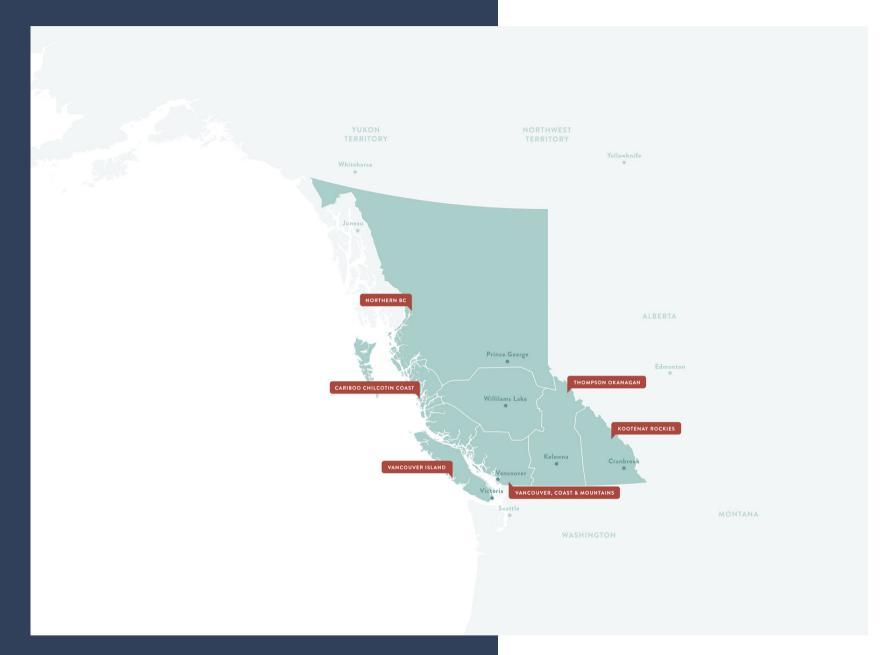


WEEKLY VISITOR INSIGHTS



Measuring Canadian Travel Patterns

JANUARY 1 - OCTOBER 31, 2021

2021 DATA VINTAGE



PURPOSE

- The Measuring Canadian Travel Patterns dashboard created by Environics Analytics helps the Canadian travel and tourism industry understand the impact of the worldwide COVID-19 pandemic as it relates to Domestic Overnight Visitors within Canada, its provinces, territories, and tourism regions.
- With this dashboard we can easily compare visitor travel patterns (to prior weeks in 2021 and year over year 2019, and 2020).
- We can also compare different regions to assess the impact of the pandemic on Canadian travel patterns and identify when visitors start to return to British Columbia's respective tourism regions.



METHODOLOGY

- Environics Analytics uses privacy compliant, anonymized mobile movement data to identify devices whose Daily Common Evening Location is 60 km or more away from their Yearly Common Evening Location.
- Data is aggregated and compared on a weekly basis versus the previous year and week.
 - (Note: Year over year data may not compare the <u>exact</u> same date range).
- Data is limited to devices that we can reliably infer their Daily and Yearly Common Evening Locations.
- Data has been standardized and normalized leveraging demographic data and PRIZM, their neighbourhood classification system.



GLOSSARY

- Timeframe: The dashboard data starts the week of January 3, 2021 and is tracked on a weekly basis.
- Domestic Overnight Visitors: Extrapolated from a sample of mobile devices that spent at least one night more than 60KM away from their Yearly Common Evening Location.
- Common Evening Location: A location where the device is normally seen between 6PM and 8AM the following morning.



INTRODUCTION

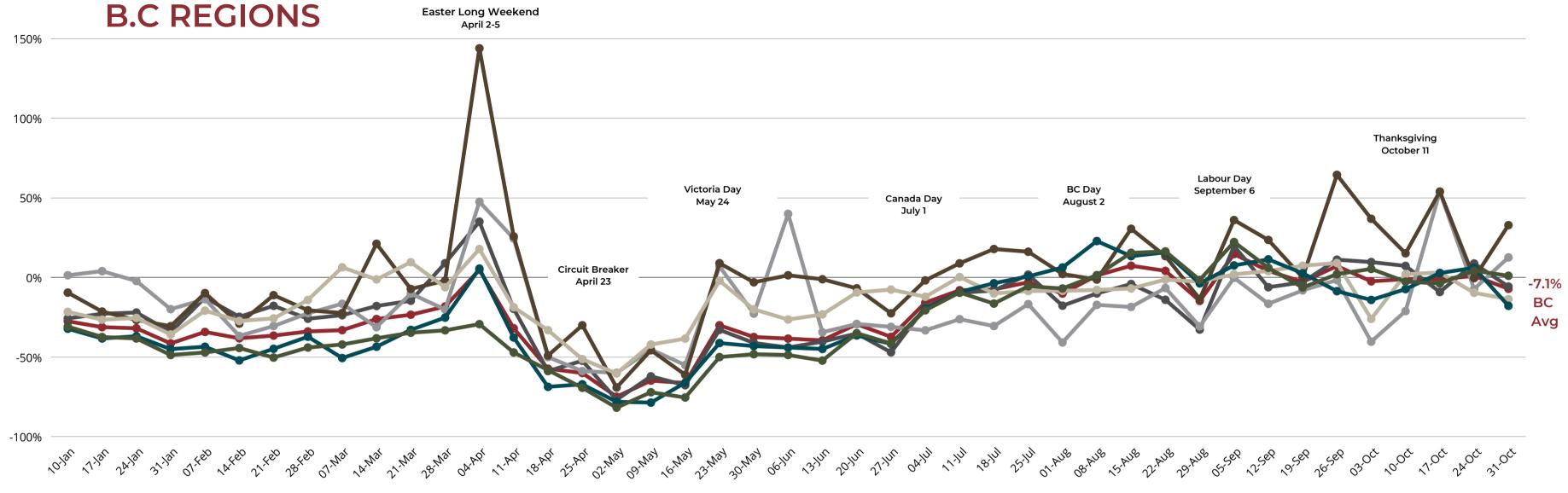
- Environics Analytics' Weekly Tourism Tracker filters data by Canada, Province or Territory. R1 or Region 1 is selected as the region from which to make comparisons, in this case, the province of BC.
- R2 or Region 2 represents the comparison region, in this case each of the regions of BC.

• BC Regions:

- Cariboo Chilcotin Coast
- Kootenay Rockies
- Northern B.C
- Thompson-Okanagan
- Vancouver Island
- Vancouver, Coast & Mountains



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION

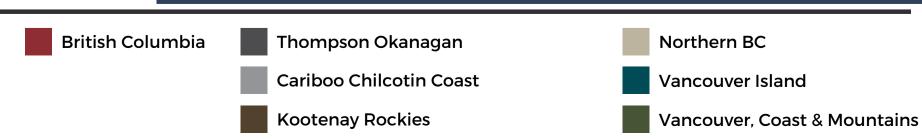


Key Findings:

- Average Domestic Overnight Visitation to BC for Week 43 (Oct 25-31, 2021) is down -7.1% compared to the same week in 2019.
- The Cariboo Chilcotin Coast and Kootenay Rockies saw an increase in visitation when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021) The Thompson Okanagan, Northern BC, Vancouver Island and Vancouver, Coast & Mountains saw a decrease.
- British Columbia decreased by -8.1% when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021).

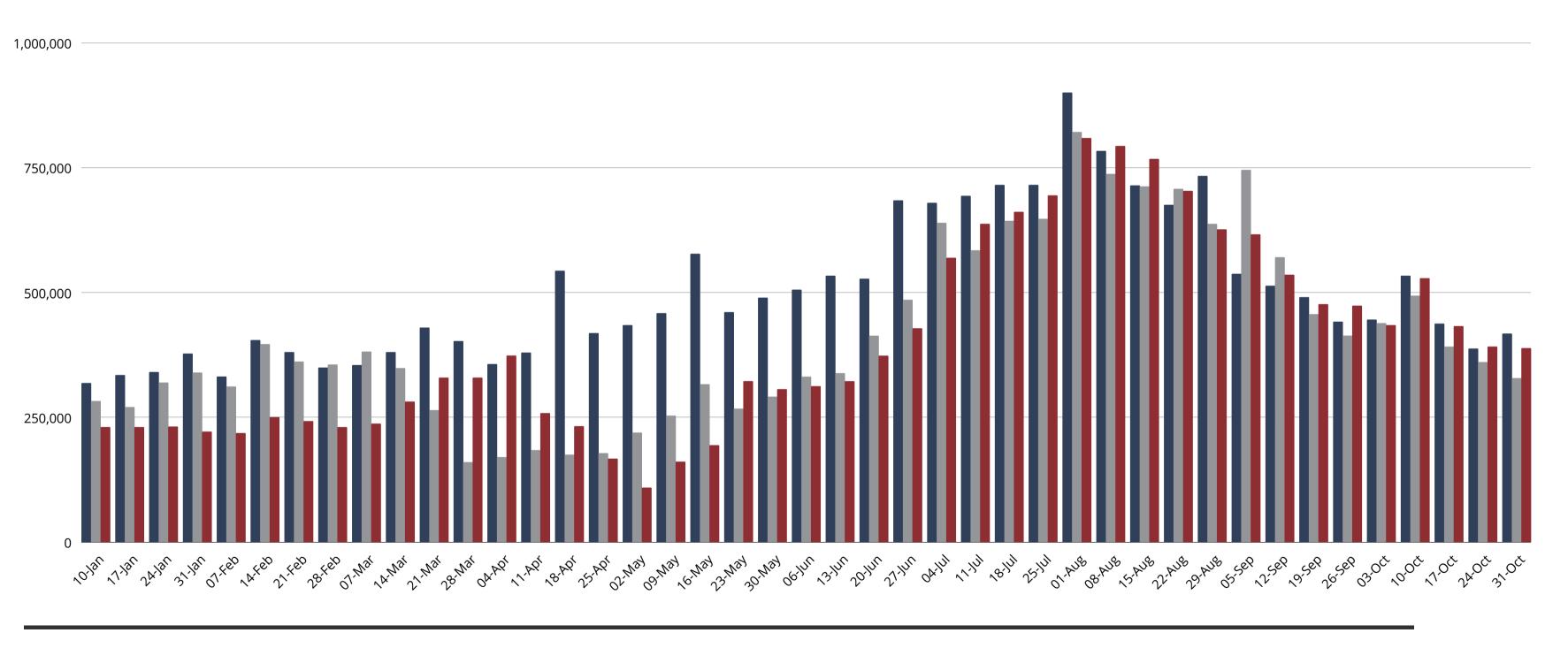
Notes:

- The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019.
- BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during the week ending May 2.
- The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15.
- The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving) were Long Weekends
- Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and decreases are in the differential in visitor volume year over year.

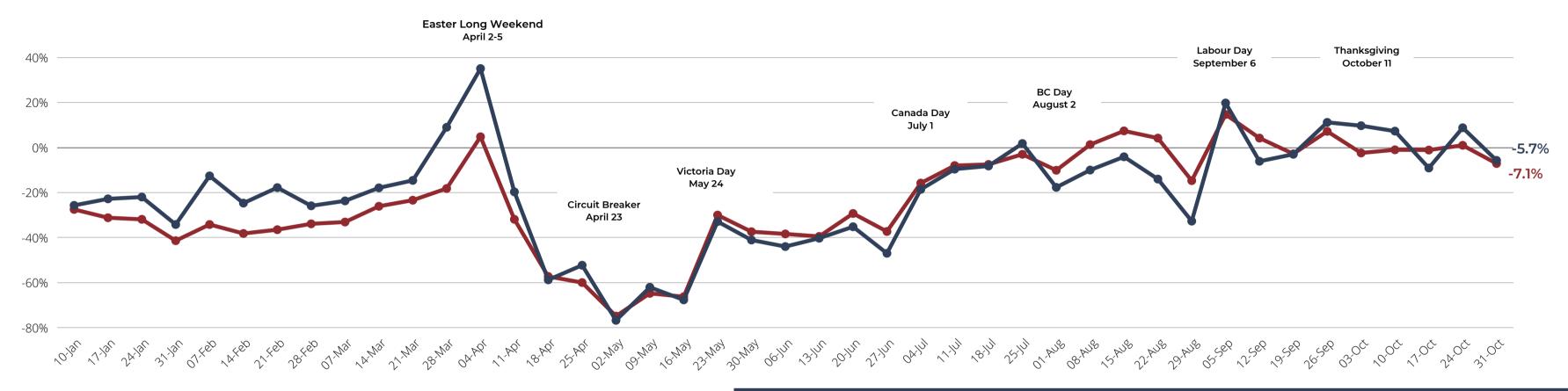


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DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION BRITISH COLUMBIA



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION THOMPSON OKANAGAN REGION



Key Findings:

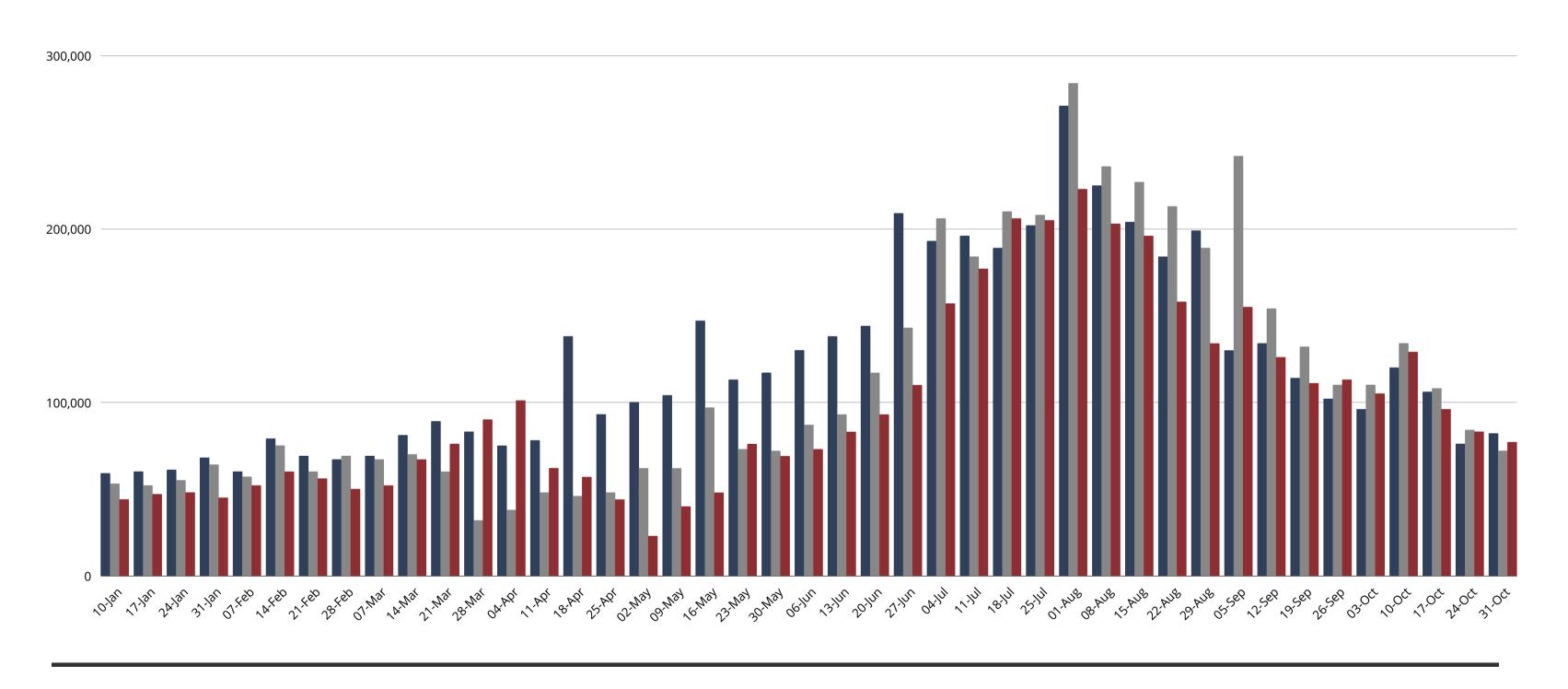
- Domestic Overnight Visitation to the Thompson Okanagan for Week 43 (Oct 25-31, 2021) is down -5.7% compared to the same week in 2019.
- The Thompson Okanagan saw 1.4% more visitation when compared to British Columbia during Week 43 (Oct 25-31, 2021).
- Visitation to the Thompson Okanagan decreased by -14.5% and British Columbia decreased by -8.1% when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021).

- The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019.
- BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during the week ending May 2.
- The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions,
 leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15.
- The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving) were Long Weekends
- Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and decreases are in the differential in visitor volume year over year.

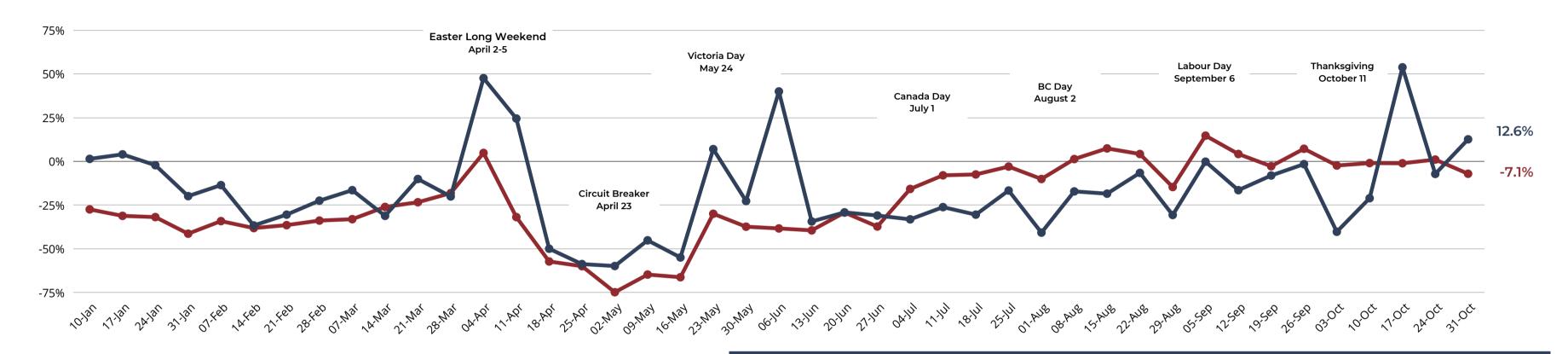




DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION THOMPSON OKANAGAN REGION



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION CARIBOO CHILCOTIN COAST



Key Findings:

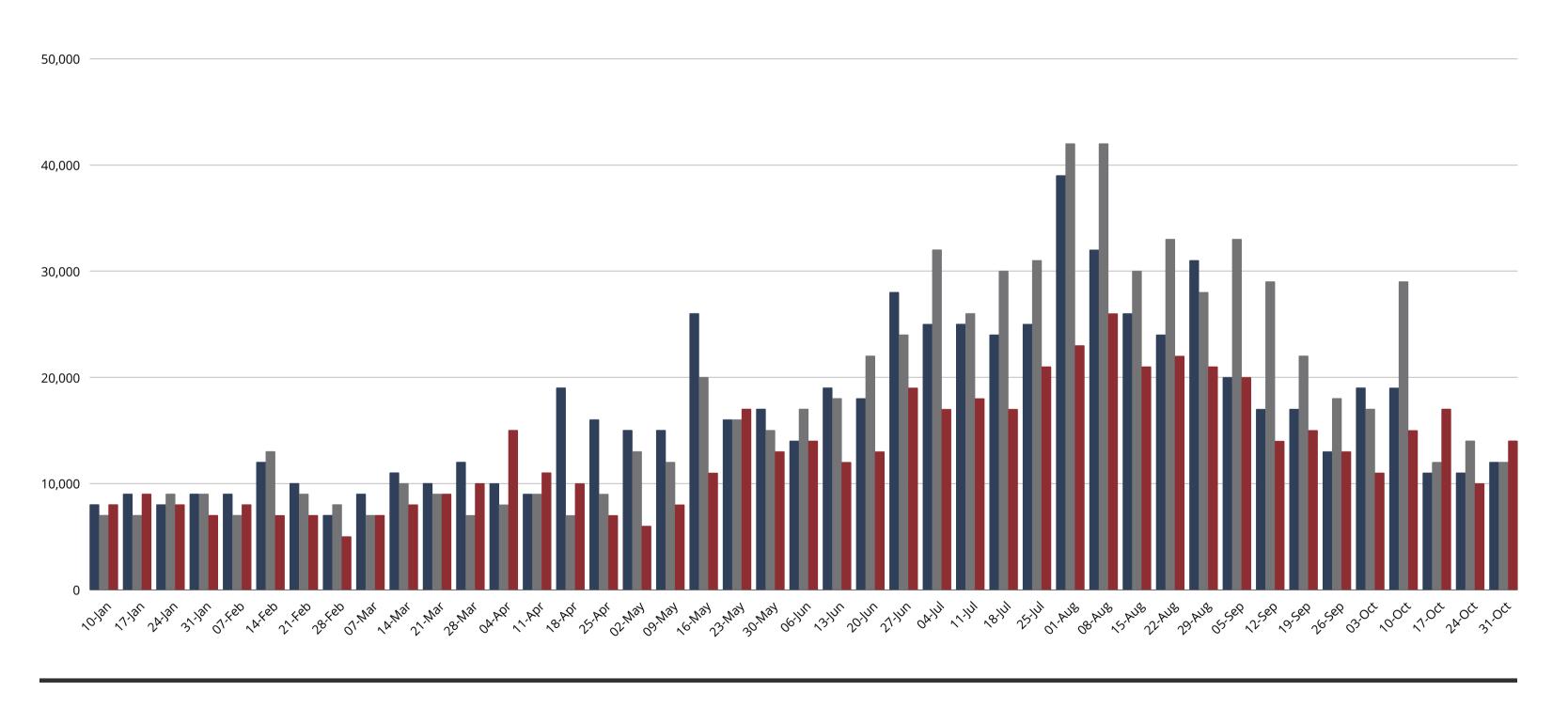
- Domestic Overnight Visitation to the Cariboo Chilcotin Coast for Week 43 (Oct 25-31, 2021) is up 12.6% compared to the same week in 2019.
- The Cariboo Chilcotin Coast saw 19.7% more visitation when compared to British Columbia during Week 43 (Oct 25-31, 2021).
- Visitation to the Cariboo Chilcotin Coast increased by 19.8% and British Columbia decreased by -8.1% when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021).

- The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019.
- BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during the week ending May 2.
- The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions,
 leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15.
- The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving) were Long Weekends
- Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and decreases are in the differential in visitor volume year over year.





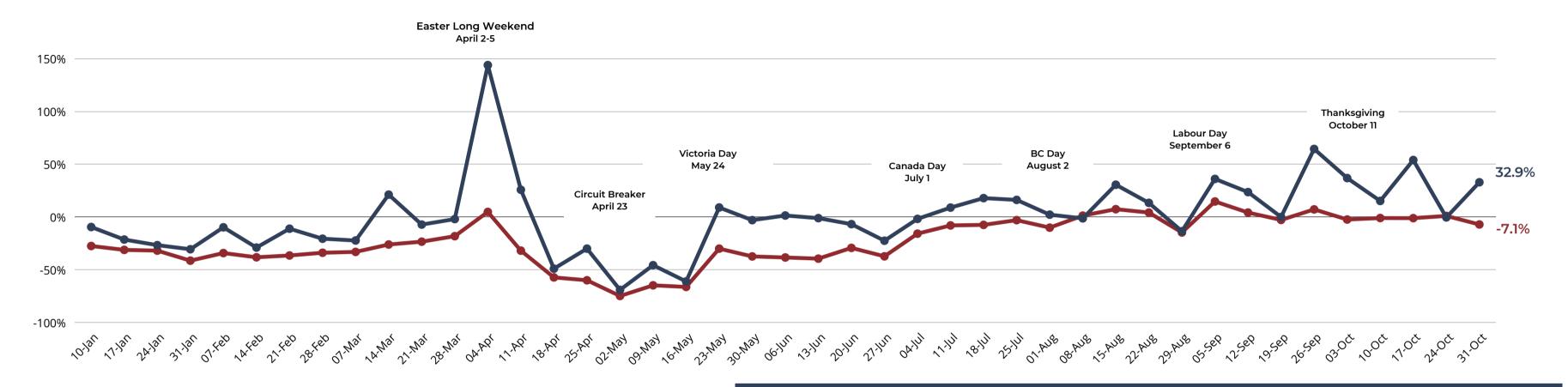
DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION CARIBOO CHILCOTIN COAST



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DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION KOOTENAY ROCKIES



Key Findings:

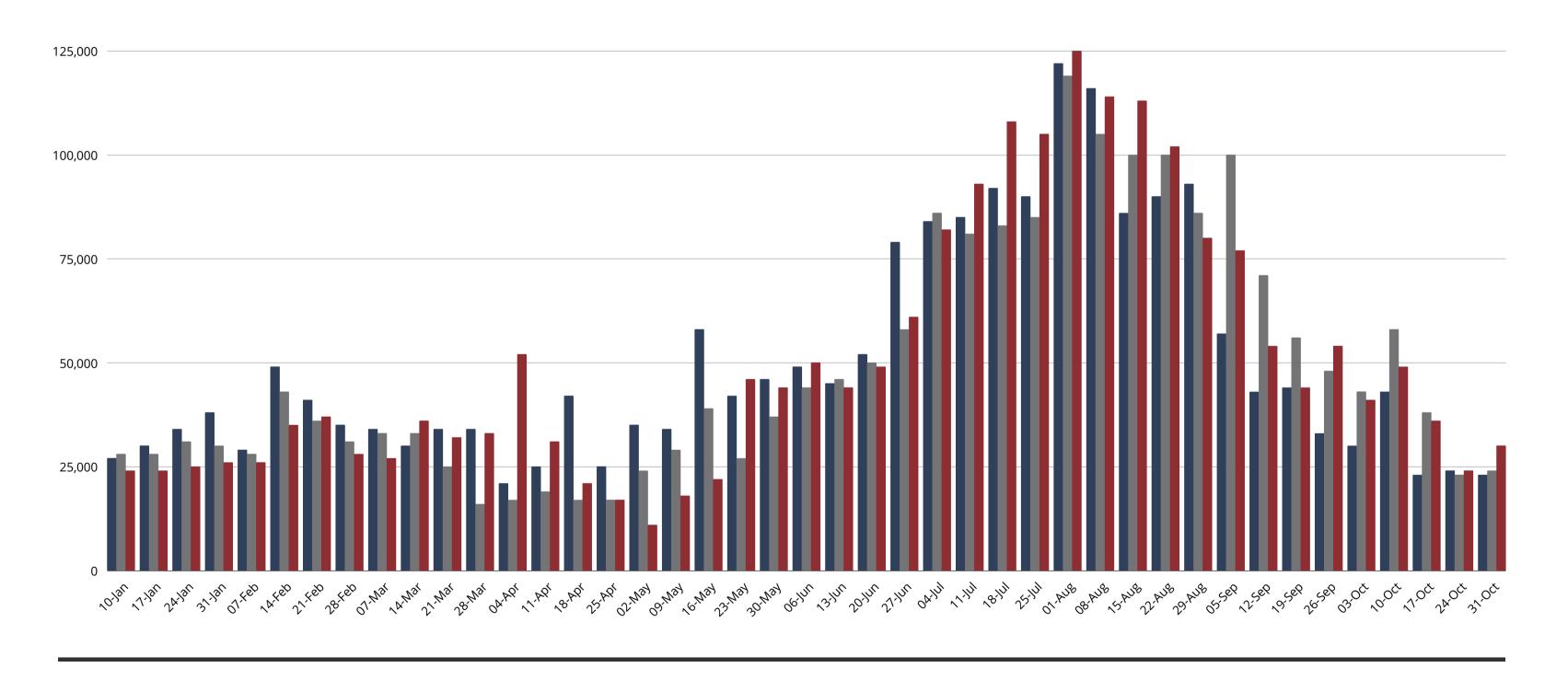
- Domestic Overnight Visitation to the Kootenay Rockies for Week 43 (Oct 25-31, 2021) is up 32.9% compared to the same week in 2019
- The Kootenay Rockies saw 40% more visitation when compared to British Columbia during Week 43 (Oct 25-31, 2021).
- Visitation to the Kootenay Rockies increased by 33% and British Columbia decreased by -8.1% when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021).

- The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019.
- BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during the week ending May 2.
- The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15.
- The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving) were Long Weekends
- Data is compared on a week-by-week basis and may not reflect the exact same date range year over year. Increases and decreases are in the differential in visitor volume year over year.

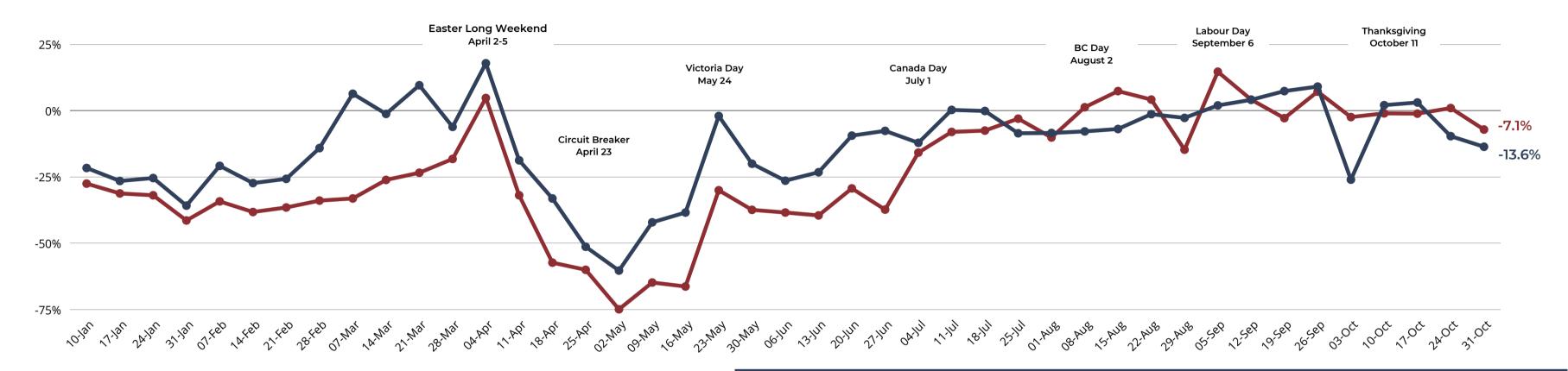




DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION **KOOTENAY ROCKIES**



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION NORTHERN BC



Key Findings:

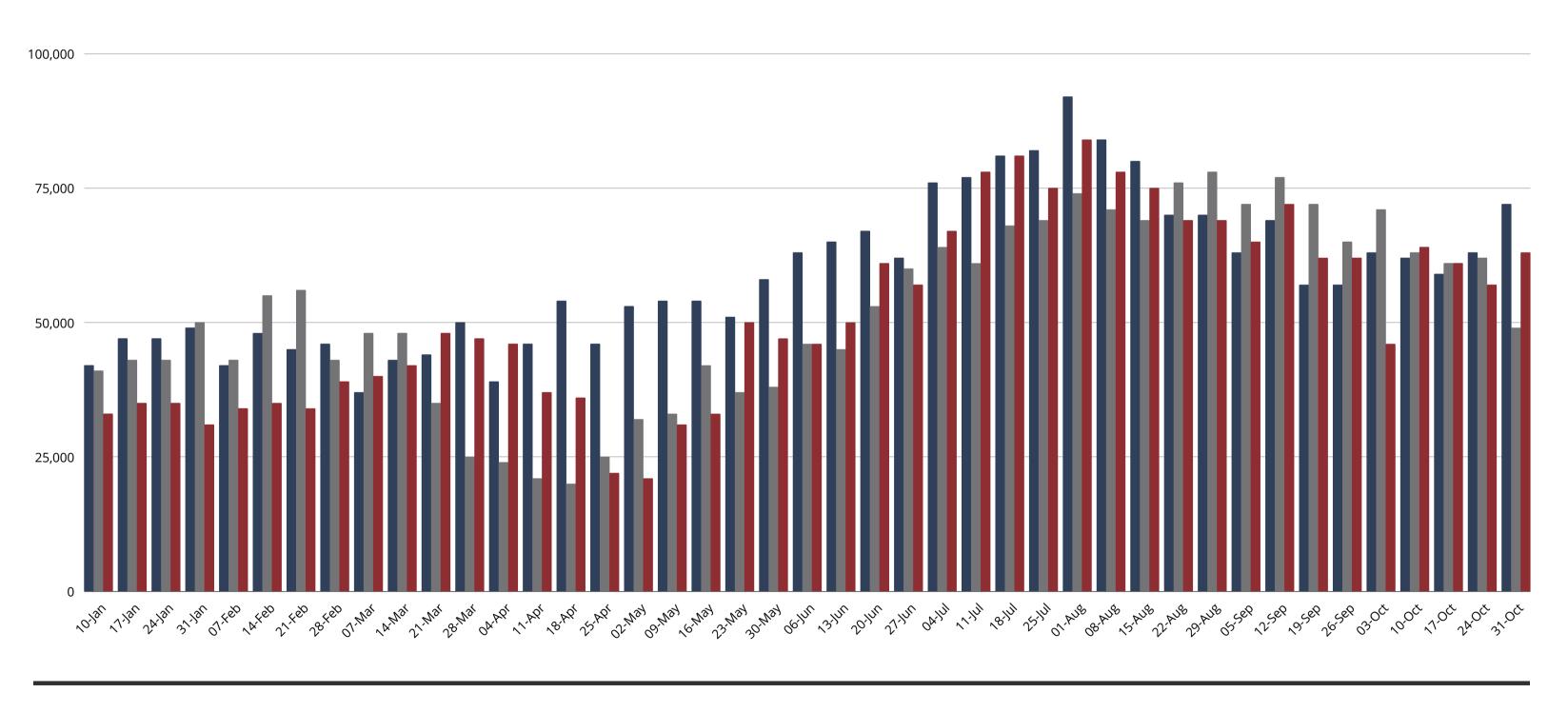
- Domestic Overnight Visitation to Northern BC for Week 43 (Oct 25-31, 2021) is down -13.6% compared to the same week in 2019.
- Northern BC saw 6.5% less visitation when compared to British Columbia during Week 43 (Oct 25-31, 2021).
- Visitation to Northern BC decreased by 4% and British Columbia decreased by -8.1% when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021).

- The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019.
- BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during the week ending May 2.
- The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15.
- The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving) were Long Weekends
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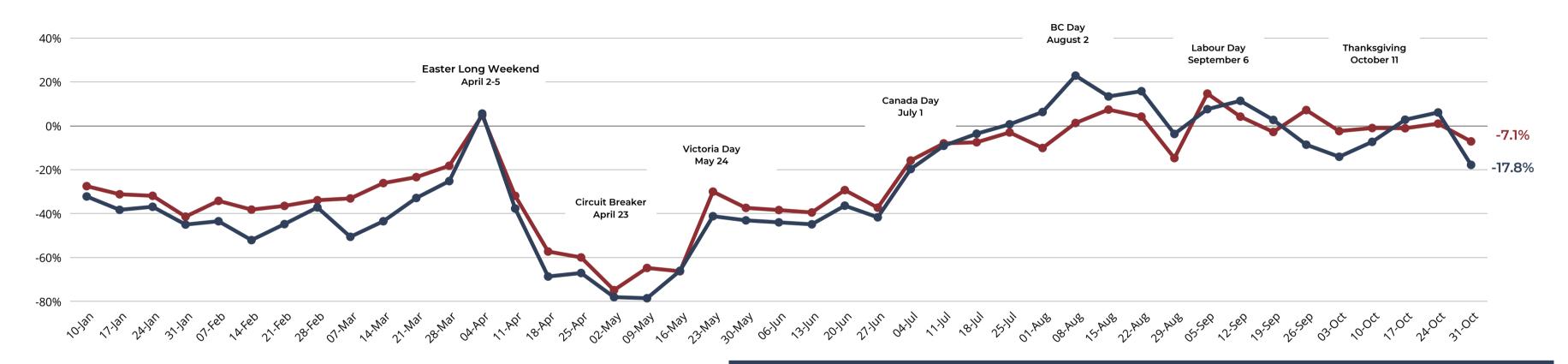




DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION NORTHERN BC



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION VANCOUVER ISLAND



Key Findings:

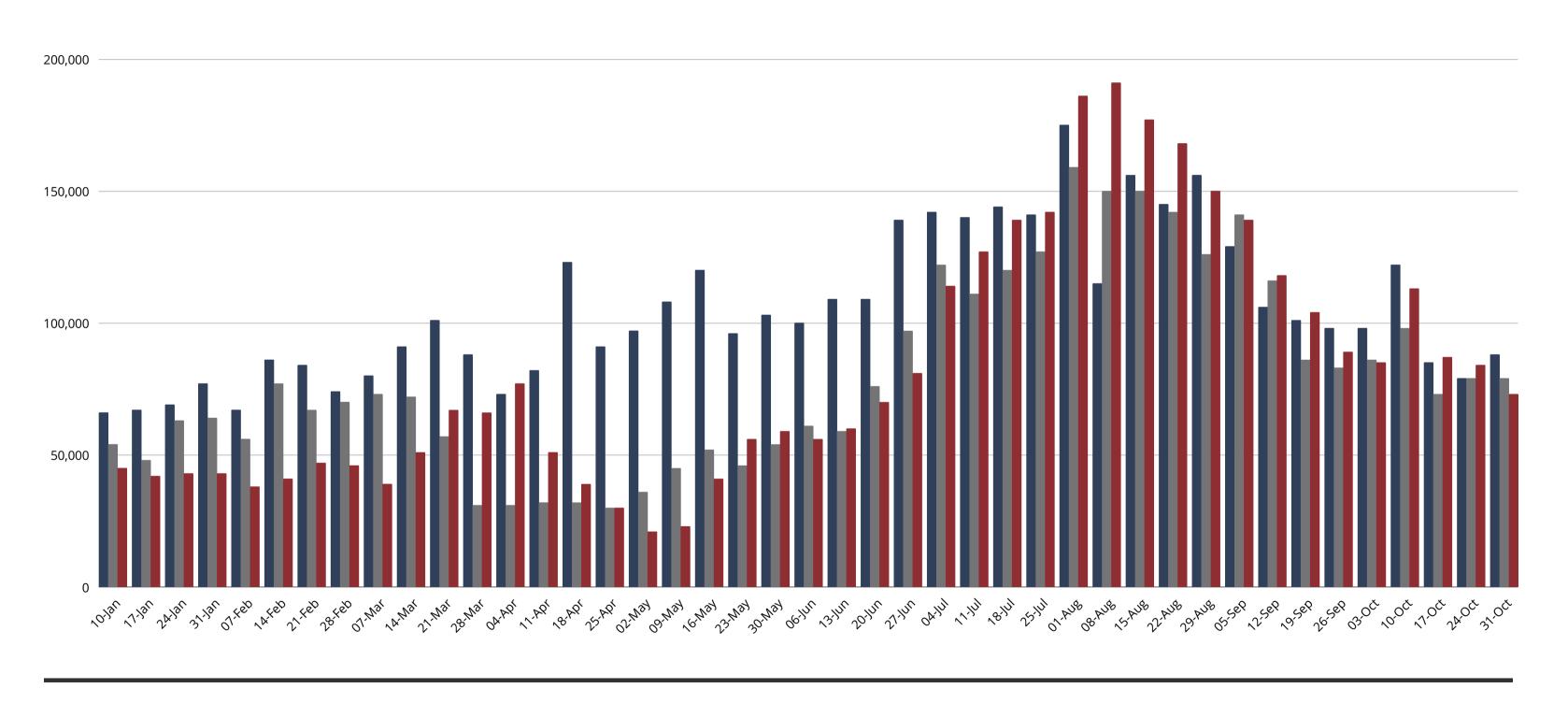
- Domestic Overnight Visitation to Vancouver Island for Week 43 (Oct 25-31, 2021) is down -17.8% compared to the same week in 2019.
- Vancouver Island saw 10.7% less visitation when compared to British Columbia during Week 43 (Oct 25-31, 2021).
- Visitation to Vancouver Island decreased by -24% and British Columbia decreased by -8.1% when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021).

- The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019.
- BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during the week ending May 2.
- The provincial reopening plan was announced on May 25, 2021 with recreational travel being allowed within travel regions, leading to slight increases the following weeks and further slight increases since Step 2 of reopening plan began on June 15.
- The Weeks of March 28 (Good Friday), April 4 (Easter Monday) May 23 (Victoria Day), July 4 (Canada Day), August 2 (BC Day), September 6 (Labour Day), October 11 (Thanksgiving) were Long Weekends
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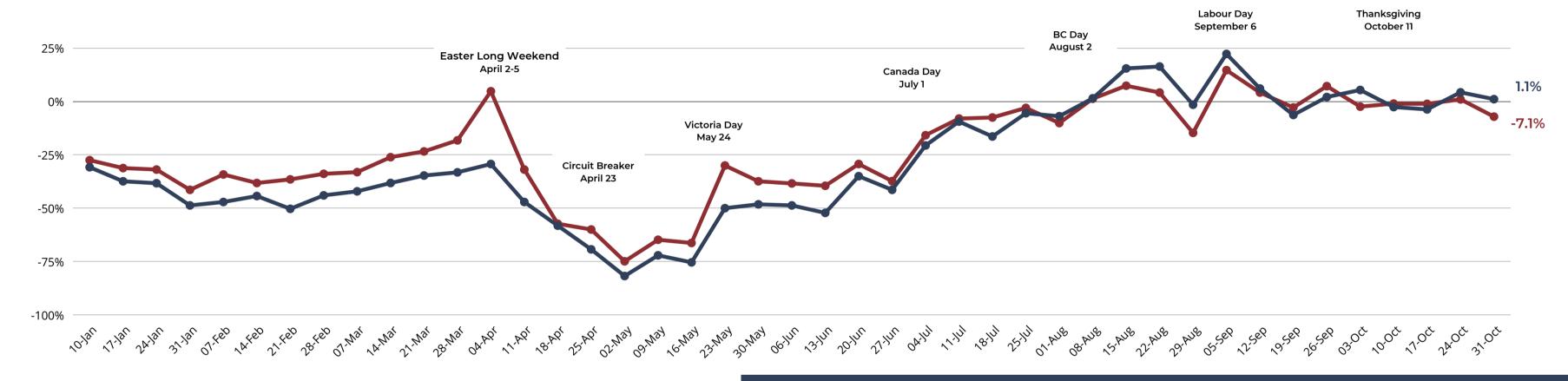




DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION VANCOUVER ISLAND



DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019 VS. 2021) VARIATION VANCOUVER, COAST & MOUNTAINS



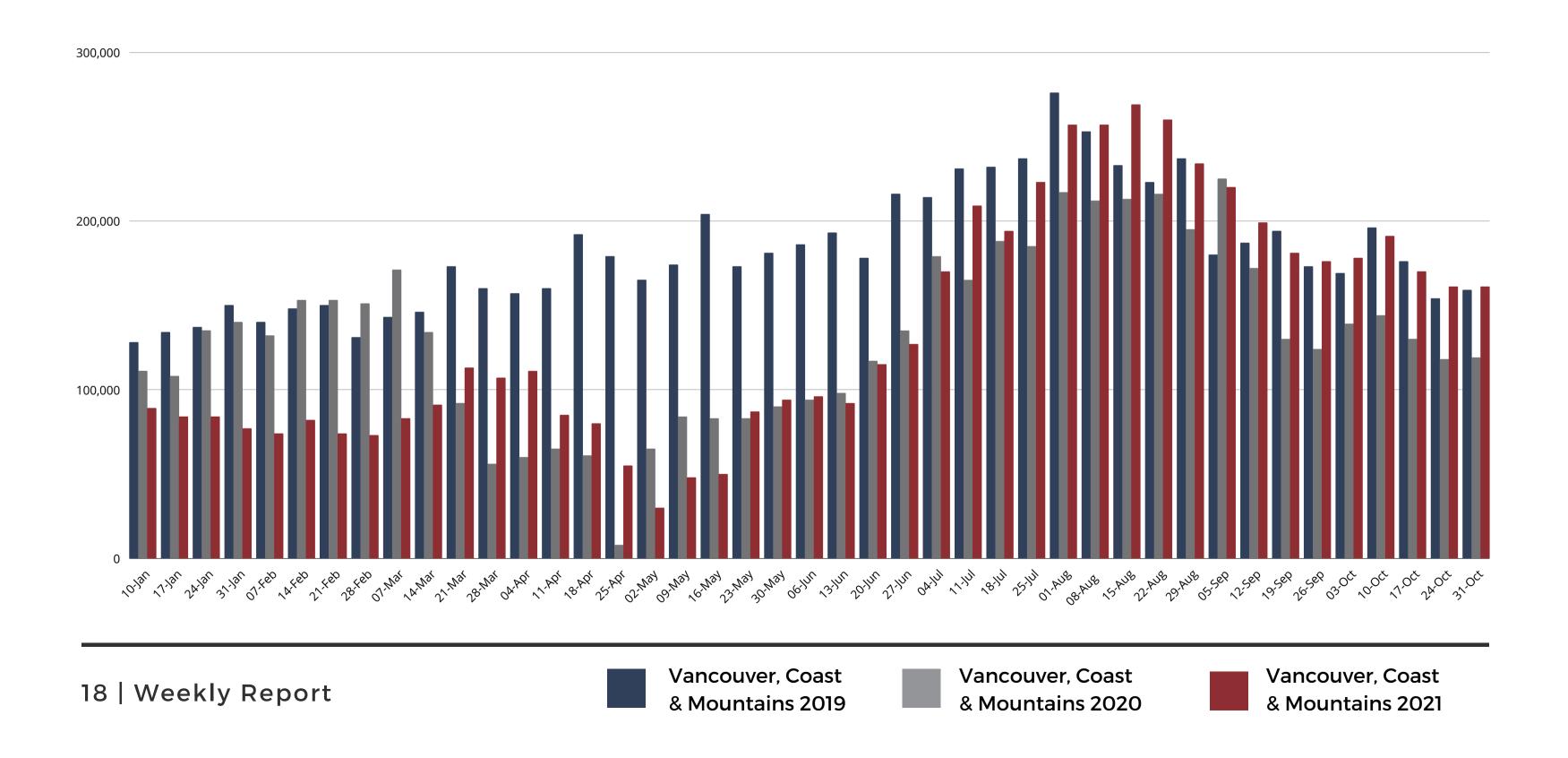
Key Findings:

- Domestic Overnight Visitation to Vancouver Coast & Mountains for Week 43 (Oct 25-31, 2021) is up 1.1% compared to the same week in 2019.
- Vancouver, Coast & Mountains saw 8.2% more visitation when compared to British Columbia Week 43 (Oct 25-31, 2021).
- Visitation to Vancouver, Coast & Mountains decreased by -3.2% and British Columbia decreased by -8.1% when comparing Week 42 (Oct 18-24) to Week 43 (Oct 25-31, 2021).

- The baseline of comparison is now 2019, with percentages above 0% indicating higher rates of visitation in 2021 than 2019, and percentages below 0% indicating lower rates of visitation in 2021 than 2019.
- BC issued a new order to limit non-essential travel within the Province on April 23, 2021 resulting in a drop in visitation during the week ending May 2.
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DOMESTIC OVERNIGHT VISITORS - WEEKLY YEAR OVER YEAR (2019, 2020, 2021) VARIATION VANCOUVER, COAST & MOUNTAINS





WEEKLY VISITOR INSIGHTS



STR Destination Report

OCTOBER 24 - OCTOBER 30, 2021







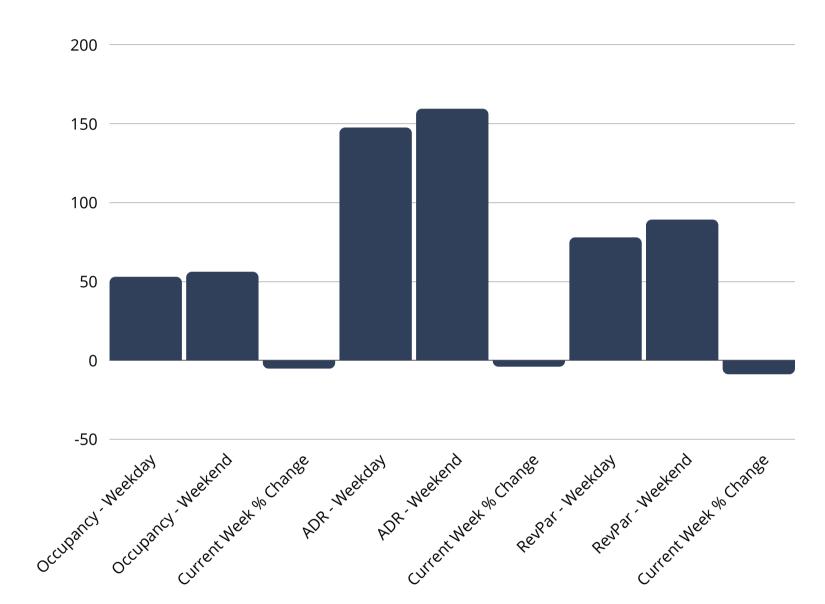
STR SUMMARY BC & REGIONS

OCTOBER 24-30, 2021

- British Columbia had a 52.7% occupancy from Sunday-Thursday and a 55.9% occupancy during the weekend, down -4.9% compared to the same week in 2019.
- British Columbia had an ADR of \$147.25 from Sunday-Thursday and an ADR of \$159.14 during the weekend, down -3.7% compared to the same week in 2019.
- British Columbia had a RevPAR of \$77.67 from Sunday-Thursday and a RevPAR of \$88.93 during the weekend, down -8.5% compared to the same week in 2019.

REGIONAL STATS WEEKEND OF October 29-30, 2021:

- Cariboo Chilcotin Coast: OCC 58.7% ADR \$134.41 REVPAR \$78.90
- Kootenay Rockies: OCC 35.7% ADR \$124.25 REVPAR \$44.31
- Northern BC: OCC 48.7% ADR \$122.49 REVPAR \$59.66
- Thompson Okanagan: OCC 45.1% ADR \$117.18 REVPAR \$52.90
- Vancouver Island: OCC 57.7% ADR \$162.38 REVPAR \$93.62
- Vancouver: OCC 66.8% ADR \$177.44 REVPAR \$118.47
- Whistler: OCC 31.8% ADR \$237.41 REVPAR \$75.55



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GLOSSARY

- Occupancy: Calculated by the number of occupied rooms divided by the number of available rooms that physically exist in a hotel
- Average Daily Rate (ADR): Represents the average rental income per paid occupied room in a given time period, however, ADR itself cannot be used to measure a hotel's performance
- Revenue per Available Room (RevPAR): Calculated by multiplying a hotel's ADR by its occupancy rate, an increase in RevPAR most likely indicates an improvement in occupancy rate and can be used to measure a hotel's performance







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