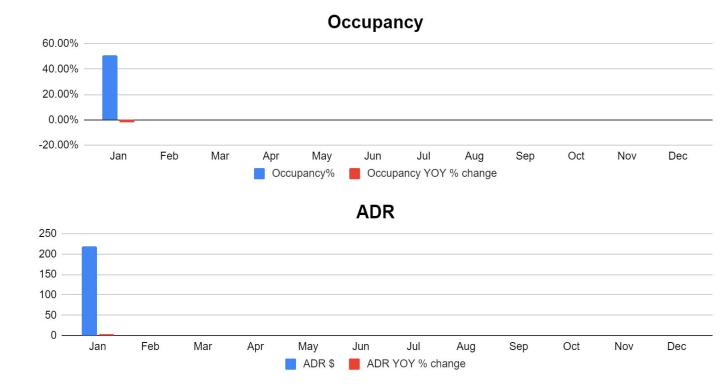


WASHINGTON



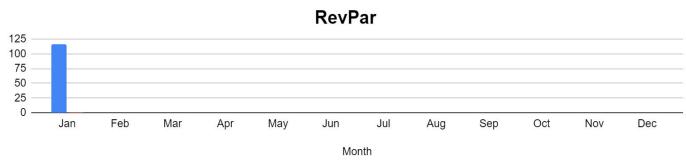
British Columbia Summary January, 2023

- British Columbia had a **51%** occupancy for the month of January, down **1.80%** compared to the same month in 2022.
- British Columbia had an ADR of **\$219** for the month of January, up **2.6%** compared to the same month in 2022.
- British Columbia had a RevPAR of **\$115.6** for the month of January, up **0.8%** compared to the same month in 2022.



Yearly Averages:

Year	осс	ADR	REVPAR
2021	55.2%	\$191	\$110.20
2022	56.8%	\$206	\$122.00
2023 (YTD)	51.0%	\$219	\$115.60



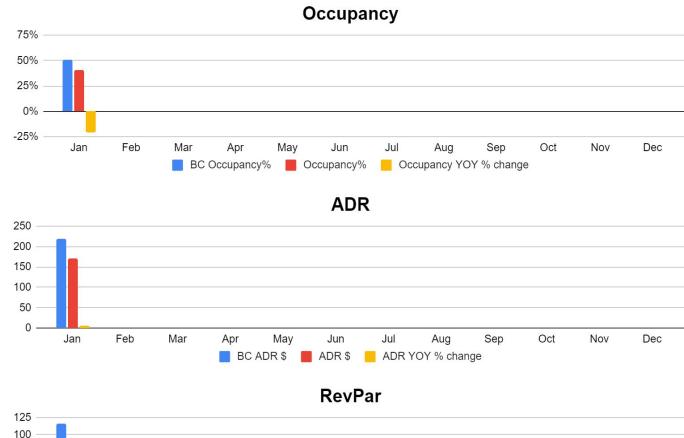
📕 RevPar \$ 📕 RevPar YOY % Change

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Cariboo Chilcotin Coast Summary January, 2023

- Cariboo Chilcotin Coast had a **41%** occupancy for the month of January, down **21%** compared to the same month in 2022. BC had a **51%** occupancy for the month of January.
- Cariboo Chilcotin Coast had an ADR of **\$171** for the month of January, up **6%** compared to the same month in 2022. BC had an ADR of **\$219** for the month of January.
- Cariboo Chilcotin Coast had a RevPAR of **\$70** for the month of January, down **16%** compared to the same month in 2022. BC had a RevPAR of **\$115.6** for the month of January.



Yearly Averages:

Year	осс	ADR	REVPAR
2021	48%	\$151	\$74
2022	53%	\$168	\$90
2023 (YTD)	41%	\$171	\$70

Jan

Feb

Mar

Apr

May

Jun

BC RevPar \$ RevPar \$ RevPar YOY % Change

Jul

Aug

Sep

Oct

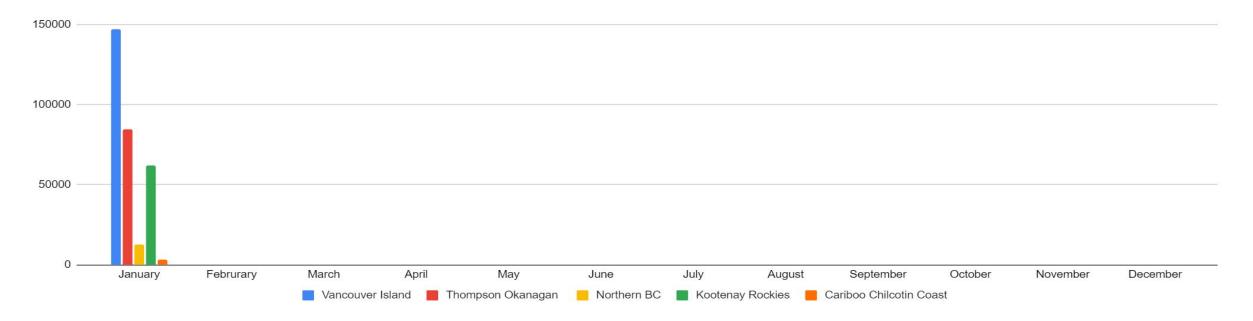
Nov

Dec

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Listings Supply (Total available nights in Database)



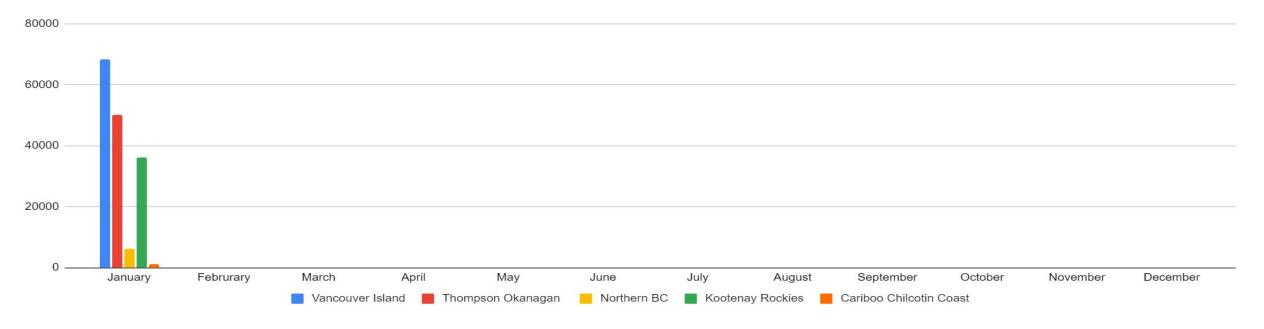
British Columbia January Census total: 309,729 listings

Key Findings

- Out of the regions, Vancouver Island had the highest number of total available nights from active listings in January 2023 with **147,309,** followed by Thompson Okanagan with **84,776**, Kootenay Rockies with **62,139**, and Northern BC with **12,405.**
- Cariboo Chilcotin Coast had the lowest number of total available nights from active listings in January 2023 with **3,100**



Listings Demand (Total booked nights in Database)



British Columbia January Sample total: 162,129 listings

Key Findings

- Out of the regions, Vancouver Island had the highest number of booked nights from active listings in January 2022 with **68,340,** followed by Thompson Okanagan with **50,040**, Kootenay Rockies with **36,199**, and Northern BC with **6,285**.
- Cariboo Chilcotin Coast had the lowest number of booked nights from active listings in January 2023 with 1,265

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Glossary

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance
- Listings Supply (Nights): Total number of Available Nights + Booked Nights from Active Listings
- Listings Demand (Nights): Total number of Booked Nights during the reporting period
- AirDNA FAQ <u>https://www.airdna.co/faqs</u>

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