Weekly Visitor Insights

Measuring Canadian Travel Patterns

July 18 2022 to July 24, 2022

2022 Year to Date







Purpose

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2022 and year over year 2019, 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.





Methodology

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
 - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.

Glossary

- Timeframe: The dashboard data starts the week of January 3, 2022 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.





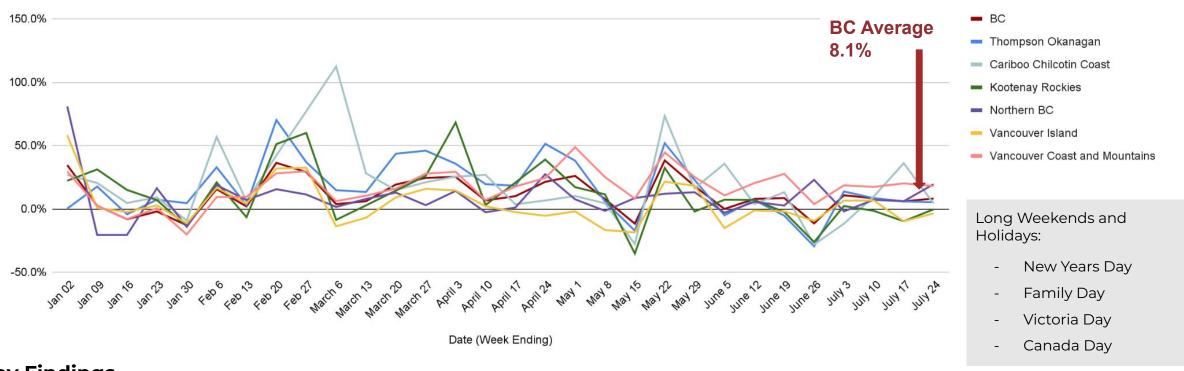
Introduction

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

• BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains

Domestic Overnight Visitors - Weekly Year Over Year (2019 vs. 2022) Variation **B.C Regions**

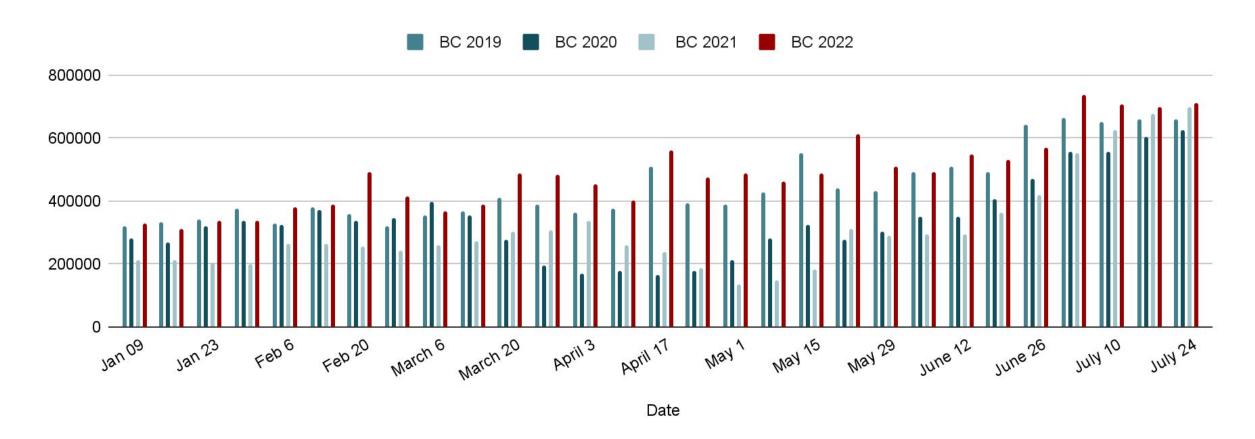


Key Findings

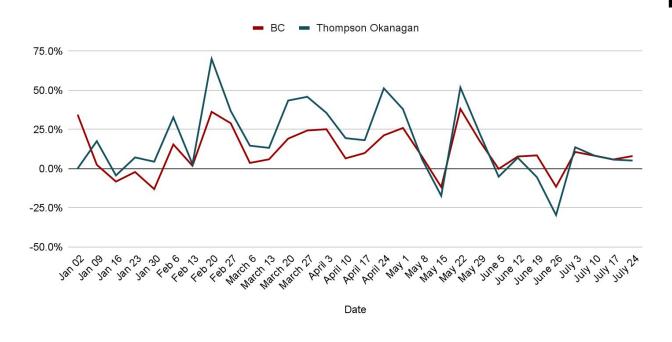
- Average Domestic Overnight Visitation to BC for Week 29 (July 18 July 24, 2022) is up 8.1% compared to the same week in 2019
- When comparing Week 28 (July 11 July 17, 2022) to Week 29 (July 18 July 24, 2022), Kootenay Rockies, Northern BC, and Vancouver Island, saw an increase in visitation. Thompson Okanagan, Cariboo Chilcotin Coast, and Vancouver Coast and Mountains saw a decrease
- British Columbia increased 2.2% when comparing Week 28 (July 11 July 17, 2022) to Week 29 (July 18 - July 24, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location.
 Therefore it includes all mobile movement - work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation British Columbia



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan Region



Key Findings

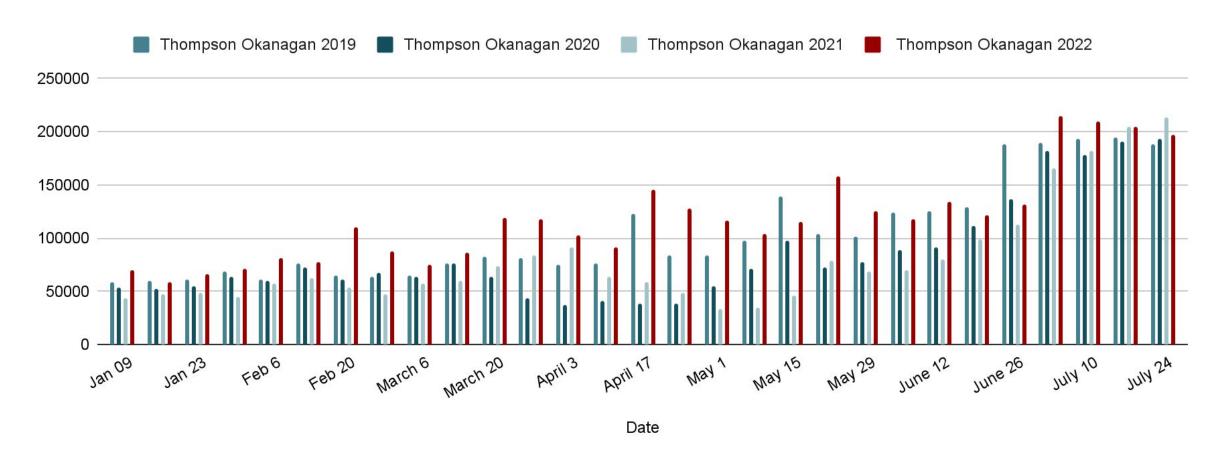
- Domestic Overnight Visitation to the Thompson Okanagan for Week 29 (July 18 - July 24, 2022) is
 up 5.2% compared to the same week in 2019
- The Thompson Okanagan saw 2.9% less
 visitation when compared to British Columbia
 Week 29 (July 18 July 24, 2022)
- Visitation to the Thompson Okanagan decreased by 0.6% and British Columbia increased 2.2% when comparing Week 28 (July 11 - July 17, 2022) to Week 29 (July 18 - July 24, 2022)

Long Weekends and Holidays:

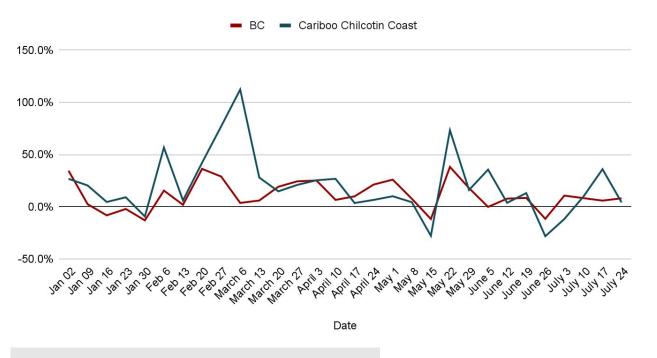
- New Years Day
- Family Day
- Victoria Day
- Canada Day

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
 night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
 travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



Key Findings

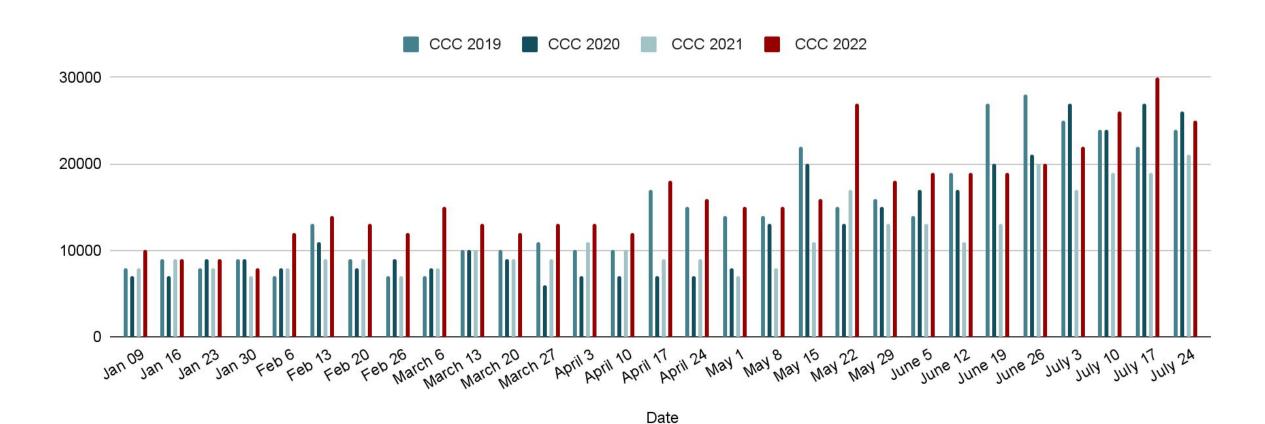
- Domestic Overnight Visitation to the Cariboo
 Chilcotin Coast for Week 29 (July 18 July 24, 2022)
 is up 4.2% compared to the same week in 2019
- The Cariboo Chilcotin Coast saw 3.9% less
 visitation when compared to British Columbia during Week 29 (July 18 July 24, 2022)
- Visitation to the Cariboo Chilcotin Coast decreased
 31.8% and British Columbia increased 2.2% when comparing Week 28 (July 11 July 17, 2022) to Week
 29 (July 18 July 24, 2022)

Long Weekends and Holidays:

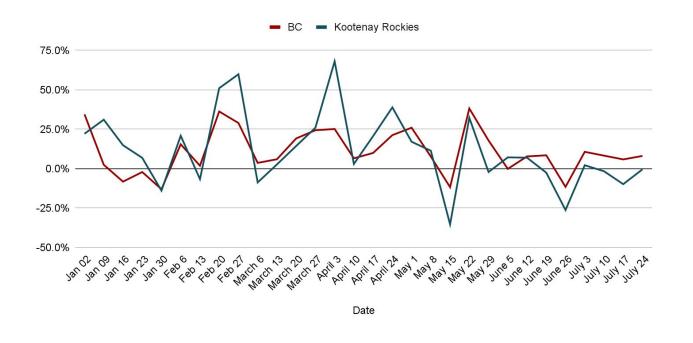
- New Years Day
- Family Day
- Victoria Day
- Canada Day

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
 night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
 travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



Key Findings

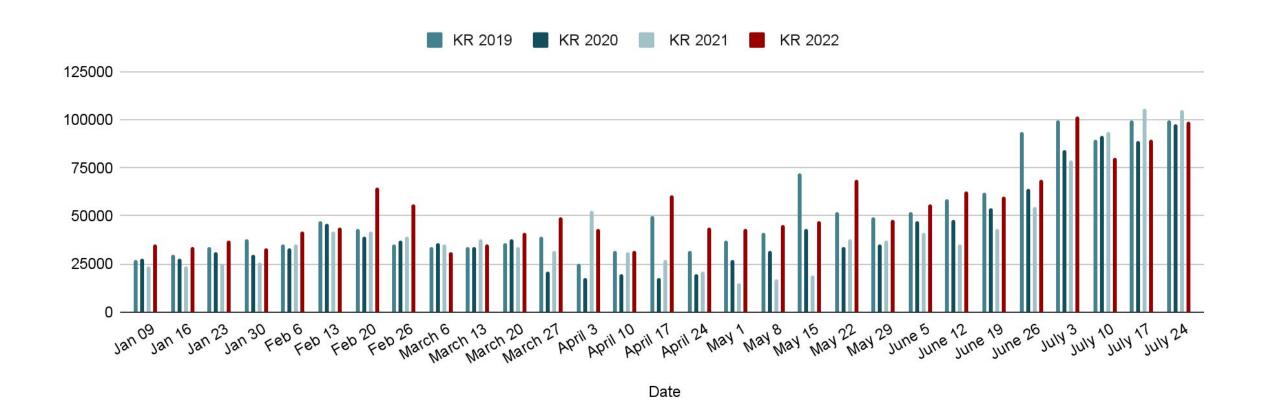
- Domestic Overnight Visitation to the Kootenay Rockies for Week 29 (July 18 - July 24, 2022) is down -0.4% compared to the same week in 2019
- The Kootenay Rockies saw 8.5% less visitation when compared to British Columbia during Week 29 (July 18 - July 24, 2022)
- Visitation to the Kootenay Rockies increased by 9.4% and British Columbia increased 2.2% when comparing Week 28 (July 11 - July 17, 2022) to Week 29 (July 18 - July 24, 2022)

Long Weekends and Holidays:

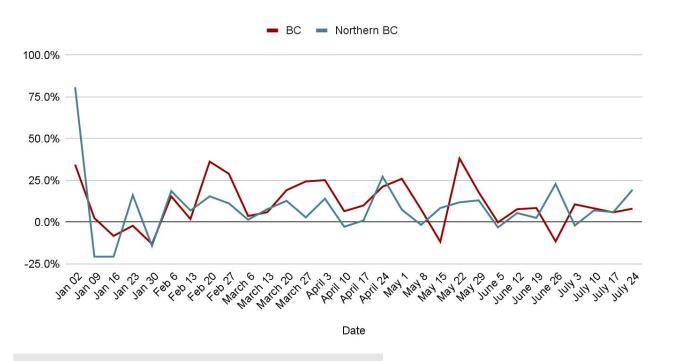
- New Years Day
- Family Day
- Victoria Day
- Canada Day

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
 night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
 travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



Key Findings

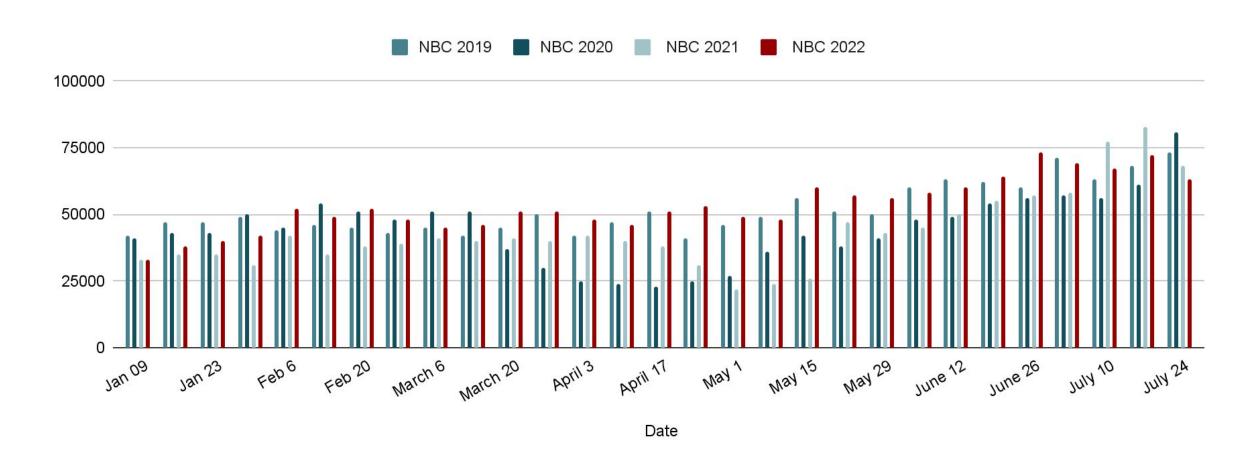
- Domestic Overnight Visitation to Northern BC for Week 29 (July 18 - July 24, 2022) is up 19.4% compared to the same week in 2019
- Northern BC saw 11.3% more visitation when compared to British Columbia during Week 29 (July 18 - July 24, 2022)
- Visitation to Northern BC increased 13.4% and British Columbia increased 2.2% when comparing Week 28 (July 11 - July 17, 2022) to Week 29 (July 18 - July 24, 2022)

Long Weekends and Holidays:

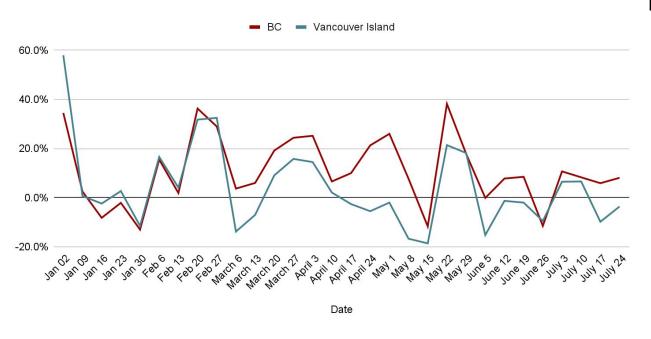
- New Years Day
- Family Day
- Victoria Day
- Canada Day

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and
 percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



Key Findings

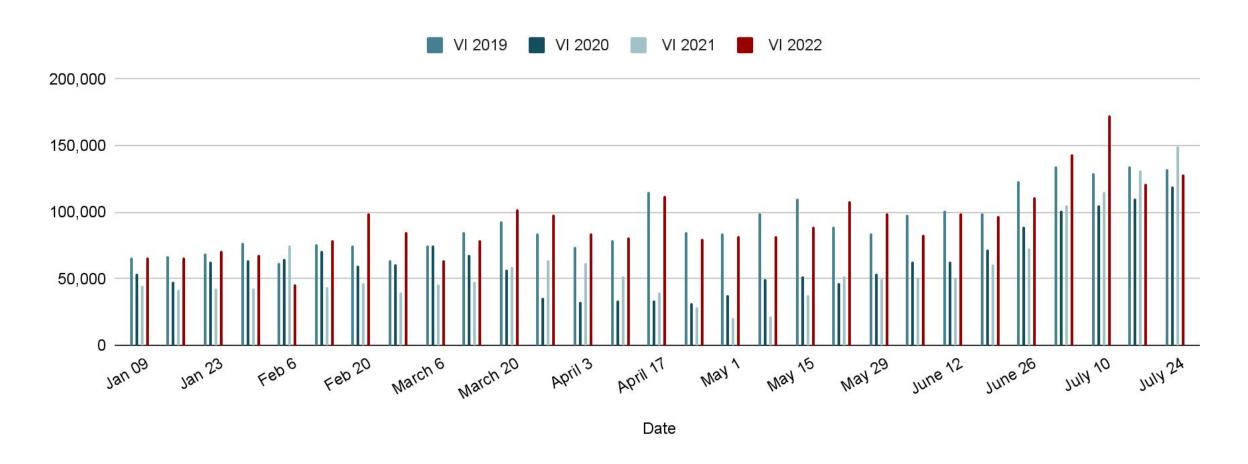
- Domestic Overnight Visitation to Vancouver Island for Week 29 (July 18 - July 24, 2022) is down -3.6% compared to the same week in 2019
- Vancouver Island saw 11.7% less visitation when compared to British Columbia during Week 29 (July 18 - July 24, 2022)
- Visitation to Vancouver Island increased 6.2% and British Columbia increased 2.2% when comparing Week 28 (July 11 - July 17, 2022) to Week 29 (July 18 - July 24, 2022)

Long Weekends and Holidays:

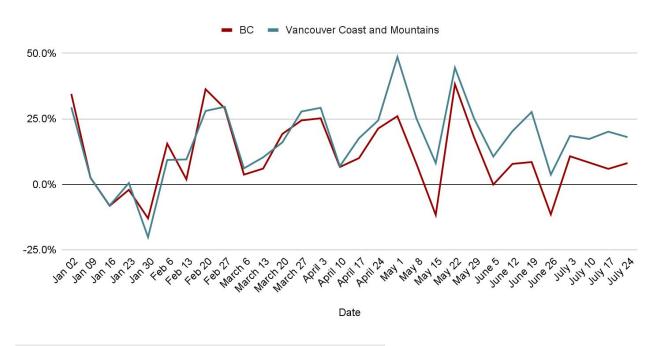
- New Years Day
- Family Day
- Victoria Day
- Canada Day

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement - work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Coast & Mountains



Key Findings

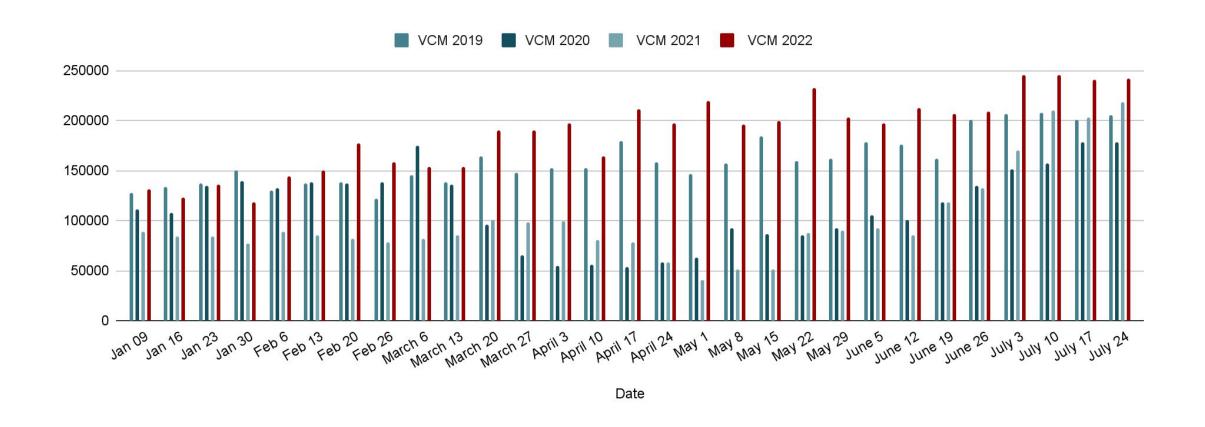
- Domestic Overnight Visitation to Vancouver Coast
 & Mountains for Week 29 (July 18 July 24, 2022) is
 up 18.0% compared to the same week in 2019.
- Vancouver, Coast & Mountains saw 9.9% more visitation when compared to British Columbia Week 29 (July 18 - July 24, 2022)
- Visitation to Vancouver, Coast & Mountains
 decreased by 2.1% and British Columbia increased
 2.2% when comparing Week 28 (July 11 July 17,
 2022) to Week 29 (July 18 July 24, 2022)

Long Weekends and Holidays:

- New Years Day
- Family Day
- Victoria Day
- Canada Day

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
 night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
 travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver, Coast & Mountains



Weekly Visitor Insights

STR Destination Report

July 17, 2022 to July 23, 2022

2022 Weekly Report











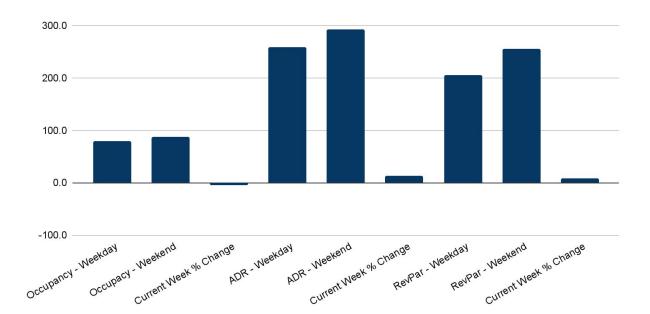
STR Summary BC & Regions

July 17 - July 23, 2022

- British Columbia had a 79.4% occupancy from Sunday-Thursday and a 87.0% occupancy during the weekend, down -4.1% compared to the same week in 2019.
- British Columbia had an ADR of \$258.65 from Sunday-Thursday and an ADR of \$293.19 during the weekend, up 13.1% compared to the same week in 2019.
- British Columbia had a RevPAR of \$205.47 from Sunday-Thursday and a RevPAR of \$255.16 during the weekend, up 8.5% compared to the same week in 2019.

Regional STATS the Weekend of July 22-23, 2022:

	occ	ADR	REVPAR
Vancouver	91.8	295.5	310.18
Vancouver Island	89.4	293.4	280.75
Whistler	76.3	329.5	293.46
Thompson Okanagan	86.6	216.9	209.93
Northern BC	73.8	135.6	108.62
Kootenay Rockies	78.1	189.0	160.23
Cariboo Coast/South Central BC	79.7	150.1	133.15



Participate in the STR "STAR" report: Submit your data and receive free reports benchmarking your performance against your market. Sign up today for free here: https://surveys.str.com/s3/Hotel-Enrollment-Form

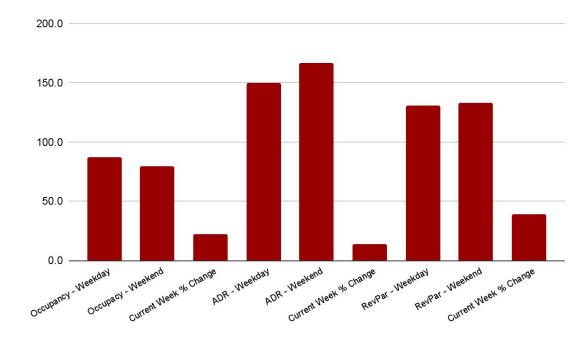






Cariboo Chilcotin Coast Summary

- The Cariboo Chilcotin Coast had a 87.4% occupancy from Sunday-Thursday and a 79.7% occupancy during the weekend, giving the region the second-highest percent occupancy in BC
 - British Columbia had an occupancy of 79.4% and 87.0%, respectively
 - Compared to the week of July 14, 2019, occupancy is up 22.4% in the Cariboo Chilcotin Coast and down -4.1% in British Columbia
- The Cariboo Chilcotin Coast had an ADR of \$150.11 from Sunday-Thursday and an ADR of \$166.97 during the weekend, giving the region the second-lowest ADR in BC
 - o British Columbia had an ADR of \$258.65 and \$293.19, respectively
 - Compared to the week of July 14, 2019, ADR is up 13.7% in the Cariboo Chilcotin Coast and up 13.1% in British Columbia
- The Cariboo Chilcotin Coast had a RevPAR of \$131.13 from Sunday-Thursday and a RevPAR of \$133.15 during the weekend, giving the region the second-lowest RevPAR in BC
 - British Columbia had a RevPAR of \$205.47 and \$255.16, respectively
 - Compared to the week of July 14, 2019, RevPAR is up 39.2% in the Cariboo Chilcotin Coast and up 8.5% in British Columbia





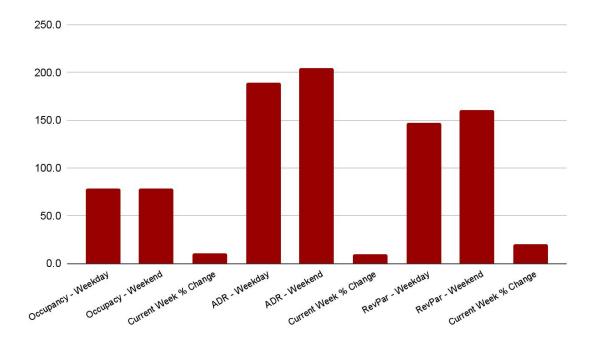






Kootenay Rockies Summary

- The Kootenay Rockies had a 78.0% occupancy from Sunday-Thursday and a 78.1% occupancy during the weekend, giving the region the third-lowest percent occupancy in BC
 - British Columbia had an occupancy of **79.4%** and **87.0%**, respectively
 - Compared to the week of July 14, 2019, occupancy is up 10.3% in the Kootenay Rockies and down -4.1% in British Columbia
- The Kootenay Rockies had an ADR of \$189.00 from Sunday-Thursday and an ADR of \$205.09 during the weekend, giving the region the third-lowest ADR in BC
 - o British Columbia had an ADR of \$258.65 and \$293.19, respectively
 - Compared to the week of July 14, 2019, ADR is up 11.4% in the Kootenay Rockies and up 9.2% in British Columbia
- The Kootenay Rockies had a RevPAR of \$147.35 from Sunday-Thursday and a RevPAR of \$160.23 during the weekend, giving the region the third-lowest RevPAR in BC
 - British Columbia had a RevPAR of \$205.47 and \$255.16, respectively
 - Compared to the week of July 14, 2019, RevPAR is up 20.5% in the Kootenay Rockies and up 8.5% in British Columbia





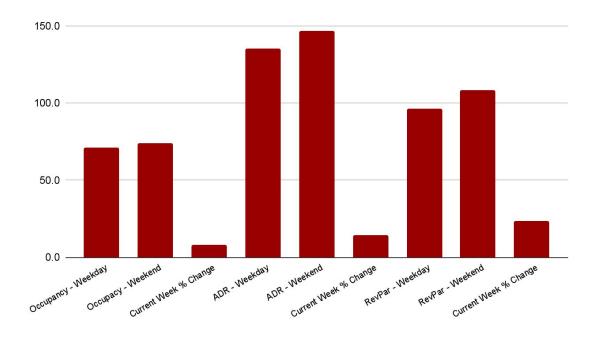






Northern BC Summary July 17 - July 23, 2022

- Northern BC had a 71.0% occupancy from Sunday-Thursday and a 73.8% occupancy during the weekend, giving the region the second-lowest percent occupancy in BC
 - British Columbia had an occupancy of **79.4%** and **87.0%**, respectively
 - Compared to the week of July 14, 2019, occupancy is up 8.3% in Northern BC and down -4.1% in British Columbia
- Northern BC had an ADR of \$135.64 from Sunday-Thursday and an ADR of \$147.12 during the weekend, giving the region the lowest ADR in BC
 - o British Columbia had an ADR of **\$258.65** and **\$293.19**, respectively
 - Compared to the week of July 14, 2019, ADR is up 14.1% in Northern
 BC and up 13.1% in British Columbia
- Northern BC had a RevPAR of \$96.33 from Sunday-Thursday and a RevPAR of \$108.62 during the weekend, giving the region the lowest RevPAR in BC
 - British Columbia had a RevPAR of \$205.47 and \$255.16, respectively
 - Compared to the week of July 14, 2019, RevPAR is up 23.6% in Northern BC and up 8.5% in British Columbia





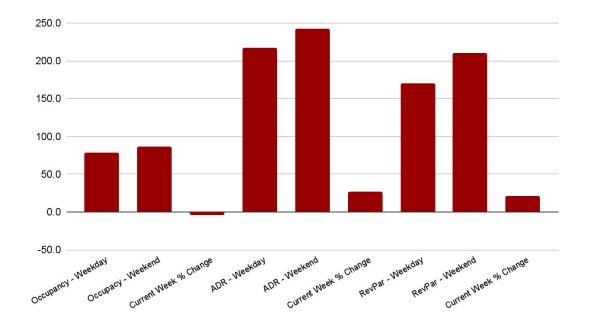






Thompson Okanagan Summary

- Thompson Okanagan had a 78.8% occupancy from Sunday-Thursday and a 86.6% occupancy during the weekend, giving the region the fourth-highest percent occupancy in BC
 - o British Columbia had an occupancy of **79.4%** and **87.0%**, respectively
 - Compared to the week of July 14, 2019, occupancy is down -4.4% in the Thompson Okanagan and down -4.1% in British Columbia
- Thompson Okanagan had an ADR of \$216.91 from Sunday-Thursday and an ADR of \$242.52 during the weekend, giving the region the fourth-highest ADR in BC
 - o British Columbia had an ADR of \$258.65 and \$293.19, respectively
 - Compared to the week of July 14, 2019, ADR is up 27.0% in the Thompson Okanagan and up 13.1% in British Columbia
- Thompson Okanagan had a RevPAR of \$170.83 from Sunday-Thursday and a RevPAR of \$209.93 during the weekend, giving the region the fourth-highest RevPAR in BC.
 - o British Columbia had a RevPAR of \$205.47 and \$255.16, respectively
 - Compared to the week of July 14, 2019, RevPAR is up 21.4% in Thompson Okanagan and up 8.5% in British Columbia





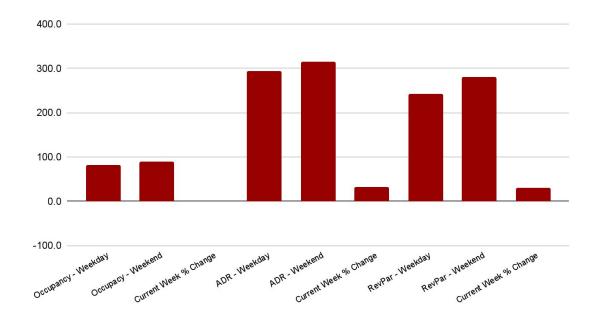






Vancouver Island Summary

- Vancouver Island had a 82.4% occupancy from Sunday-Thursday and a 89.4% occupancy during the weekend, giving the region the third-highest percent occupancy in BC
 - British Columbia had an occupancy of **79.4%** and **87.0%**, respectively
 - Compared to the week of July 14, 2019, occupancy is down -0.6% in Vancouver Island and down -4.1% in British Columbia
- Vancouver Island had an ADR of \$293.42 from Sunday-Thursday and an ADR of \$314.20 during the weekend, giving the region the second-highest ADR in BC
 - o British Columbia had an ADR of **\$258.65** and **\$293.19**, respectively
 - Compared to the week of July 14, 2019, ADR is up 31.3% on Vancouver Island and up 13.1% in British Columbia
- Vancouver Island had a RevPAR of \$241.90 from Sunday-Thursday and a RevPAR of \$280.75 during the weekend, giving the area the second-highest RevPAR in BC
 - British Columbia had a RevPAR of \$205.47 and \$255.16, respectively
 - Compared to the week of July 14, 2019, RevPAR is up 30.5% on Vancouver Island up 8.5% in British Columbia





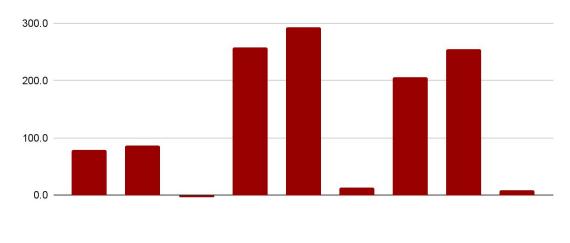






Vancouver Summary

- Vancouver had a 82.8% occupancy from Sunday-Thursday and a 91.8% occupancy during the weekend, giving the area the highest occupancy in BC
 - British Columbia had an occupancy of 79.4% and 87.0%, respectively
 - Compared to the week of July 14, 2019, occupancy is down -5.7% in
 Vancouver and down -4.1% in British Columbia
- Vancouver had an ADR of \$295.54 from Sunday-Thursday and an ADR of \$337.93 during the weekend, giving the area the second-highest ADR in BC
 - o British Columbia had an ADR of **\$258.65** and **\$293.19**, respectively
 - Compared to the week of July 14, 2019, ADR is up 11.7% in Vancouver and up 13.1% in British Columbia
- Vancouver had a RevPAR of \$244.60 from Sunday-Thursday and a RevPAR of \$310.18 during the weekend, giving the area the highest RevPAR in BC
 - British Columbia had a RevPAR of \$205.47 and \$255.16, respectively
 - Compared to the week of July 14, 2019, RevPAR is up 5.2% in Vancouver and up 8.5% in British Columbia







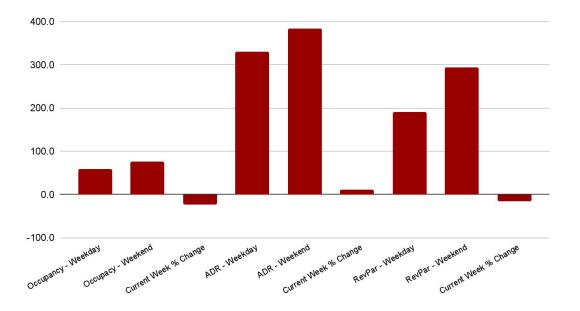






Whistler Summary

- Whistler had a 57.9% occupancy from Sunday-Thursday and a 76.3% occupancy during the weekend, giving the area the lowest occupancy in BC
 - o British Columbia had an occupancy of **79.4%** and **87.0%**, respectively
 - Compared to the week of July 14, 2019, occupancy is down -23.6% in
 Whistler and down -4.1% in British Columbia
- Whistler had an ADR of \$329.48 from Sunday-Thursday and an ADR of \$384.78 during the weekend, giving the area the highest ADR in BC
 - o British Columbia had an ADR of \$258.65 and \$293.19, respectively
 - Compared to the week of July 14, 2019, ADR is up 11.4% in Whistler and up 13.1% in British Columbia
- Whistler had a RevPAR of \$190.77 from Sunday-Thursday and a RevPAR of \$293.46 during the weekend, giving the area the third-highest RevPAR in BC
 - o British Columbia had a RevPAR of **\$205.47** and **\$255.16,** respectively
 - Compared to the week of July 14, 2019, RevPAR is down -14.9% in Whistler and up 8.5% in British Columbia











Glossary

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance





Contact Us

Karen Chalmers

Managing Director, Symphony Tourism Services

Email: karen@totabc.com

Phone: 778.721.5448

symphonytourismservices.com

