### Weekly Visitor Insights

# Measuring Canadian Travel Patterns

February 14, 2022 - February 20, 2022

2022 Year to Date







### Purpose

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2022 and year over year 2019, 2020, 2021).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.





### Methodology

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
  - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.

### Glossary

- Timeframe: The dashboard data starts the week of January 3, 2021 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.





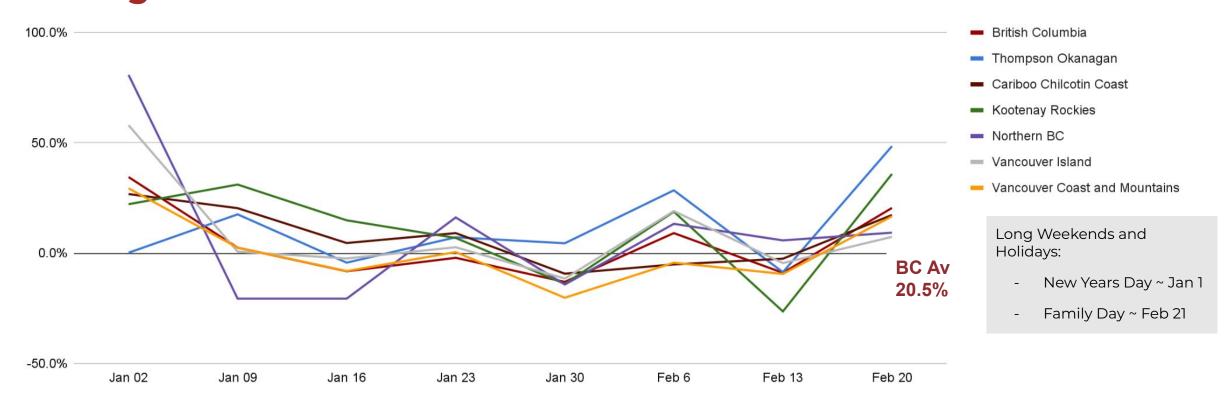
### Introduction

- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

### • BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains

# Domestic Overnight Visitors - Weekly Year Over Year (2019 vs. 2022) Variation **B.C Regions**

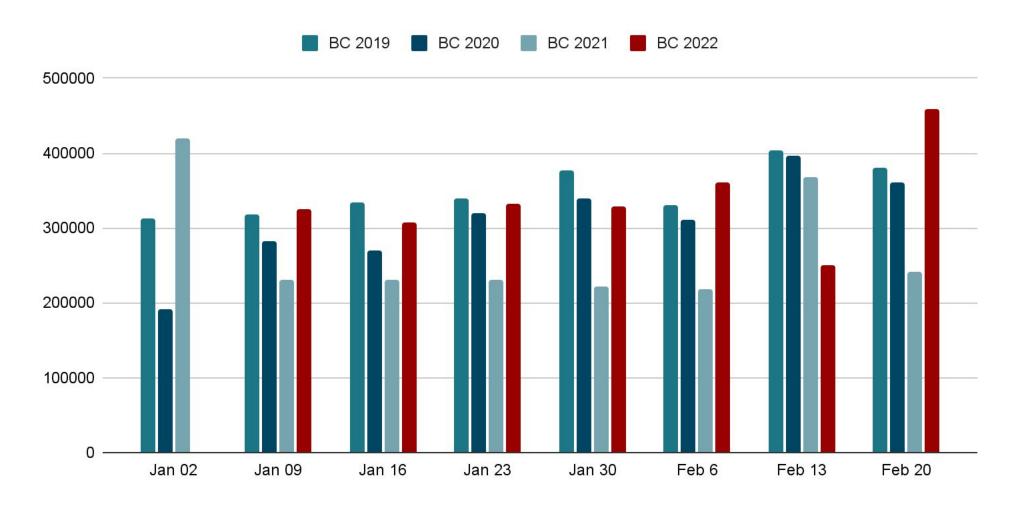


### **Key Findings**

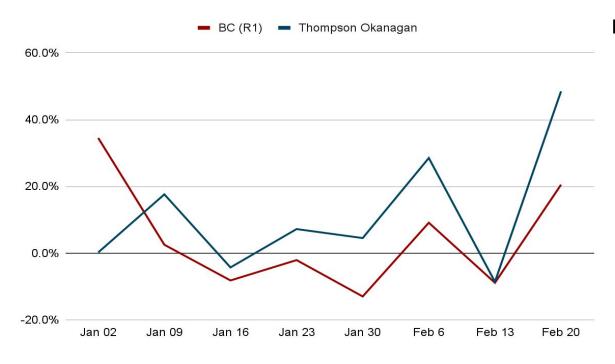
- Average Domestic Overnight Visitation to BC for Week 7 (Feb 14 Feb 20, 2022) is up 20.5% compared to the same week in 2019
- When comparing Week 6 (Feb 7 Feb 13, 2022) to Week 7 (Feb 14 Feb 20, 2022) all regions saw an **increase** in visitation
- British Columbia **decreased 18%** when comparing Week 6 (Feb 7 Feb 13, 2022) to Week 7 (Feb 14 Feb 20, 2022)

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location.
   Therefore it includes all mobile movement - work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation British Columbia



# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan Region



### **Key Findings**

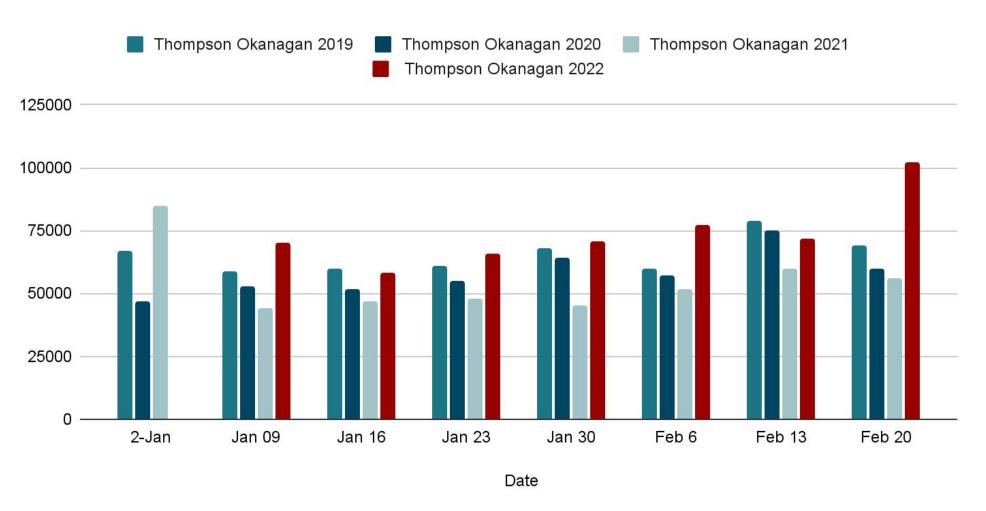
- Domestic Overnight Visitation to the Thompson
   Okanagan for Week 7 (Feb 14 Feb 20, 2022) is up
   48.5% compared to the same week in 2019
- The Thompson Okanagan saw 28% more visitation when compared to British Columbia Week 7 (Feb 14 - Feb 20, 2022)
- Visitation to the Thompson Okanagan increased by 57.1% and British Columbia increased by 29.4% when comparing Week 6 (Feb 7 - Feb 13, 2022) to Week 7 (Feb 14 - Feb 20, 2022)

#### Long Weekends and Holidays:

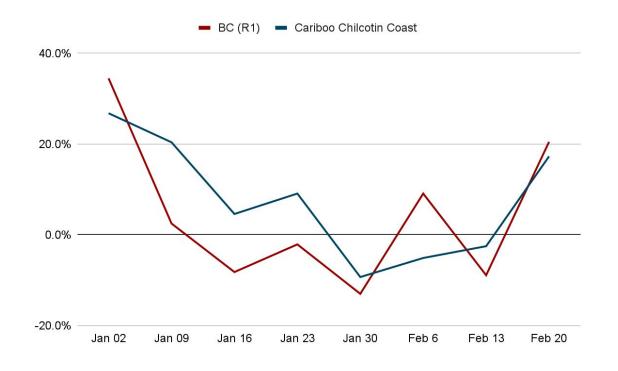
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Thompson Okanagan



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



#### **Key Findings**

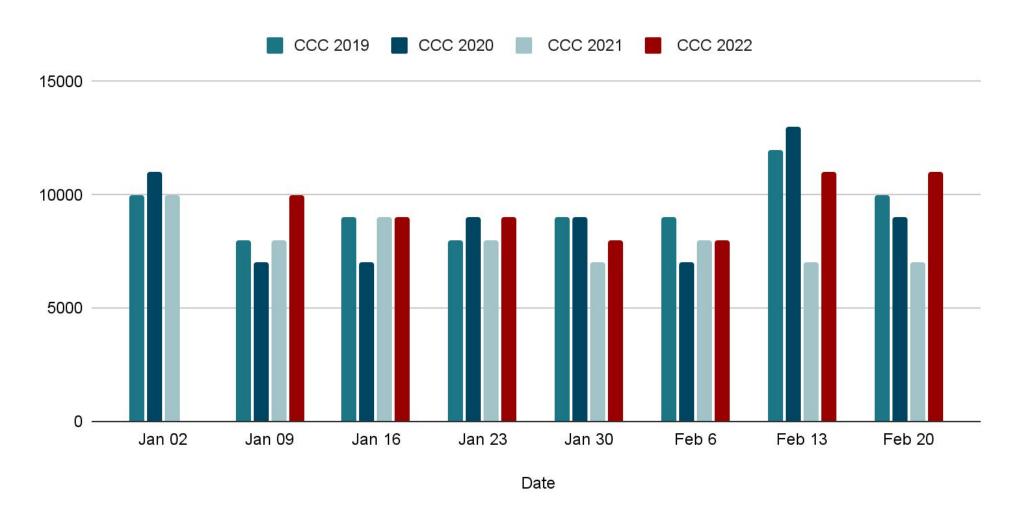
- Domestic Overnight Visitation to the Cariboo
   Chilcotin Coast for Week 7 (Feb 14 Feb 20, 2022) is
   up 17.3% compared to the same week in 2019
- The Cariboo Chilcotin Coast saw 3.2% less
   visitation when compared to British Columbia during Week 7 (Feb 14 Feb 20, 2022)
- Visitation to the Cariboo Chilcotin Coast increased
   19.8% and British Columbia increased by
   29.4%when comparing Week 6 (Feb 7 Feb 13,
   2022) to Week 7 (Feb 14 Feb 20, 2022)

#### Long Weekends and Holidays:

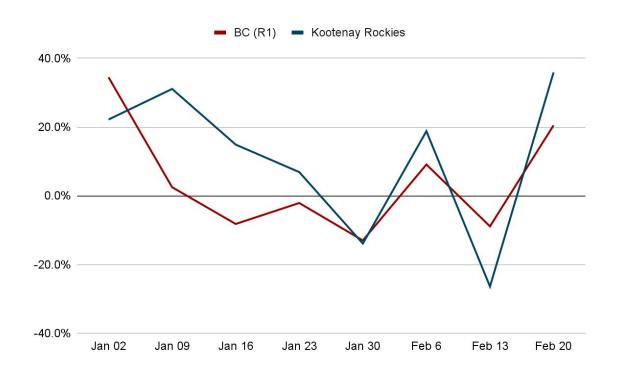
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Cariboo Chilcotin Coast



# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



### **Key Findings**

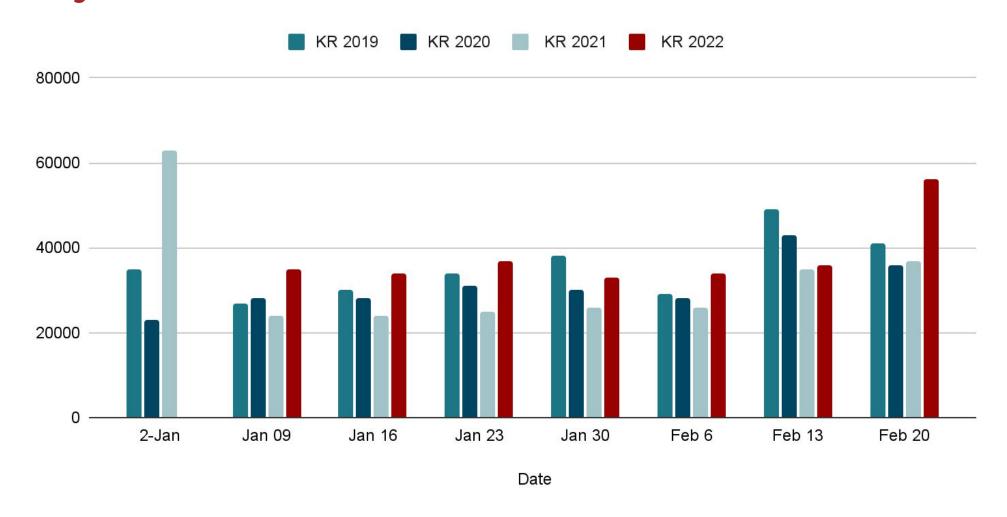
- Domestic Overnight Visitation to the Kootenay Rockies for Week 7 (Feb 14 - Feb 20, 2022) is up
   35.9% compared to the same week in 2019
- The Kootenay Rockies saw 15.4% more
  visitation when compared to British Columbia
  during Week 7 (Feb 14 Feb 20, 2022)
- Visitation to the Kootenay Rockies increased by 62.3% and British Columbia increased by 29.4% when comparing Week 6 (Feb 7 - Feb 13, 2022) to Week 7 (Feb 14 - Feb 20, 2022)

#### Long Weekends and Holidays:

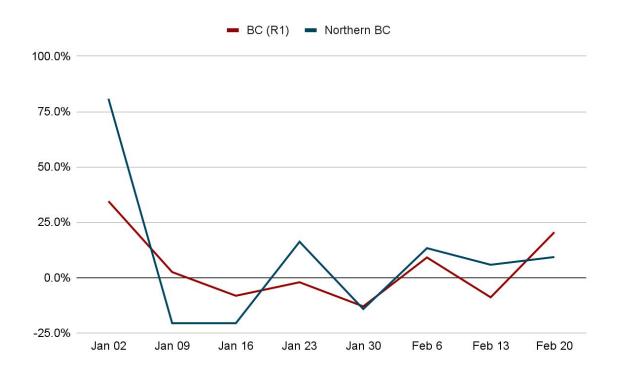
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Kootenay Rockies



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



### **Key Findings**

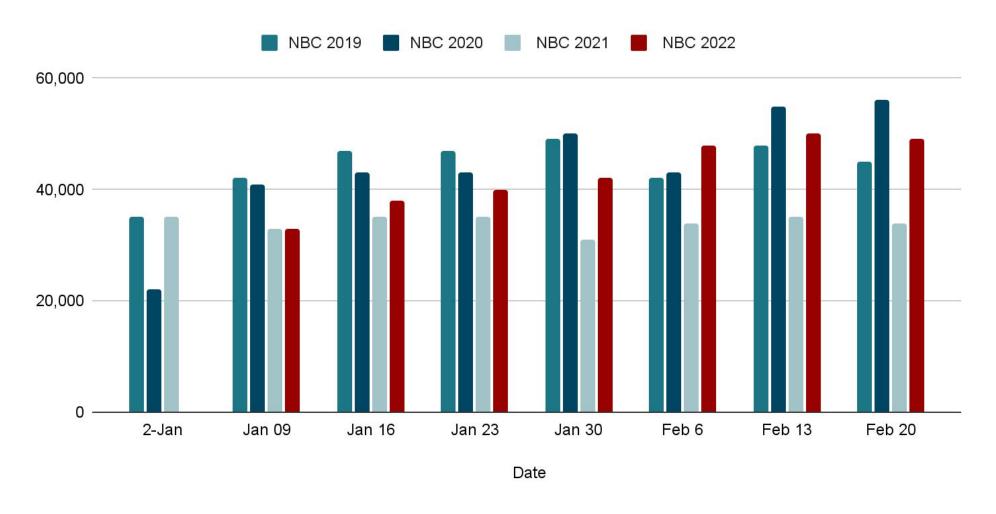
- Domestic Overnight Visitation to Northern BC for Week 7 (Feb 14 - Feb 20, 2022) is up 9.3% compared to the same week in 2019
- Northern BC saw 11.2% less visitation when compared to British Columbia during Week 7 (Feb 14 - Feb 20, 2022)
- Visitation to Northern BC increased 3.5% and British Columbia increased by 29.4% when comparing Week 6 (Feb 7 - Feb 13, 2022) to Week 7 (Feb 14 - Feb 20, 2022)

#### Long Weekends and Holidays:

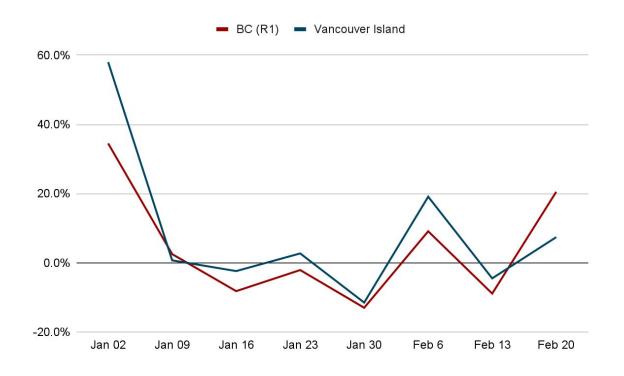
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3
  years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Northern BC



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



### **Key Findings**

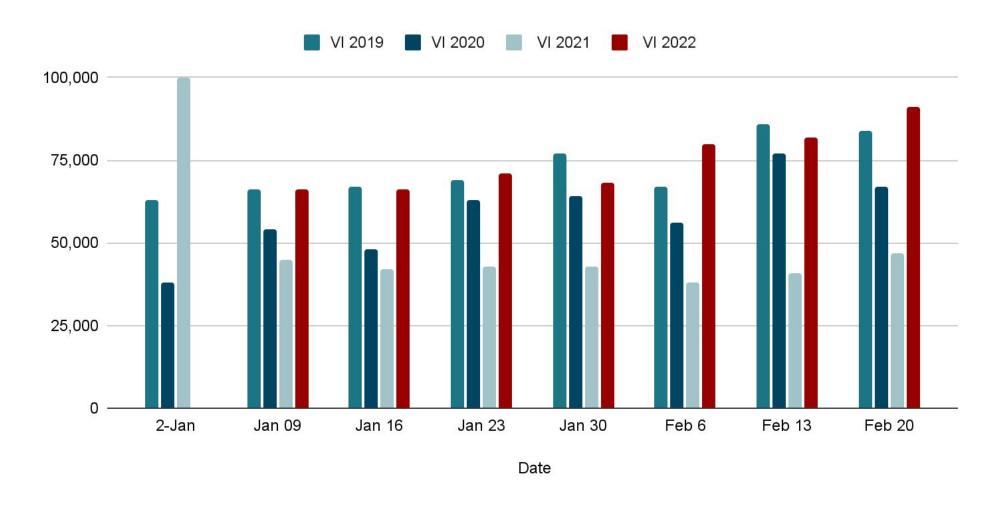
- Domestic Overnight Visitation to Vancouver Island for Week 7 (Feb 14 Feb 20, 2022) is up
   7.4% compared to the same week in 2019
- Vancouver Island saw 13.1% less visitation when compared to British Columbia during Week 7 (Feb 14 - Feb 20, 2022)
- Visitation to Vancouver Island increased 11.9% and British Columbia increased by 29.4% when comparing Week 6 (Feb 7 - Feb 13, 2022) to Week 7 (Feb 14 - Feb 20, 2022)

#### Long Weekends and Holidays:

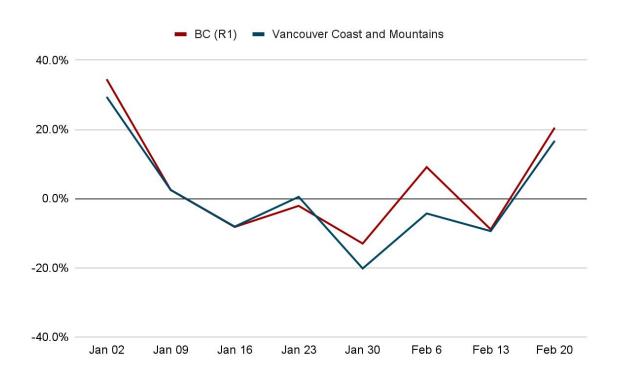
- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one
  night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor
  travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
- The baseline of comparison is 2019, with percentages above 0% indicating higher rates of visitation in 2022 than 2019, and percentages below 0% indicating lower rates of visitation in 2022 than 2019.
- Weekly comparisons may not reflect the exact same date between the two comparison years especially now they are 3 years apart. Therefore holiday weekends may fall on different weeks and result in higher peaks in the current year.

# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Island



### Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver Coast & Mountains



#### **Key Findings**

- Domestic Overnight Visitation to Vancouver Coast
   & Mountains for Week 7 (Feb 14 Feb 20, 2022) is
   up 16.7% compared to the same week in 2019.
- Vancouver, Coast & Mountains saw 3.8% less
   visitation when compared to British Columbia
   Week 7 (Feb 14 Feb 20, 2022)
- Visitation to Vancouver, Coast & Mountains
   increased by 26.1% and British Columbia
   increased by 29.4% when comparing Week 6
   (Feb 7 Feb 13, 2022) to Week 7 (Feb 14 Feb 20, 2022)

#### Long Weekends and Holidays:

- New Years Day ~ Jan 1
- Family Day ~ Feb 21

- Data is based on the movement of mobile devices travelling within BC from BC or the rest of Canada who have spent one night 60 kms from their mobile device's home location. Therefore it includes all mobile movement work and contractor travel, relocations within six months' time, visiting friends and relatives and people moving around their own regions.
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# Domestic Overnight Visitors - Weekly Year Over Year (2019, 2020, 2021, 2022) Variation Vancouver, Coast & Mountains



### Weekly Visitor Insights

### STR Destination Report

February 13 to February 19, 2022

**2022 Weekly Report** 









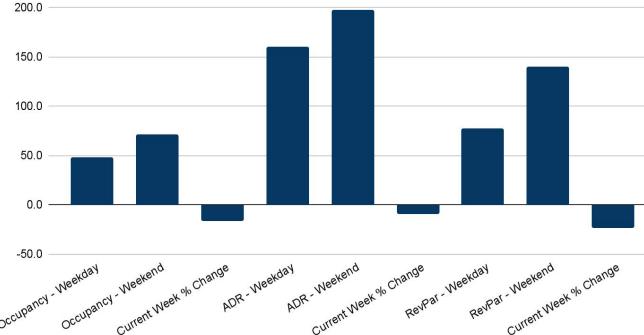


Feb 13 - Feb 20, 2022

- British Columbia had a 48.0% occupancy from Sunday-Thursday and a 71.0% occupancy during the weekend, down -16.2% compared to the same week in 2019.
- British Columbia had an ADR of \$160.46 from Sunday-Thursday and an ADR of \$197.70 during the weekend, down -9.3% compared to the same week in 2019.
- British Columbia had a RevPAR of \$77.03 from Sunday-Thursday and a RevPAR of \$140.44 during the weekend, down -24.0% compared to the same week in 2019.



- Cariboo Chilcotin Coast: OCC 52.3% ADR \$160.01 REVPAR \$83.73
- Kootenay Rockies: OCC 69.4% ADR \$168.79 REVPAR \$117.19
- Northern BC: OCC **58.4**% ADR **\$126.82** REVPAR **\$74.04**
- North Thompson Okanagan: OCC 80.5% ADR \$193.27 REVPAR \$155.59ur performance against your market. Sign up today for free here:
- Vancouver Island: OCC **79.4**% ADR **\$181.82** REVPAR **\$144.28**
- Vancouver: OCC 72.2% ADR \$179.18 REVPAR \$129.31
- Whistler: OCC 84.1% ADR \$719.60 REVPAR \$605.19



Participate in the STR "STAR" report: Submit your data and receive free reports benchmarking performance against your market. Sign up today for free here:

https://surveys.str.com/s3/Hotel-Enrollment-Form







20, Destination Weekly Report Source: STR/BCHA/BCRTS

### Glossary

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance





### **Contact Us**

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