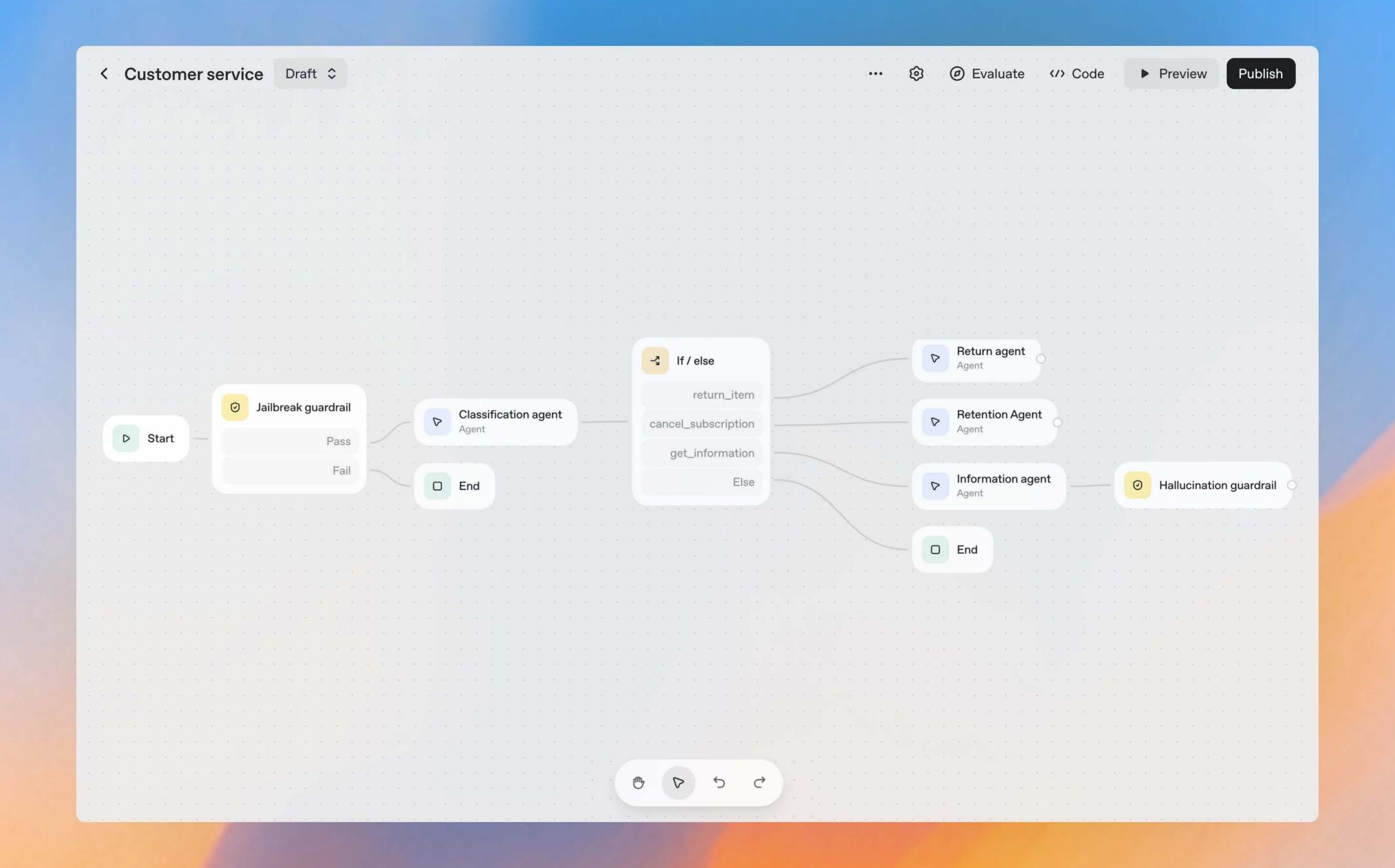
Maya Lin

Jenna Orcutt

Alexander Kwong

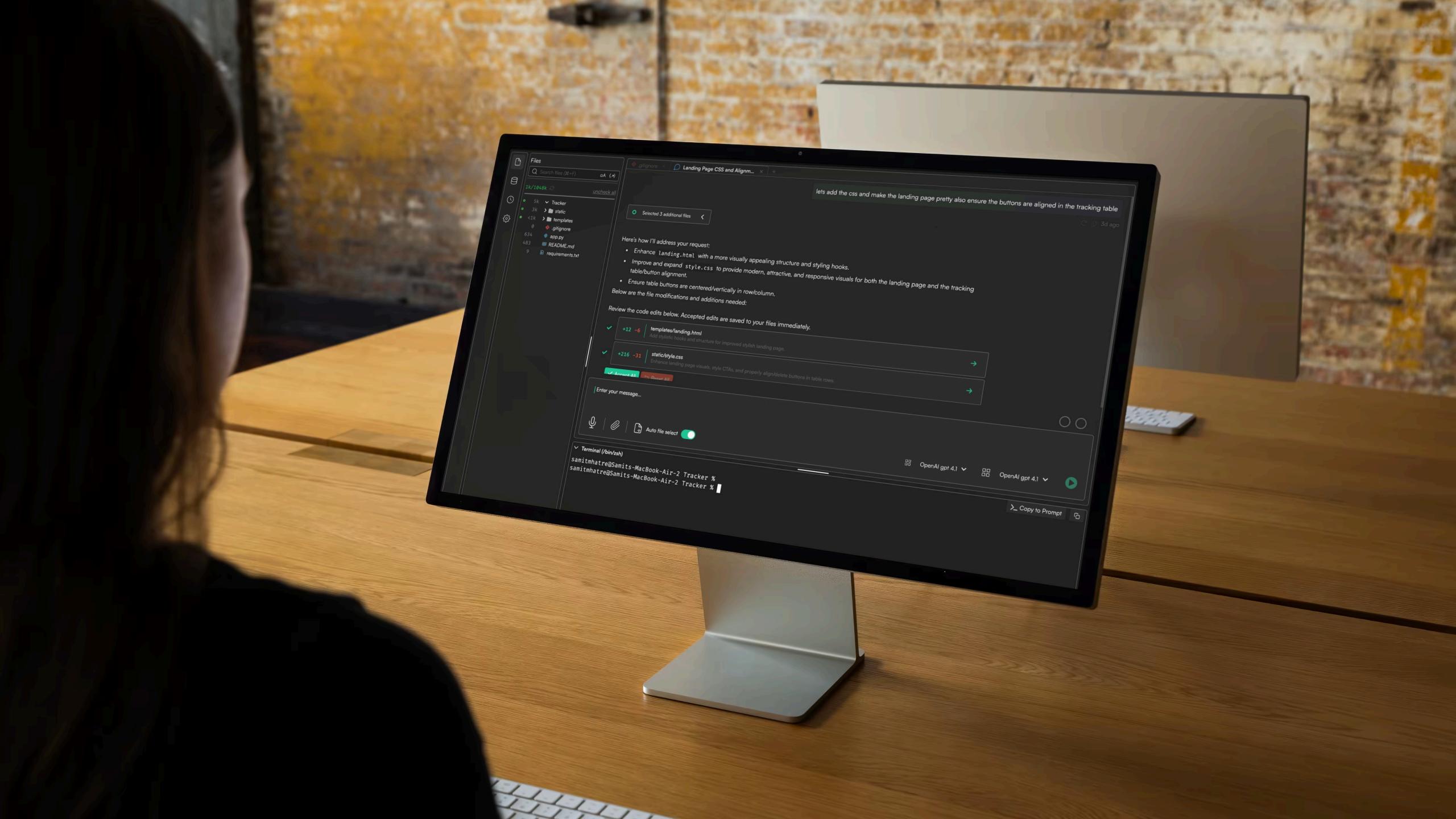
Conscientiousness | 7.0

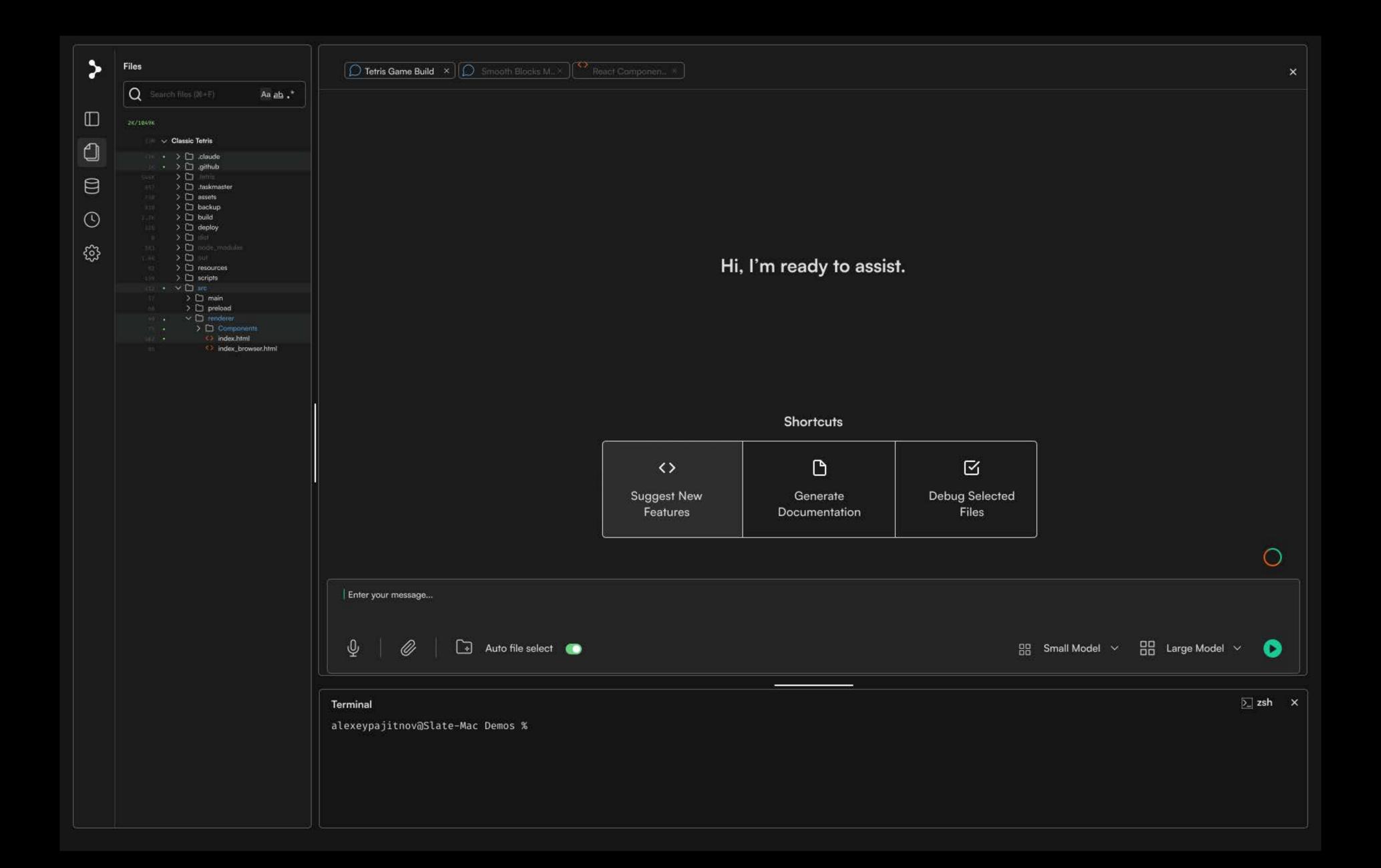




න 7	↑ Upload	☐ Columns	© Grade ►	Generate output	Save
	Rating	Tone	Feedback	Accuracy	
fternoon spa treatment and sun	B	Professional	This is b	Pass · 3.5	٠٠٠ ٢٦
at the beach, sunset drinks at Pr	B	Friendly	This is b	Pass · 3.5	٠٠٠ ٢٦
ill. Lunch at a trattoria near Cam	B	Rude	This is b	Pass · 3.5	٠٠٠ ٢٦
Eiger and Jungfrau. Evening ca	B 9	Bad	This is b	Fail · 3.5	···
art, followed by a visit to Galerie	B 9	Friendly		Pass · 3.5	
ck Elephant Orphanage. Evening	B 9				
, Ferry Building food market, and	B 9				
I. Afternoon spa treatment and s	3				







Consider multiple dimensions when engaging in Al deployments



Consider multiple dimensions when engaging in Al deployments

POLICY & GOVERNANCE

DATA MATURITY

TNFRASTRUCTURE

CULTURAL READINESS

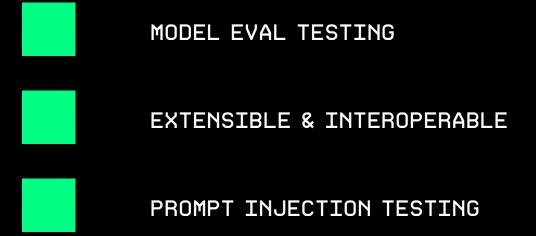
OPERATIONAL INTEGRATION

FINANCIAL RESOURCES

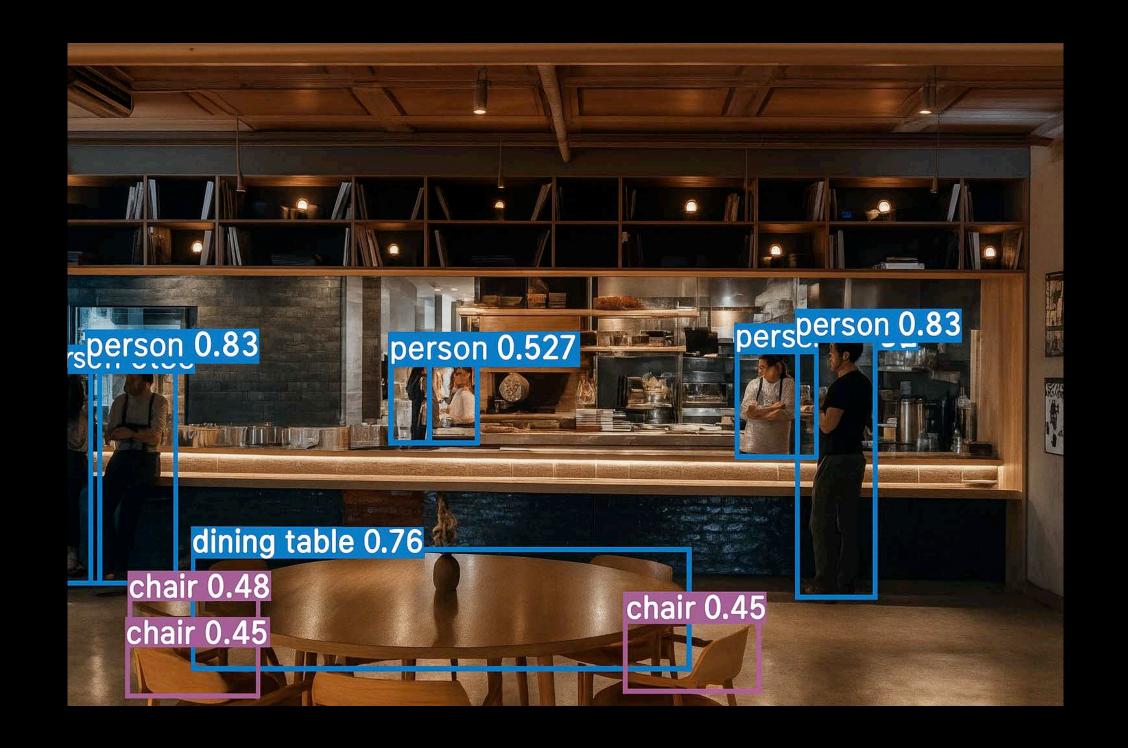
STRATEGIC ALIGNMENT

TALENT & SKILLS

AWARENESS



Material gains by taking a counter-intuitive approach to Al solutions



Payment Summary				<u>*</u>
Expand All Collapse All				
TYPE 😊	TRANSACTIONS	© AMOUNT	NON-CASH TIPS	□ TOTAL
> Cash	1268	\$33,299.70	\$0.00	\$33,299.70
> Credit	556	\$16,750.24	\$3,894.53	\$20,644.77
> Gift Card	141	\$2,195.30	\$340.21	\$2,535.51
> Other	17	\$399.67	\$10.78	\$410.45
> House Account	8	\$100.83	\$13.86	\$114.69

The biggest wins often come from non-obvious insights.

The biggest wins often come from non-obvious insights.

Win with singles; not home-runs.

Questions?



Farpoint

Thank You

Farpoint is a global Al consulting firm.
Our mission is to empower every
person and organization to solve their
most important problems.



