





"We have an opportunity in BC with the commitment to reconciliation and the United Nations Declaration on the Rights of Indigenous Peoples (UNDRIP), to take a lead at a higher level, to redefine who BC is and ensure that Indigenous voices are part of the province's identity."

- **Brenda Baptiste** (Osoyoos) Indigenous Tourism BC Chair

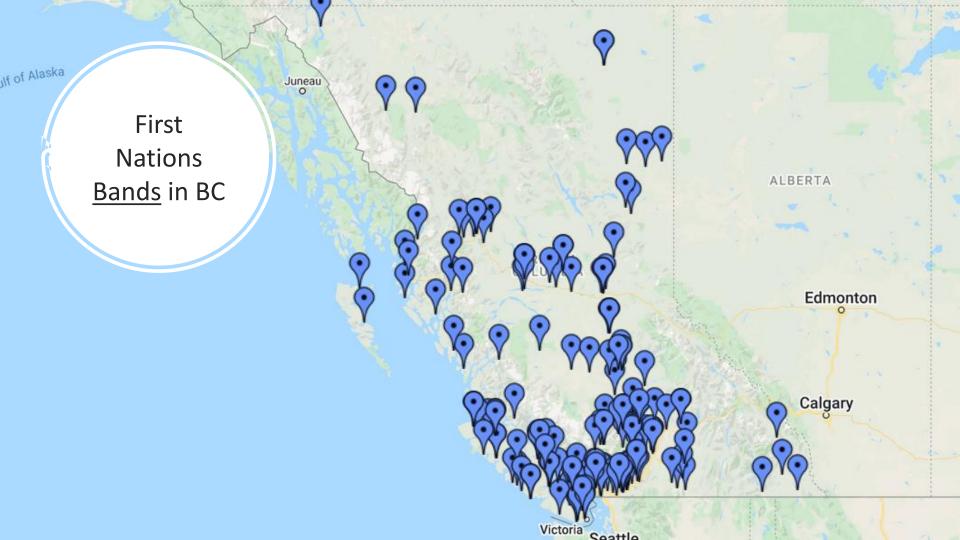




Indigenous Tourism is a way to...

Restore Our Cultures REVITALIZE OUR LANGUAGES Respect Our Laws, Title and Rights Restore our Place in Our Lands Create opportunities for Elders and Knowledge Carriers to share and for all to learn CONNECT ALL PEOPLES TO THE LAND

It's not a business or industry. It's a tool.





Indigenous Communities Focused on Tourism Are Part of a Growing Industry



\$13.5 Billion

2021 Annual Revenue

-26.6% Since 2017 **TOURISM BUSINESSES**



16,650

Tourism businesses in operation in BC in 2021, a 26.6% decrease from 2017

TOURISM EMPLOYMENT



84,500

People employed in tourism-related businesses in 2021





Indigenous Tourism in BC

A Story of Epic Proportions

36% of travellers surveyed indicated they had visited Indigenous sites, attractions or events on previous trips to BC

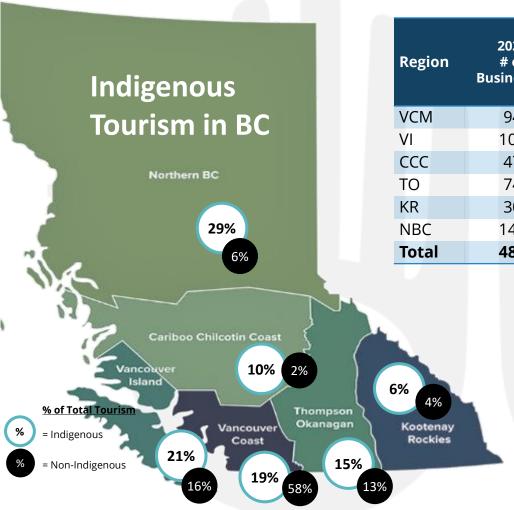
Indigenous tourism
businesses in BC
created 7,400
direct full-time jobs

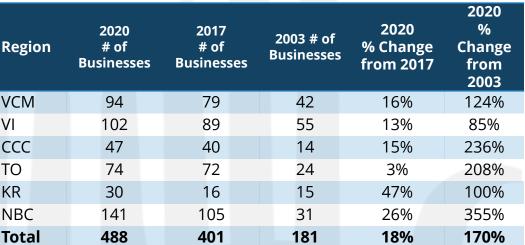
Indigenous businesses generated \$705 million in GDP (2016) There were **488**Indigenous tourismrelated businesses in BC
in 2020

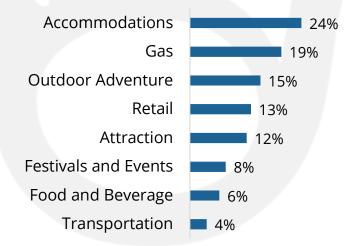
n in 3 Travelers to BC is seeking an authentic Indigenous experience 7.2 million visitors are expected to engage in Indigenous tourism experiences over the next two years from the top five markets for Indigenous tourism in Canada (Canada, Germany,

89% of tour operators indicated they would consider offering or expanding Indigenous experiences as part of their

Source: ITBC "The Next Phase" Tourism Performance Audit Report 2012 Doct. O'Neil Marketing & Consulting, March 2018









Where are International Visitors of Indigenous Tourism from?

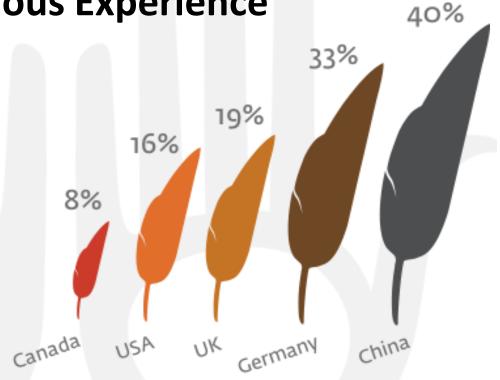
Your Thoughts

What attracts them to Indigenous Tourism?



Who Had an Indigenous Experience in...

Canada



The International Indigenous

Tourism Visitor

 $1_{in}3$

International Visitors to Canada are interested in Indigenous Tourism

Top 5 Visitor Origins

France

Germany

India

Mexico

China





Greatest Potential – USA (33%), China (35%)

Who Had an Indigenous Experience in...

British Columbia



- Baby boomer
- Well-educated
- Upper middle-income
- Better chance to be female
- Take longer trips
- Spend more per day (+10%)
- Express higher trip satisfaction
- Want more Indigenous opportunities

Indigenous Visitor Trip Characteristics in 2002/5

Average overall trip duration	22.5 days
Average trip duration in B.C.	12.8 days
Average days including Indigenous visits	3.2 days
Most frequent accommodation	Hotel/motel (64%)
Average travel party size	3.6
Average children (<18 years) in party	0.6
Average \$\$ party spent \$\$ per day	\$555.23*

BC Indigenous Tourism Economic Impact by Sector (% of Total)

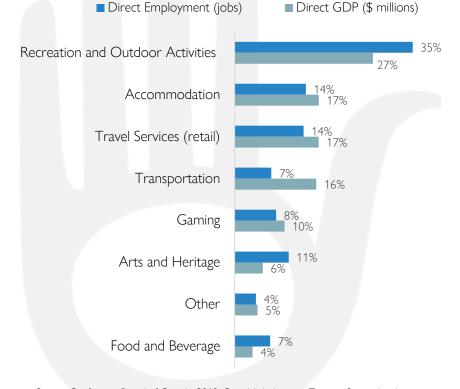


VS 12% overall Canada tourism

Indigenous tourism unprecedented increase!

\$1.4 billion **2014**

\$1.7 billion **2017**



Source: Conference Board of Canada. 2019. Canada's Indigenous Tourism Sector. Insights and Economic Impacts. tourism-watch



Why Indigenous Tourism Matters (1:48 mins)





Everything is Connected (0:20)



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