



WEEKLY VISITOR INSIGHTS

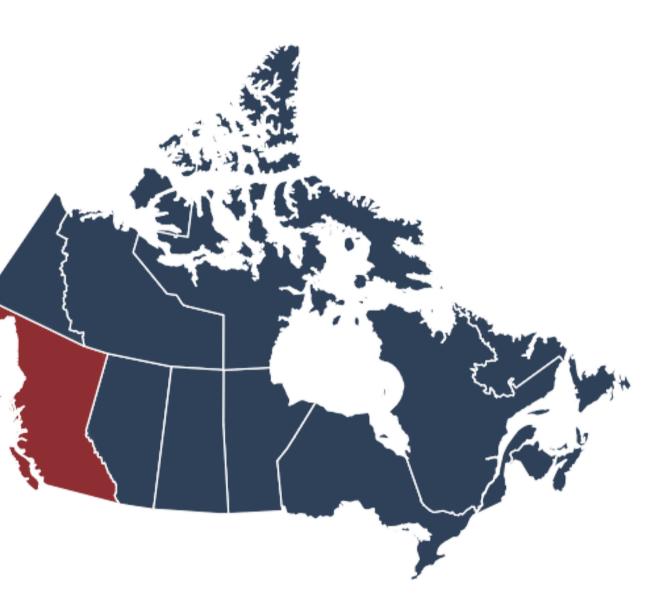
Measuring Canadian Travel Patterns

JANUARY 1 - DECEMBER 19, 2021

2021 DATA VINTAGE

PURPOSE

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its **provinces, territories**, and **tourism regions**.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2021 and year over year 2019, and 2020).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.



METHODOLOGY

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
 - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and <u>PRIZM</u>, their neighbourhood classification system.



GLOSSARY

- Timeframe: The dashboard data starts the week of January 3, 2021 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.



INTRODUCTION

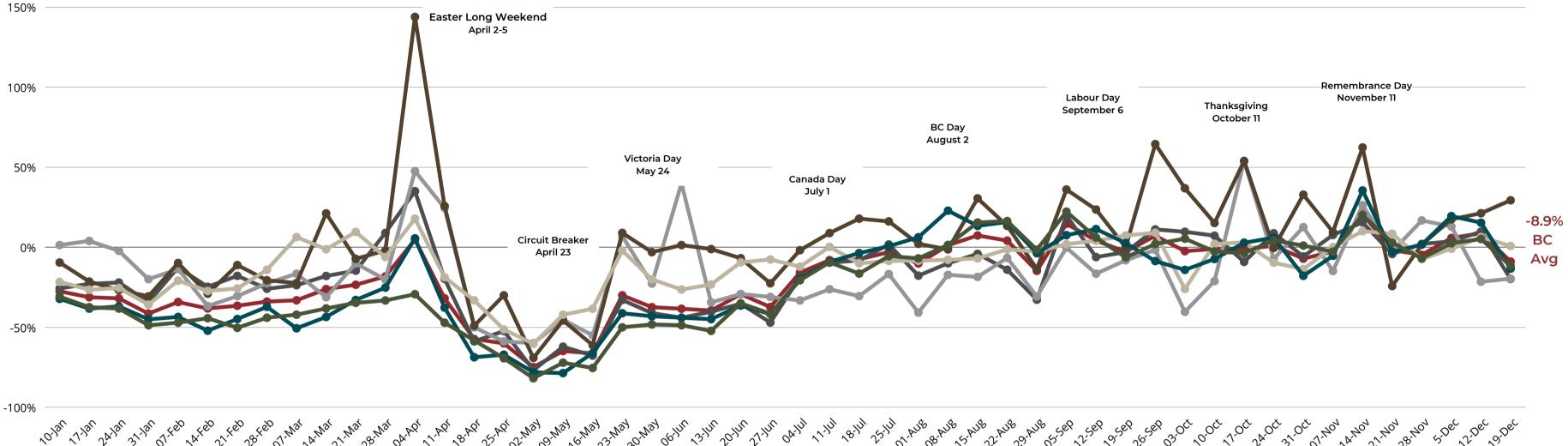
- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region
 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

• BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION **B.C REGIONS**



Key Findings:

- Average Domestic Overnight Visitation to BC for Week 50 (Dec 13 19, 2021) is down 8.9% compared to the same week in 2019.
- The Kootenay Rockies and Cariboo Chilcotin Coast saw an increase in visitation when comparing Week 49 (Dec 6 - 12, 2021) to Week 50 (Dec 13 - 19, 2021), Thompson Okanagan, Vancouver Coast & Mountains, Northern BC, and Vancouver Island saw a decrease.
- British Columbia decreased by 17.7% when comparing Week 49 (Dec 6 12, 2021) to Week 50 (Dec 13 - 19, 2021).

Notes:

- the week ending May 2.

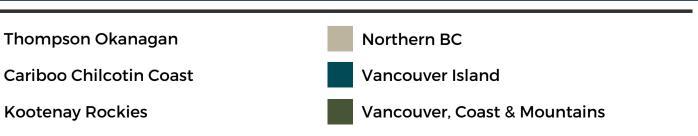
- decreases are in the differential in visitor volume year over year.

British Columbia

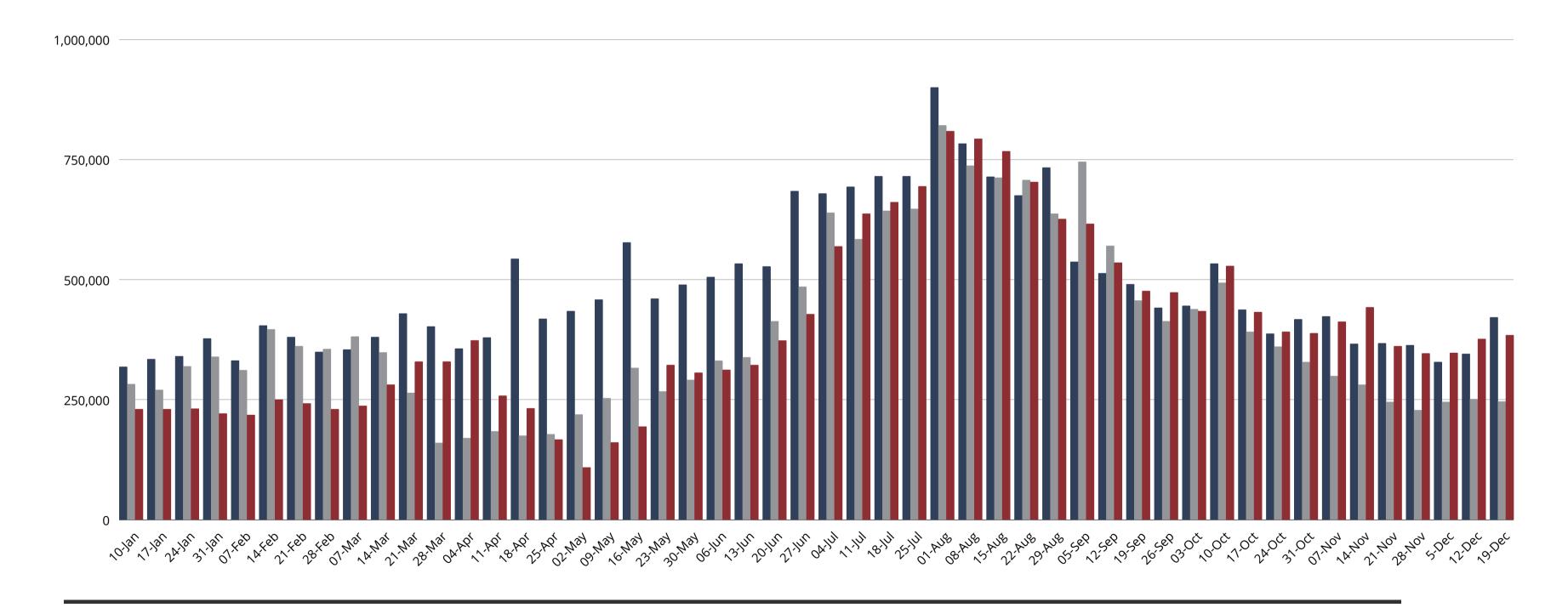
6 | Weekly Report

• The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019. • BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during

• The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15. • The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving), November 11 (Remembrance Day) were Long Weekends • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION BRITISH COLUMBIA



7 | Weekly Report

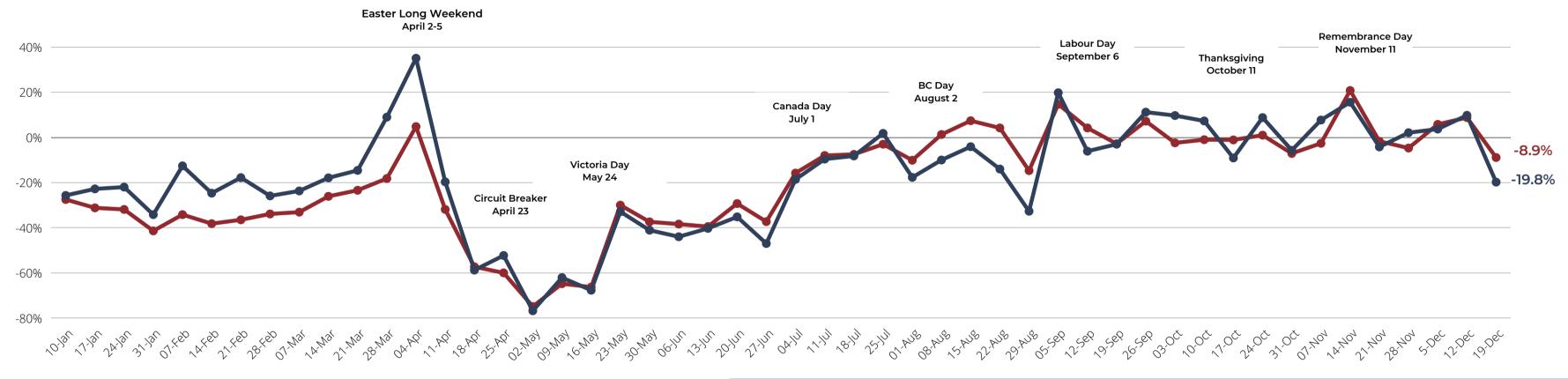


British Columbia 2020



British Columbia 2021

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION THOMPSON OKANAGAN REGION



Key Findings:

- Domestic Overnight Visitation to the Thompson Okanagan for Week 50 (Dec 13 - 19, 2021) is down 19.8% compared to the same week in 2019.
- The Thompson Okanagan saw 10.9% less visitation when compared to British Columbia during Week 50 (Dec 13 - 19, 2021).
- Visitation to the Thompson Okanagan decreased by 29.6% and British Columbia decreased by 17.7% when comparing Week 49 (Dec 6 - 12, 2021) to Week 50 (Dec 13 - 19, 2021).

Notes:

- the week ending May 2.

- decreases are in the differential in visitor volume year over year.



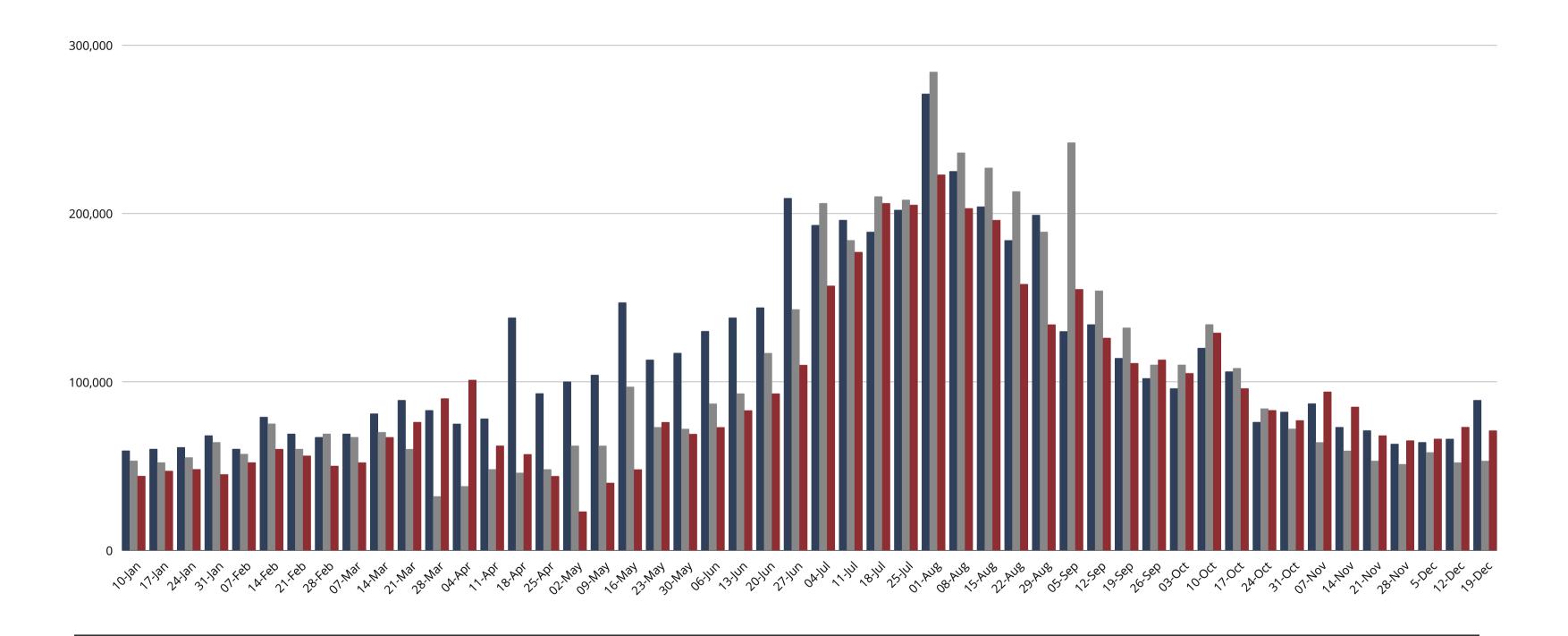


• The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019. • BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during

• The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15. • The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving), November 11 (Remembrance Day) were Long Weekends • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and

Thompson Okanagan

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION THOMPSON OKANAGAN REGION



9 | Weekly Report

Thompson Okanagan 2019

Thompson Okanagan 2020



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION **CARIBOO CHILCOTIN COAST**



Key Findings:

- Domestic Overnight Visitation to the Cariboo Chilcotin Coast for Week 50 (Dec 13 - 19, 2021) is down 19.6% compared to the same week in 2019.
- The Cariboo Chilcotin Coast saw 10.7% less visitation when compared to British Columbia during Week 50 (Dec 13 - 19, 2021).
- Visitation to the Cariboo Chilcotin Coast increased by 1.9% and British Columbia decreased by 17.7% when comparing Week 49 (Dec 6 - 12, 2021) to Week 50 (Dec 13 - 19, 2021).

Notes:

- the week ending May 2.

- decreases are in the differential in visitor volume year over year.





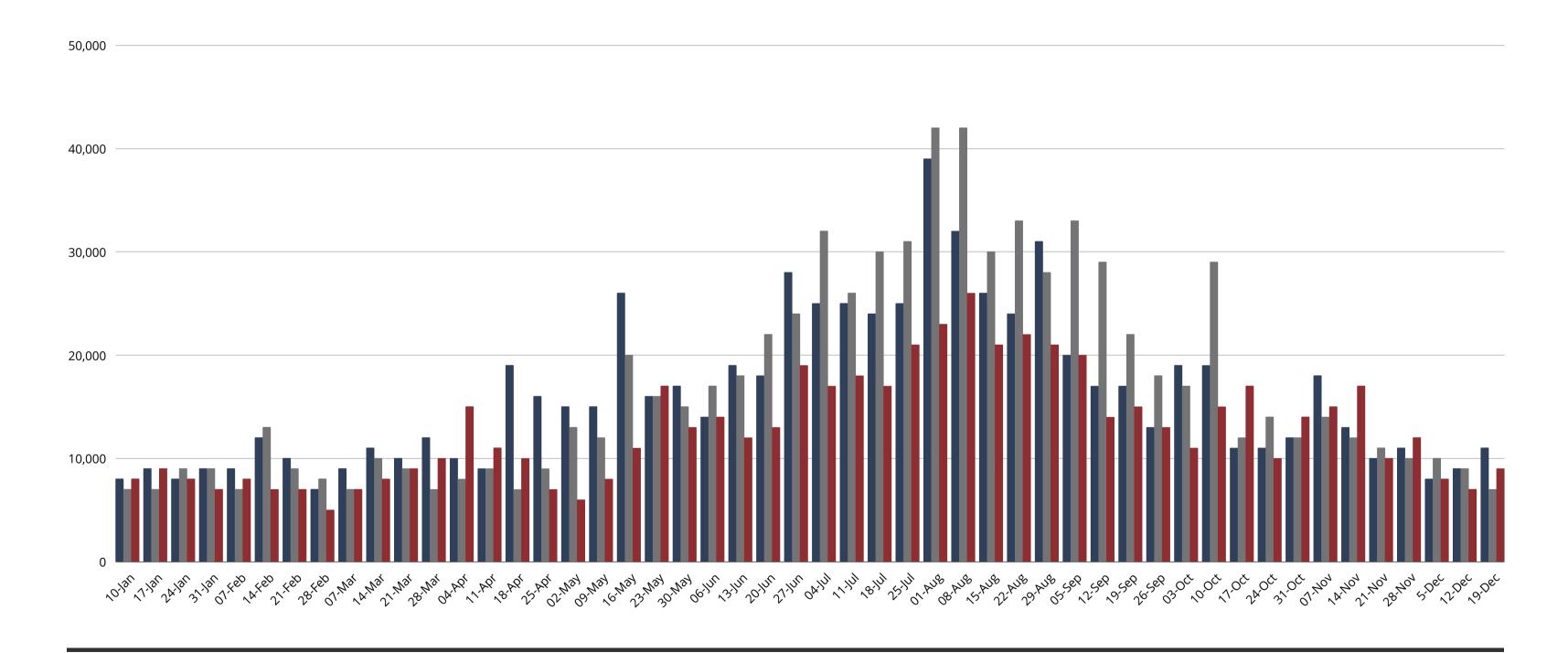
• The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019. • BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during

• The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15. • The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving), November 11 (Remembrance Day) were Long Weekends • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and



Cariboo Chilcotin Coast

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION CARIBOO CHILCOTIN COAST



11 | Weekly Report



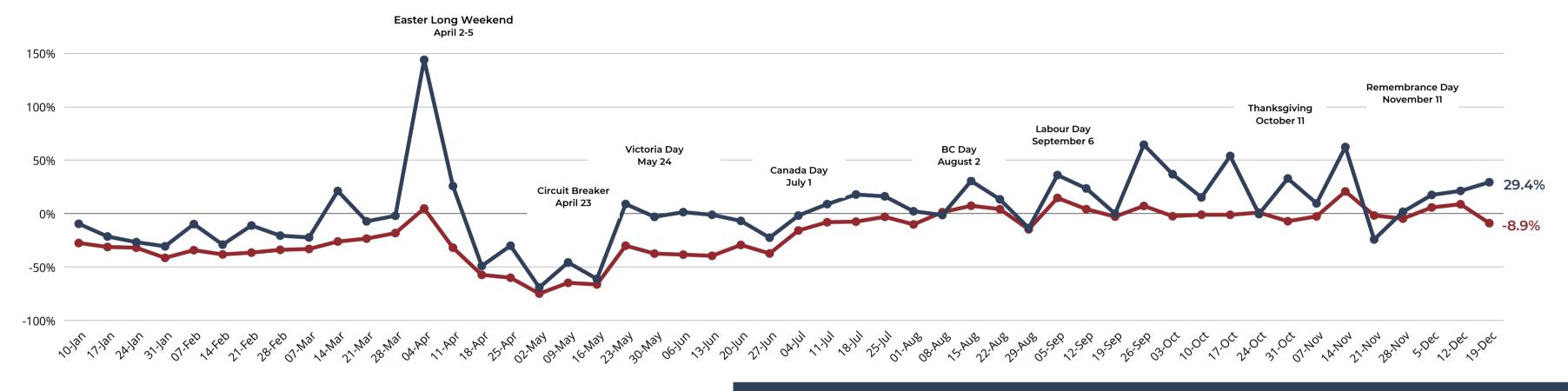
Cariboo Chilcotin Coast 2019

Cariboo Chilcotin Coast 2020



Cariboo Chilcotin Coast 2021

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION **KOOTENAY ROCKIES**



Key Findings:

- Domestic Overnight Visitation to the Kootenay Rockies for Week 50 (Dec 13 - 19, 2021) is up 29.4% compared to the same week in 2019
- The Kootenay Rockies saw 38.3% more visitation when compared to British Columbia during Week 50 (Dec 13 - 19, 2021).
- Visitation to the Kootenay Rockies increased by 8.1% and British Columbia decreased by 17.7% when comparing Week 49 (Dec 6 - 12, 2021) to Week 50 (Dec 13 - 19, 2021).

Notes:

- the week ending May 2.

- decreases are in the differential in visitor volume year over year.



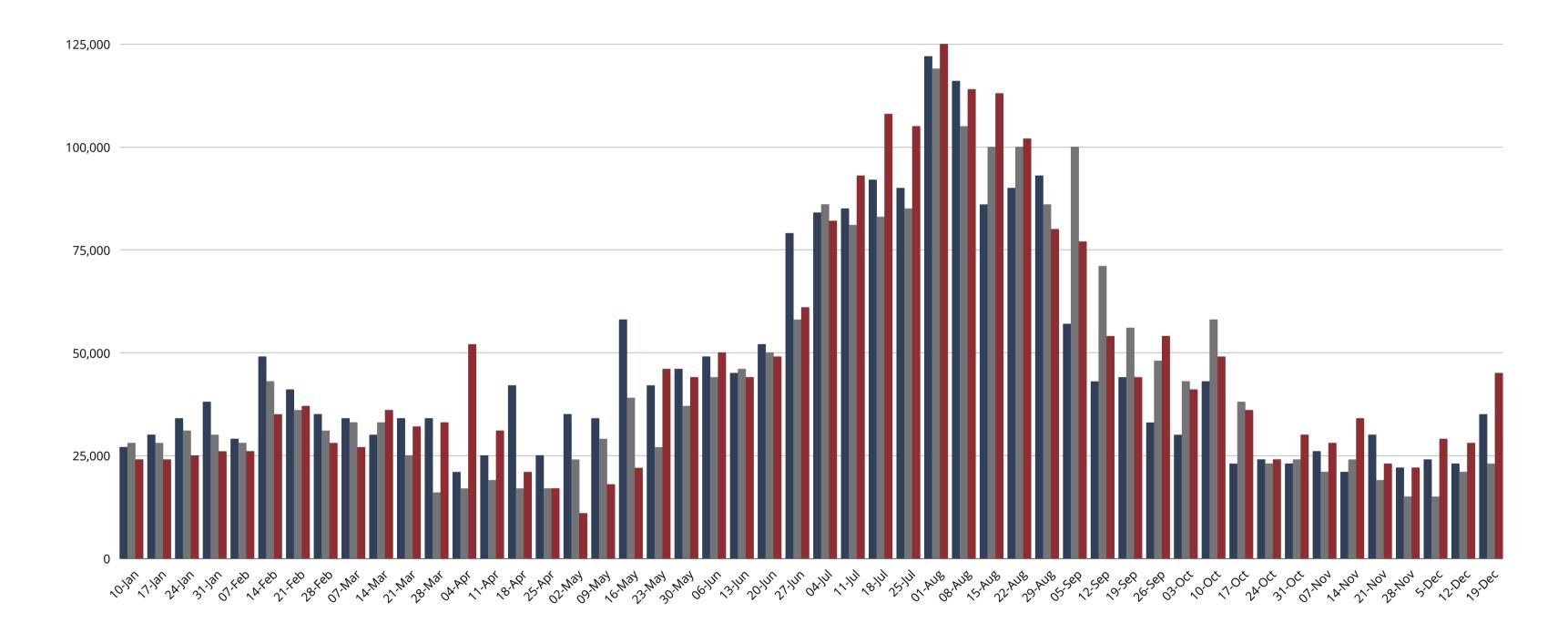


• The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019. • BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during

• The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15. • The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving), November 11 (Remembrance Day) were Long Weekends • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and

Kootenay Rockies

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION KOOTENAY ROCKIES



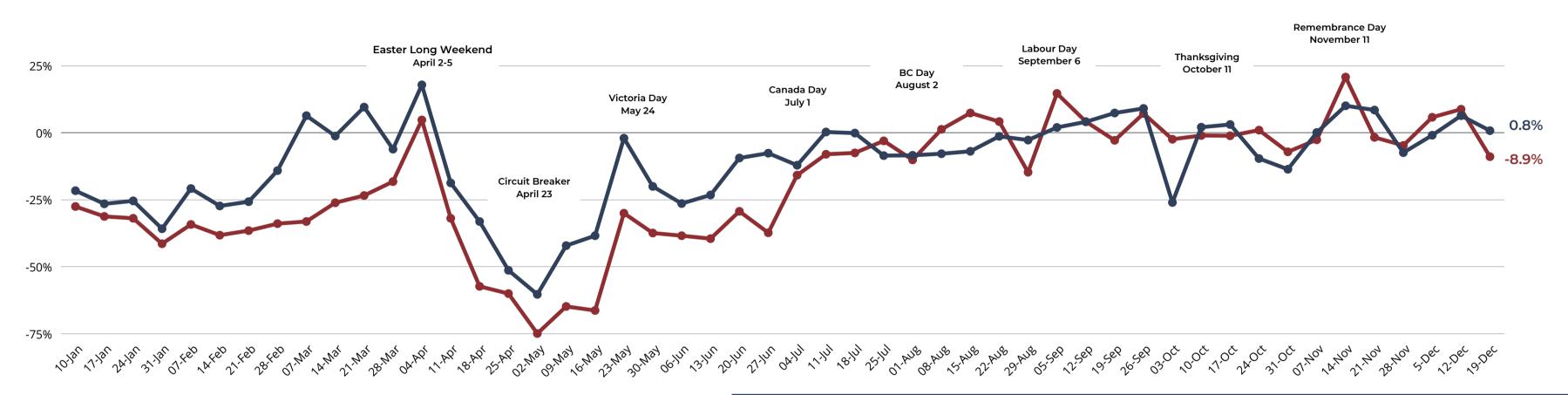
13 | Weekly Report



Kootenay Rockies 2020



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION NORTHERN BC



Key Findings:

- Domestic Overnight Visitation to Northern BC for Week 50 (Dec 13 19, 2021) is up 0.8% compared to the same week in 2019.
- Northern BC saw 9.7% more visitation when compared to British Columbia during Week 50 (Dec 13-19, 2021).
- Visitation to Northern BC increased 5.6% and British Columbia decreased by 17.7% when comparing Week 49 (Dec 6 - 12, 2021) to Week 50 (Dec 13 -19, 2021).

Notes:

- the week ending May 2.

- decreases are in the differential in visitor volume year over year.



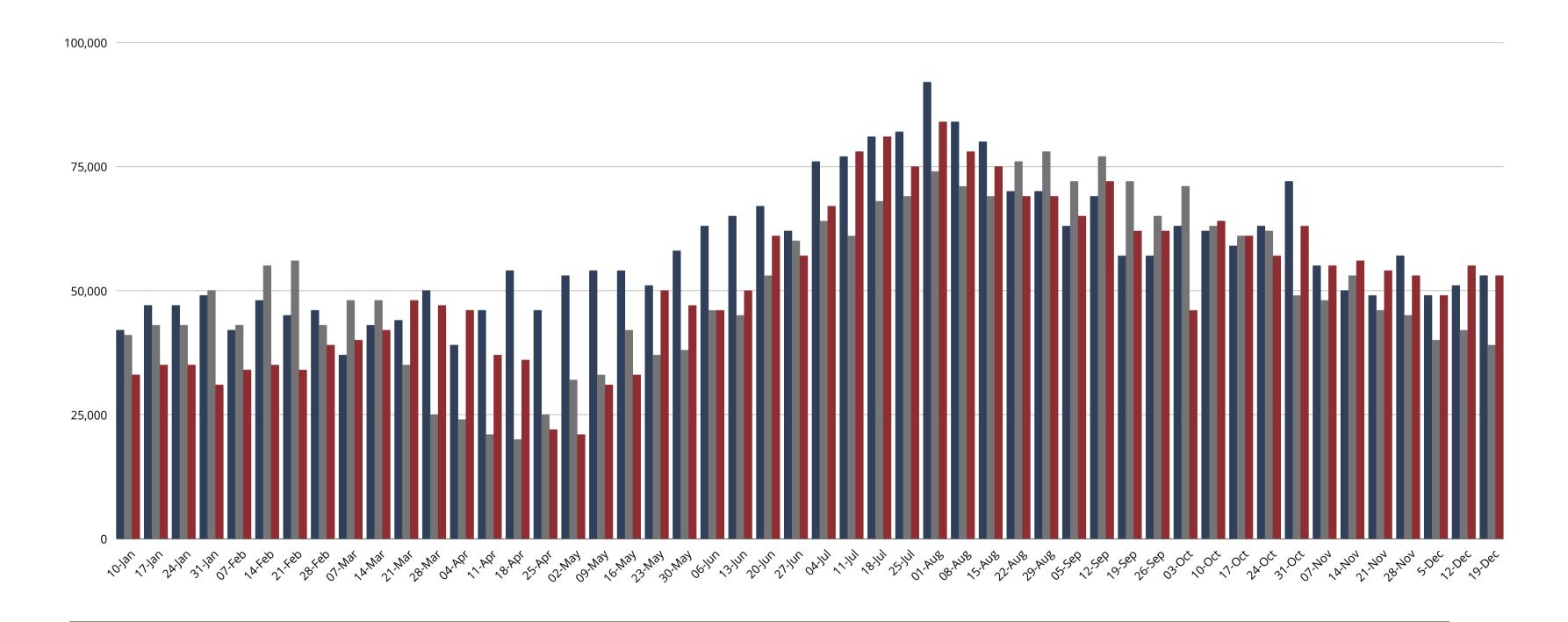


• The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019. • BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during

• The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15. • The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving), November 11 (Remembrance Day) were Long Weekends • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and

Northern BC

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION **NORTHERN BC**



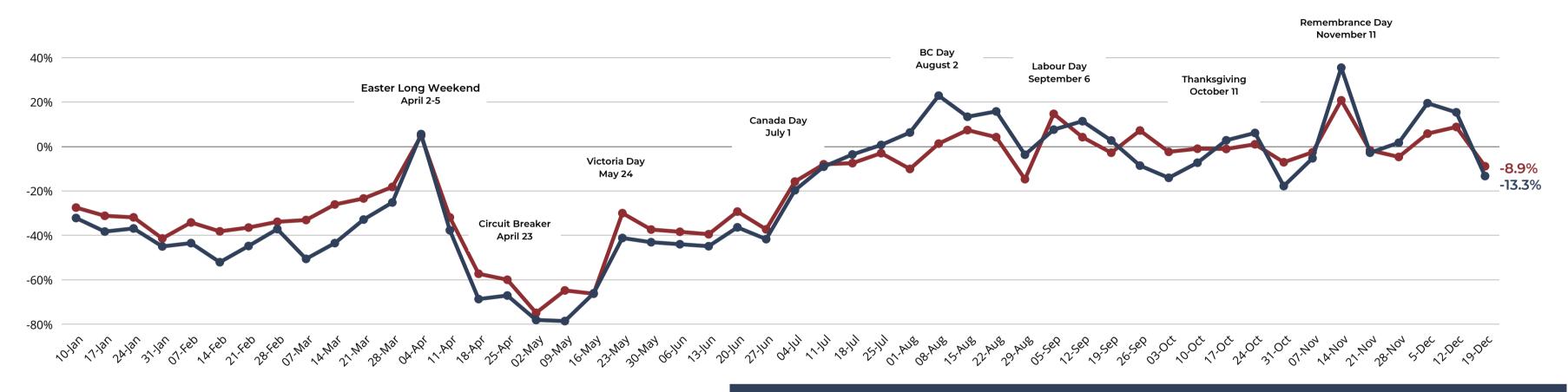
14 | Weekly Report



Northern BC 2020



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION VANCOUVER ISLAND



Key Findings:

- Domestic Overnight Visitation to Vancouver Island for Week 50 (Dec 13 -19, 2021) is down 13.3% compared to the same week in 2019.
- Vancouver Island saw 4.4% less visitation when compared to British Columbia during Week Week 50 (Dec 13-19, 2021).
- Visitation to Vancouver Island decreased by 28.7% and British Columbia decreased by 17.7% when comparing Week 49 (Dec 6 - 12, 2021) to Week 50 (Dec 13 - 19, 2021).

Notes:

- the week ending May 2.

- decreases are in the differential in visitor volume year over year.



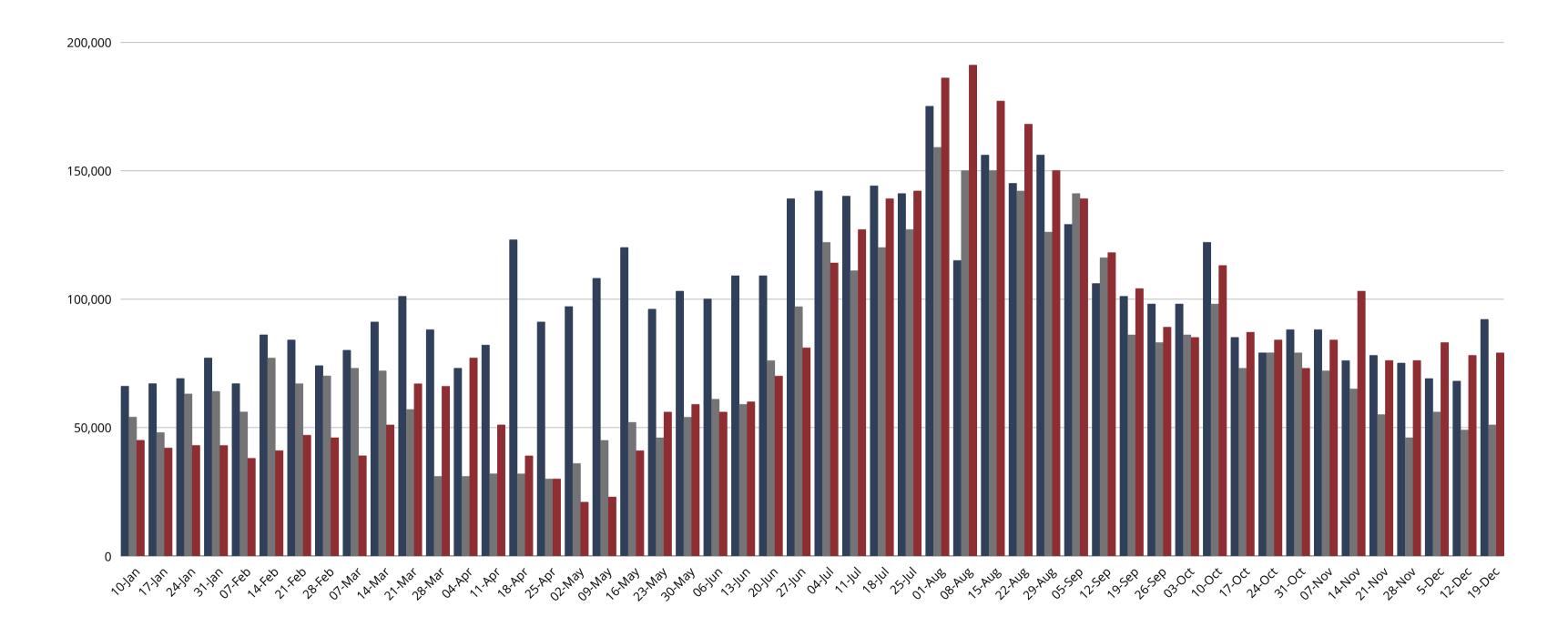


• The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019. • BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during

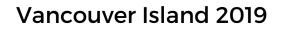
• The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15. • The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving), November 11 (Remembrance Day) were Long Weekends • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION VANCOUVER ISLAND



17 | Weekly Report

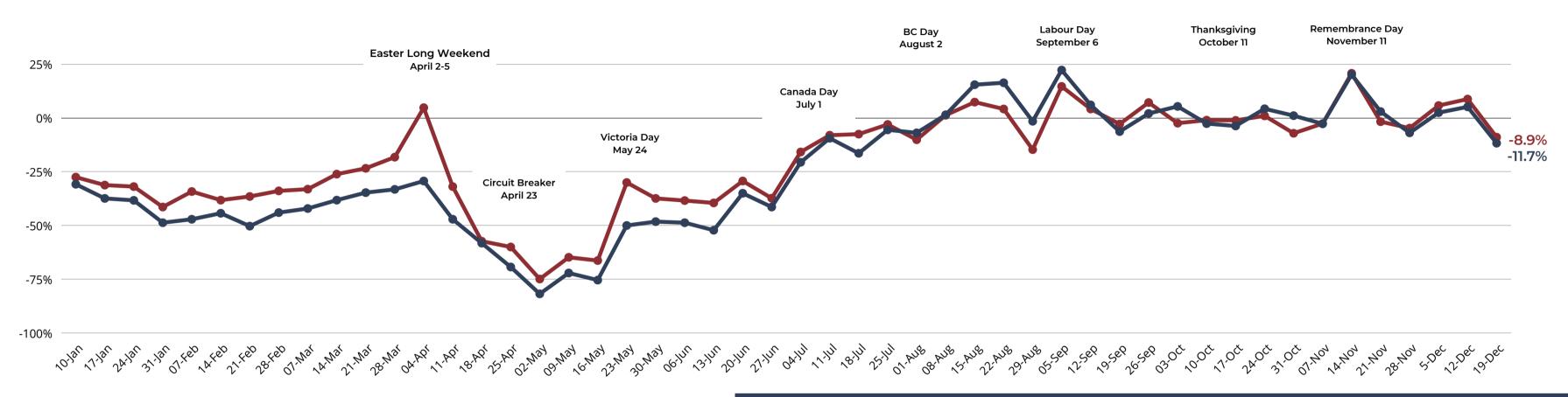


Vancouver Island 2020



Vancouver Island 2021

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION VANCOUVER, COAST & MOUNTAINS



Key Findings:

- Domestic Overnight Visitation to Vancouver Coast & Mountains for Week 50 (Dec 13-19, 2021) is down 11.7% compared to the same week in 2019.
- Vancouver, Coast & Mountains saw 2.8% less visitation when compared to British Columbia Week 50 (Dec 13-19, 2021).
- Visitation to Vancouver, Coast & Mountains decreased by 16.9% and British Columbia decreased by 17.7% when comparing Week 49 (Dec 6 -12, 2021) to Week 50 (Dec 13-19, 2021).

Notes:

- the week ending May 2.

- decreases are in the differential in visitor volume year over year.



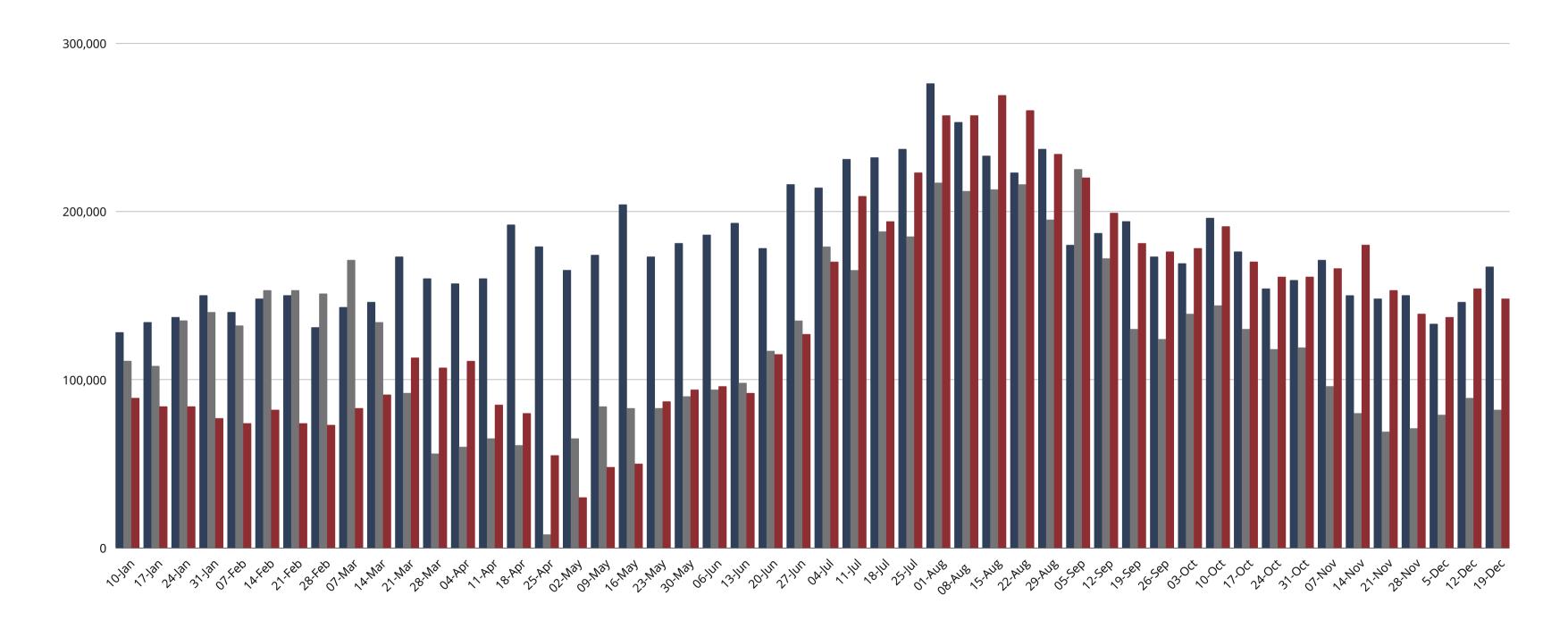


• The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019. • BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during

• The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15. • The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving), November 11 (Remembrance Day) were Long Weekends • Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and

Vancouver. Coast & Mountains

DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION VANCOUVER, COAST & MOUNTAINS



18 | Weekly Report

Vancouver, Coast & Mountains 2019 Vancouver, Coast & Mountains 2020



Vancouver, Coast & Mountains 2021





WEEKLY VISITOR INSIGHTS

STR Destination Report

DECEMBER 12-18, 2021

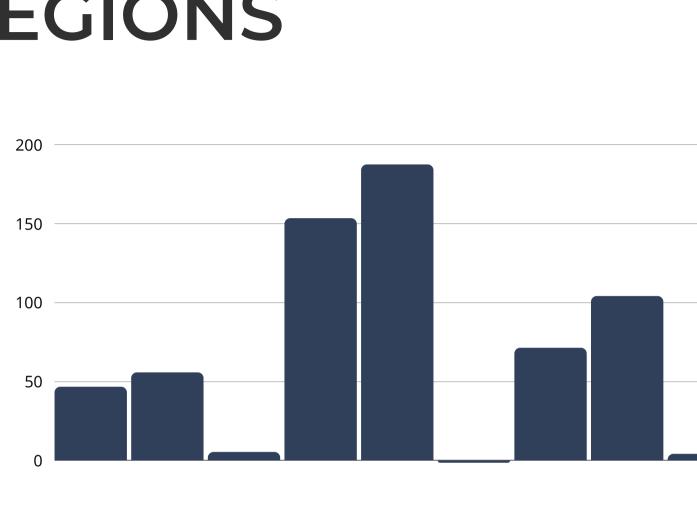


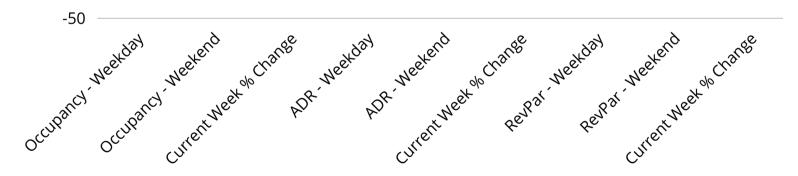
STR SUMMARY BC & REGIONS DECEMBER 12-18, 2021

- British Columbia had a 46.4% occupancy from Sunday-Thursday and a 55.5% occupancy during the weekend, up 5.1% compared to the same week in 2019.
- British Columbia had an ADR of \$153.17 from Sunday-Thursday and an ADR of \$187.20 during the weekend, down 1.2% compared to the same week in 2019.
- British Columbia had a RevPAR of \$71.08 from Sunday-Thursday and a RevPAR of \$103.86 during the weekend, up 3.9% compared to the same week in 2019.

REGIONAL STATS WEEKEND OF December 17-18, 2021:

- Cariboo Chilcotin Coast: OCC 47.3% ADR \$139.25 REVPAR \$65.86
- Kootenay Rockies: OCC 37.8% ADR \$133.47 REVPAR \$50.46
- Northern BC: OCC 52.3% ADR \$121.28 REVPAR \$63.38
- Thompson Okanagan: OCC 45.2% ADR \$129.72 REVPAR \$58.63
- Vancouver Island: OCC 59.3% ADR \$166.41 REVPAR \$98.68
- Vancouver: OCC 61.6% ADR \$180.26 REVPAR \$111.10
- Whistler: OCC 65.0% ADR \$580.60 REVPAR \$377.53





PARTICIPATE IN THE STR "STAR" REPORT: SUBMIT YOUR DATA AND RECEIVE FREE REPORTS BENCHMARKING YOUR PERFORMANCE AGAINST YOUR MARKET SIGN UP TODAY FOR FREE HERE: https://surveys.str.com/s3/Hotel-Enrollment-Form



21 | Weekly Report





GLOSSARY

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance







CONTACT US

Kelly Galaski

Managing Director, Symphony Tourism Services

Email: kelly@symphonytourism.ca Phone: 778.721.5448 symphonytourismservices.com



30 | Weekly Report

